



# Addiko Bank

---

## 1H22 Results Presentation

Herbert Juranek (CEO)

Edgar Flagggl (CFO)

Tadej Krašovec (CRO)

Ganesh Krishnamoorthi (CMO & CIO)

Constantin Gussich (Investor Relations)

17 August 2022





### Earnings & Asset Quality

- **1H22 net profit doubles to €12.6mn (1H21: €6.1mn), EPS at €0.65**
  - Second quarter result 2022 after tax of €6.1mn (€6.5mn in 1Q22)
  - Cost of Risk at -26bps with €-8.8mn due to prudent management overlay
- **Return on Tangible Equity (@14.1% CET1 ratio) at 4.2% (1H21: 1.8%)**
- **Operating result up by c. 15% YoY to €32.3mn shows improved operative performance and reduction in operating expenses (down 4.6% YoY)**
- **NPE volume at €183mn (1Q22: €187mn) bringing NPE ratio (on-balance loans) to 3.8% (1Q22: 3.9%), while NPE coverage increased to 76.7% (1Q22: 72.2%)**

### Business Development

- Transformation Program shows traction in business development and cost management
- NBI increase of >4% supported by significant growth in focus business and NCI, on the back of strong new business development +39% YoY
- Non-focus book down by >10% since YE21 in line with strategy and expectations,
- New treasury strategy fully implemented in line with the new business strategy

### Funding, Liquidity & Capital

- **Funding situation remained solid with €4.6bn customer deposits and LCR at c. 246%**
- **Transitional CET1 ratio of 20.0%, IFRS 9 fully-loaded CET1 ratio of 18.8% (1Q22: 20.4% and 19.7%, respectively) influenced by current market volatility in sovereign bonds in the CSEE region and the guideline on structural FX positions**
- Following end of 1H22, visible recovery of bond portfolio
- In addition, the ECB granted waiver for structural FX positions in August 2022, leading to RWA reduction (CET1 ratio would be up by 0.5% pro-forma)

## Comprehensive Assessment

### AQR

- The Comprehensive Assessment shows **no capital shortfall**, with Addiko Group remaining above the relevant thresholds
- The AQR led to a **theoretical adjustment of the CET1 ratio of merely 15bps**
- This is the result of Addiko Group's **prudent risk management and continued focus on asset quality**

### Stress Test

- The relatively conservative approach of Addiko Group's stress testing models **resulted in a larger theoretical capital depletion**, specifically in the adverse scenario
- The higher theoretical capital depletion under stress is mostly the reflection of **Addiko's high level of prudence in its risk management approach** embedded in the models for credit risk parameters estimation

## ESG

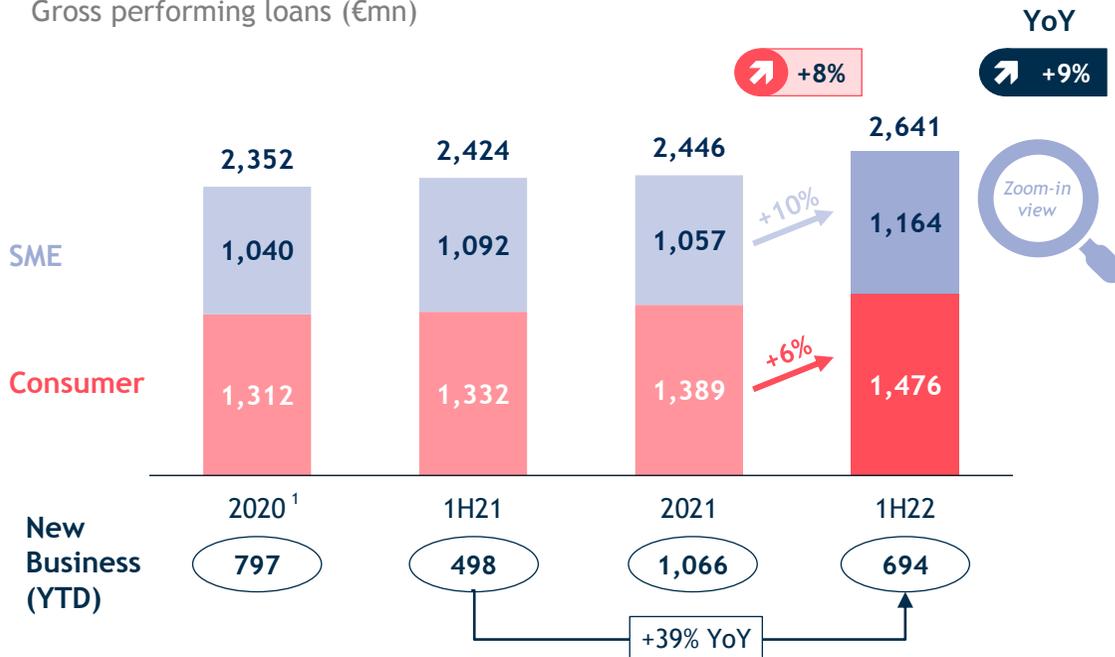
- Addiko's ESG strategy & initiatives defined, implementation under leadership of CRO as ESG officer
- No expectations on impact on SREP (neither qualitative nor quantitative) in this year

## Macro Environment

- CSEE markets showing resilience in 1H22, business activities remained strong
- Economic growth expected to slow in light of inflation, energy crisis and a possible recession
- Lower forecasts linked to high volatility in current market environment

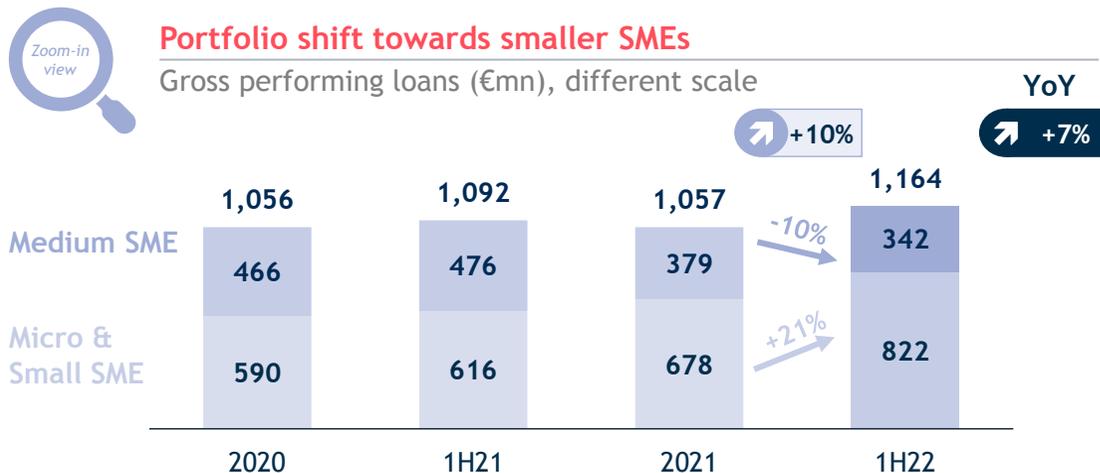
## Focus portfolio development

Gross performing loans (€mn)



## Portfolio shift towards smaller SMEs

Gross performing loans (€mn), different scale



## Development during 1H22

- Transformation Program shows traction in business development
- Focus book up 8% (+11% excluding medium SME loan book)
- As a result, the focus book increased by 4pts since YE21 to 78% of gross performing loans
- 2Q22 new business in focus up 14% vPQ (up 39% YoY)
- Consumer book with a solid 6% growth, with improving new business yields in 2Q22
- SME book significantly up by 10%, despite reduction in medium SME, with improving new business and overall yields
- Brand repositioning with Oskar as brand ambassador during May 2022 expected to drive growth momentum
- Prudent risk approach remains strategic anchor

<sup>1</sup> From 1Q21 sub-segment Micro shifted from Consumer to SME (respective values for 2020: €1,296mn in Consumer and €1,056mn in SME).

## Key Strategic Pillars



### Consumer

- Strengthening Digital USP
- Net Customer growth
- Price stabilization



### SME

- Focus on niche segments
- Low ticket size, high yields
- Price stabilization



### Expand by innovation

- BNPL partner signed
- >120 signed partnerships
- Digital SME

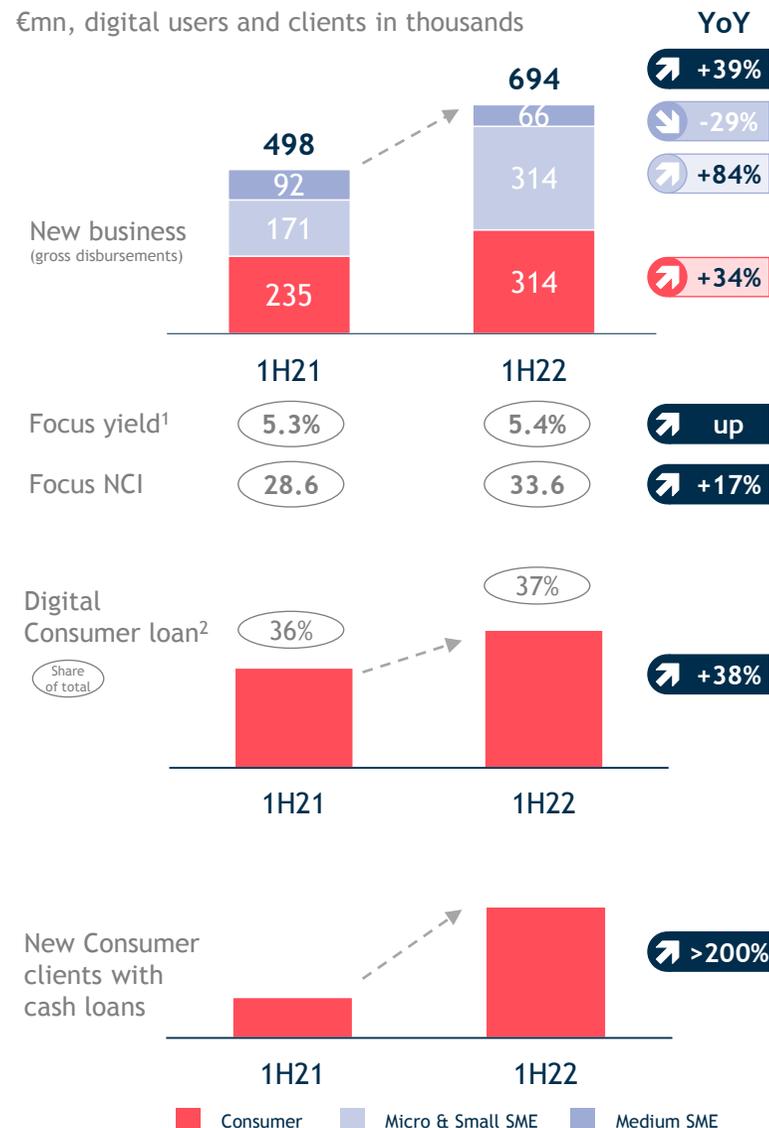


### Operational excellence

- Branch rightsizing
- Reduced IT expenses
- Digitalization of processes

## Improving dynamics YoY

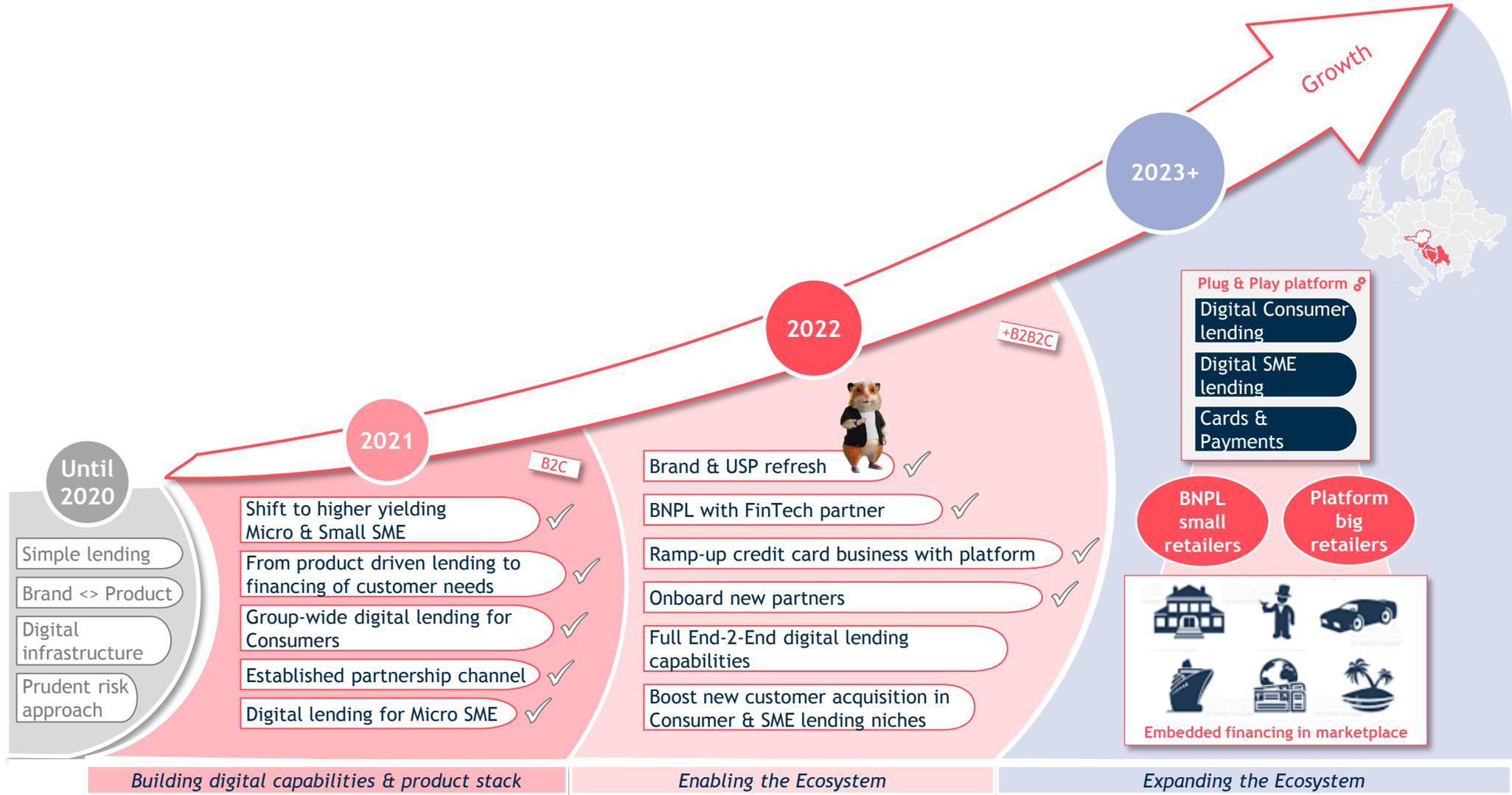
€mn, digital users and clients in thousands



<sup>1</sup> Focus yield equals the gross yield of focus segments and is calculated as regular interest income (i.e. excluding interest income on NPE, interest like income and before FTP) divided by the simple average of gross performing loans based on beginning and end of period amounts.

<sup>2</sup> Consumer loans originated through Web (incl. digitally initiated loans and overdraft in Slovenia) / total consumer loans disbursements.

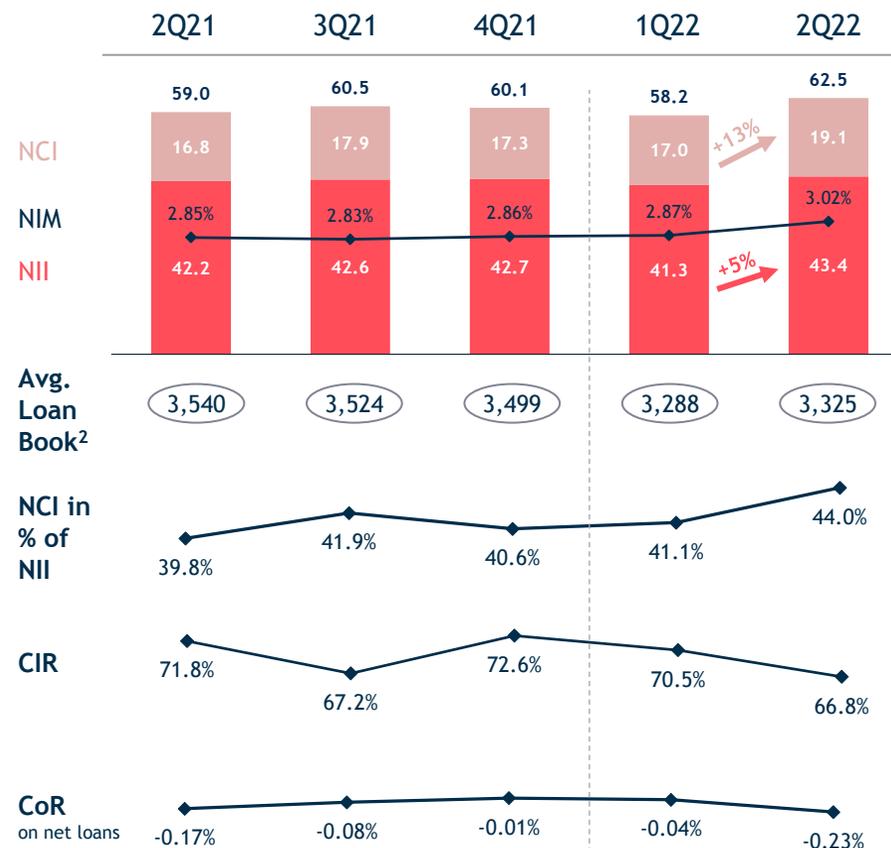
## Game changers drive the Addiko Consumer & SME Ecosystem





## Financial Performance 1H22

€mn		1H21	YoY
Net interest income	84.6	84.2	+0.6%
Net fee & commission income	36.1	31.6	+14.2%
Net banking income	120.7	115.8	+4.2%
Net result on financial instruments	0.2	3.9	-94.5%
Other operating result	-5.9	-4.8	+22.5%
Operating expenses	-82.8	-86.8	-4.6%
Operating result <sup>1</sup>	32.3	28.1	14.8%
Other result	-8.6	-9.0	-4.4%
Credit loss expenses on financial assets	-8.8	-10.2	-14.0%
Tax on income	-2.3	-2.8	-18.1%
Result after tax	12.6	6.1	>100%

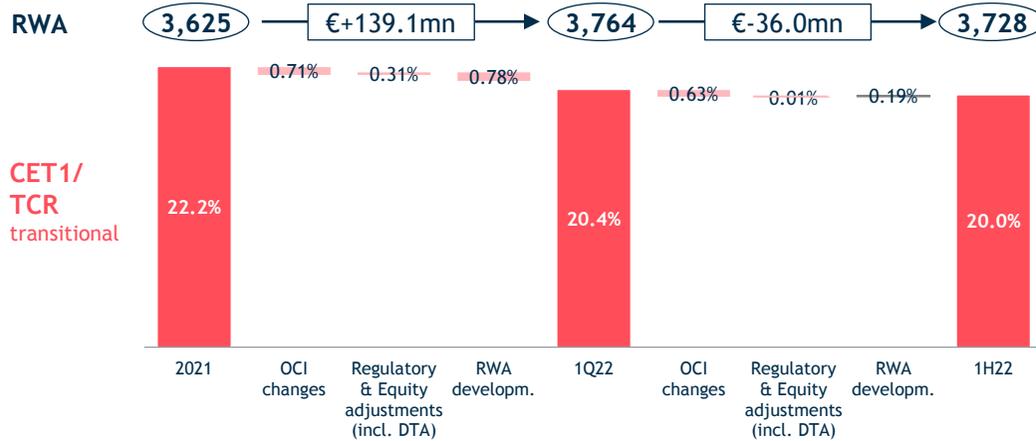


- Average loan book grew in 2Q22 while it is €215mn lower YoY as a result of accelerated non-focus reduction and exit from low-yielding medium SME loans
- Net banking income up 4.2% YoY with significant improvement during 2Q22
- NIM improving and further growth in contribution of NCI on the back of strong business momentum
- OPEX in line with previous guidance as a result of Transformation Program, increasing inflationary pressure going forward
- Cost of Risk reflecting overall market volatility and post-model adjustment in 2Q22

<sup>1</sup> Operating result before impairments and provisions. <sup>2</sup> Based on daily average.

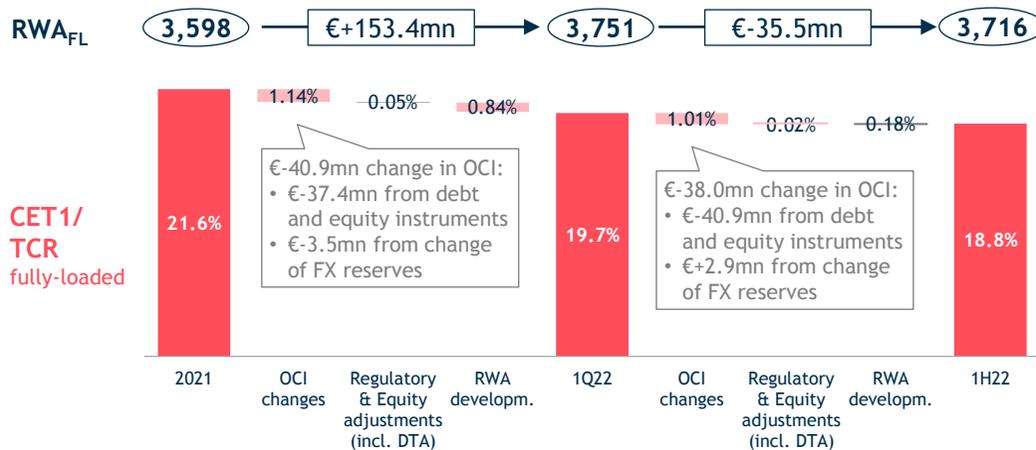
## Capital development transitional<sup>1</sup>

% CET1/TCR, YTD, RWAs transitional in €mn



## Capital development fully-loaded<sup>1</sup>

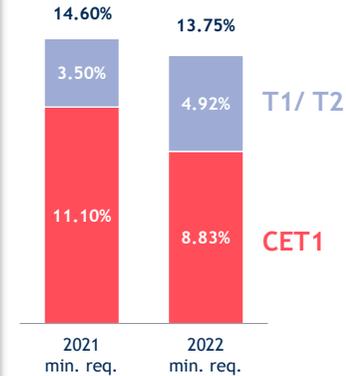
% CET1/TCR, YTD, RWAs fully-loaded in €mn



## Capital requirement & guidance

### SREP 2021 (valid as of 1 March 2022)

- Pillar 2 Requirement (P2R) of 3.25% (4.1% in SREP 2020), of which at least 56.25% must be held in CET1 and at least 75% in Tier 1
- In addition, Pillar 2 Guidance (P2G) of 2% (4% in SREP 2020)
- Comprehensive Assessment Stress Test (CAST) may have an effect on the final evaluation of the P2G going forward



## 1H22 development

### OCI

- Resulting from current market volatility in government bonds in CSEE region (>50%<sup>2</sup> related to Croatian and Serbian sovereigns)
- Transitional capital: Art. 468 CRR allows partial neutralisation of unrealised gains and losses for exposures to central government measured at FVTOCI (1Q22: €+15mn, 2Q22: €+14.3mn, 1H22: €+29.3mn)
- Visible recovery in bond portfolio after end of June 2022
- No operative impacts expected from current volatility in market values, as due to the new treasury strategy to keep the major part of the treasury investments until maturity to generate interest income, the negative OCI will neutralize based on the expectation that no sovereign defaults occur

### RWA

- During 1Q22, increase in RWAs in the context of the guideline on structural FX (art. 352 CRR, valid from 1.1.2022)

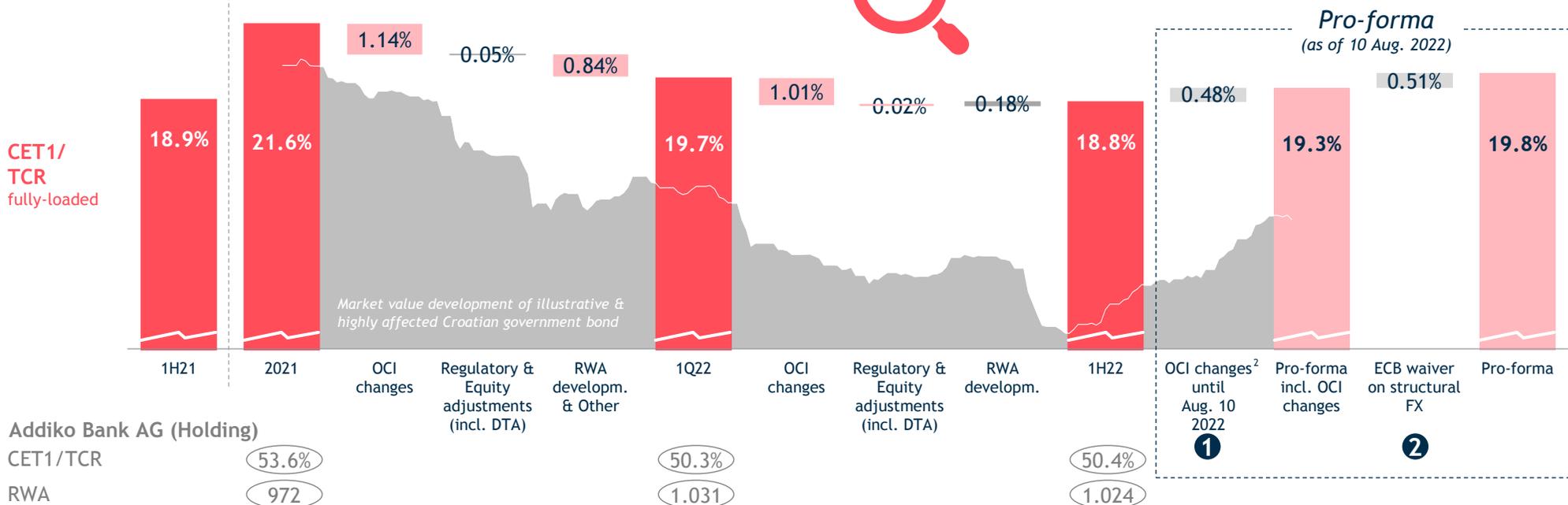
<sup>1</sup> Regulatory view excl. accrued interim profit and dividend.

<sup>2</sup> Gross OCI impact (excl. DTA).

## Capital development<sup>1</sup>

% CET1/TCR, YTD, RWA in €mn

### Addiko Group



### Addiko Bank AG (Holding)

CET1/TCR

53.6%

RWA

972

#### 1 OCI

- So far, visible recovery of market values in bond portfolio since end of June 2022, with positive development on CET1 ratio
- Current classification of the treasury portfolio in the business model HTC&S and related fair value measurement not fully reflecting the new treasury strategy, by assuming measurement at amortized cost of positions where change in steering is applicable, the negative impact on equity would be reduced by >65% in 1H22

#### 2 RWAs

- ECB waiver for structural FX received in August leading to permanent RWA reduction of €98.2mn, thereby mitigating c. 65% of 1H22's market risk RWA increase of €+150.6mn from structural FX positions (1Q22: €+157.8mn)

<sup>1</sup> Regulatory view excl. accrued interim profit and dividend.

<sup>2</sup> Pro-forma approximation based on 1H22 financials and RWAs; gross OCI effect as of 10 August 2022 and by application of 1H22's DTA factors on gross impact; market values can change subject to market developments.

## NPE volume & ratio development

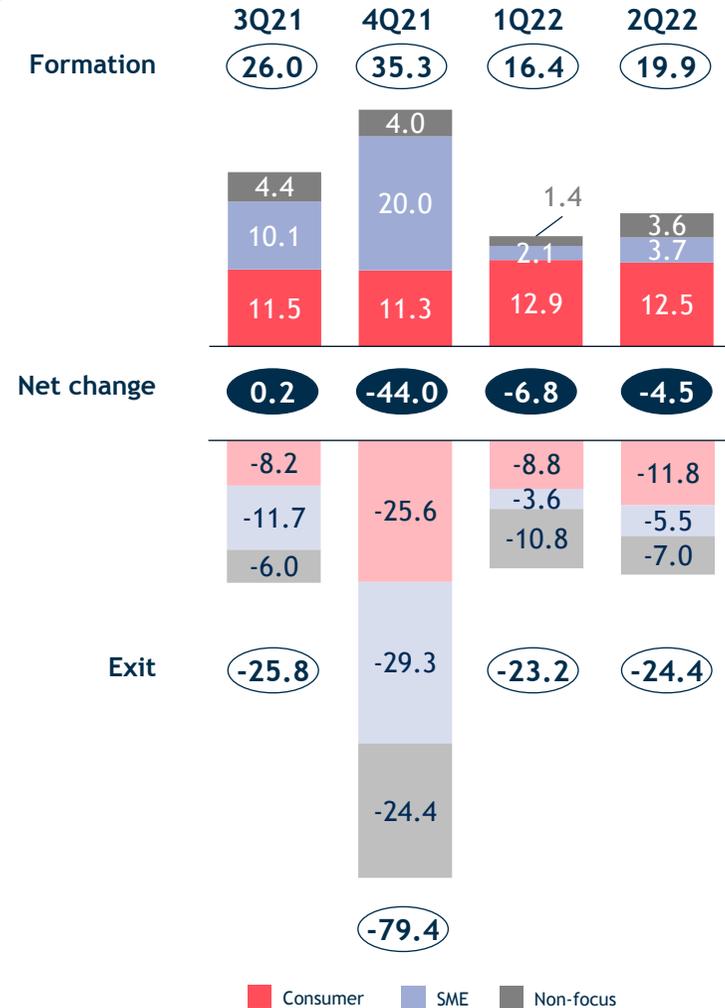
€mn, YTD



- Ongoing NPE reduction & containment as integral pillar of the Transformation Program
- Decrease of €11mn in NPE volume achieved since YE21 with further improving NPE ratio
- In total, NPE formation continued to remain benign, with steady net reduction in NPEs during the first half of 2022

## Quarterly NPE formation & exit

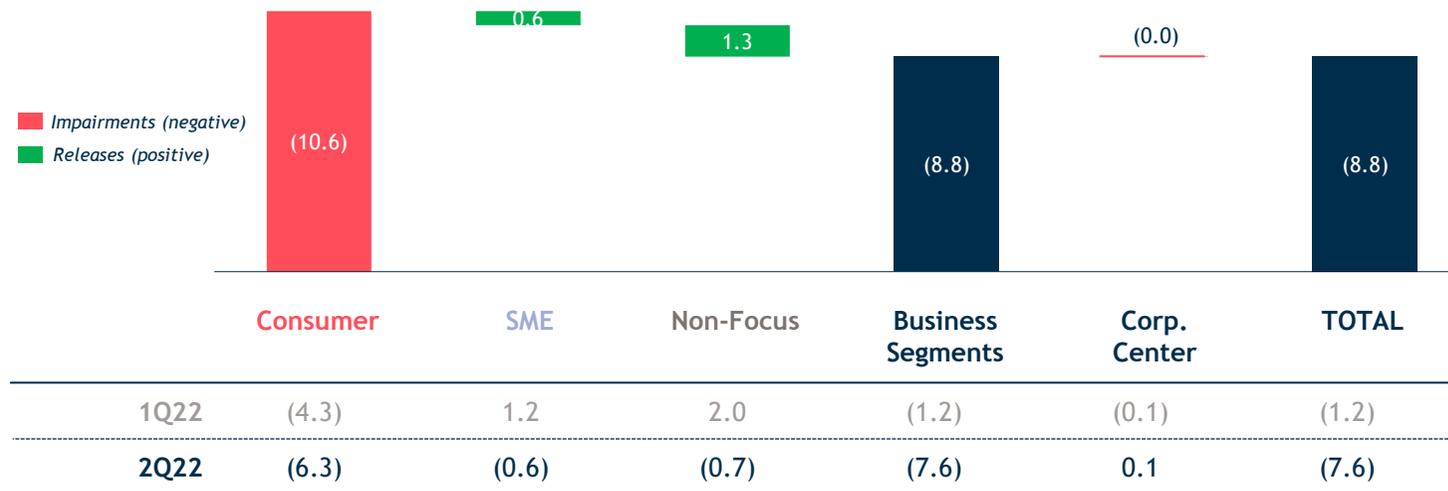
€mn, QTD



<sup>1</sup> Incl. exposure towards National Banks (respective values excl. NB exposure: 2020: 5.9%, 1H21: 6.0%, 2021: 5.2%, 1Q22: 4.9%, 1H22: 4.8%).

## Credit loss expenses on financial assets

1H22 YTD, €mn, positive number for release



- 1H22 credit loss expenses of €-8.8mn resulting in -0.26% cost of risk (on net loans):

- Consumer: -0.73%
- SME (incl. Micro): +0.05%
- Non-Focus: +0.17%

- Good operational portfolio development

- Russian-Ukrainian war, elevated inflationary pressures and supply chain disruptions increasing market volatility with possible effects on credit risk going forward

- Post-model adjustment increased to €13mn (YE21: €9mn) to reflect currently volatile environment

## Credit loss expenses on financial assets by Credit Risk Exposure & Net loans (NL)

Ratio in %, not annualized (negative number represents impairment)

### Focus areas

QTD

	2Q21	3Q21	4Q21	1Q22	2Q22
Consumer	(0.59)% (0.71)% on NL	(0.21)% (0.25)% on NL	0.16% 0.19% on NL	(0.26)% (0.31)% on NL	(0.37)% (0.44)% on NL
SME	(0.09)% (0.15)% on NL	(0.01)% (0.02)% on NL	(0.16)% (0.27)% on NL	0.07% 0.11% on NL	(0.03)% (0.05)% on NL

### Group 1H22

YTD

Business Segments



## ESG in Addiko - It is the little things that count

## Next steps

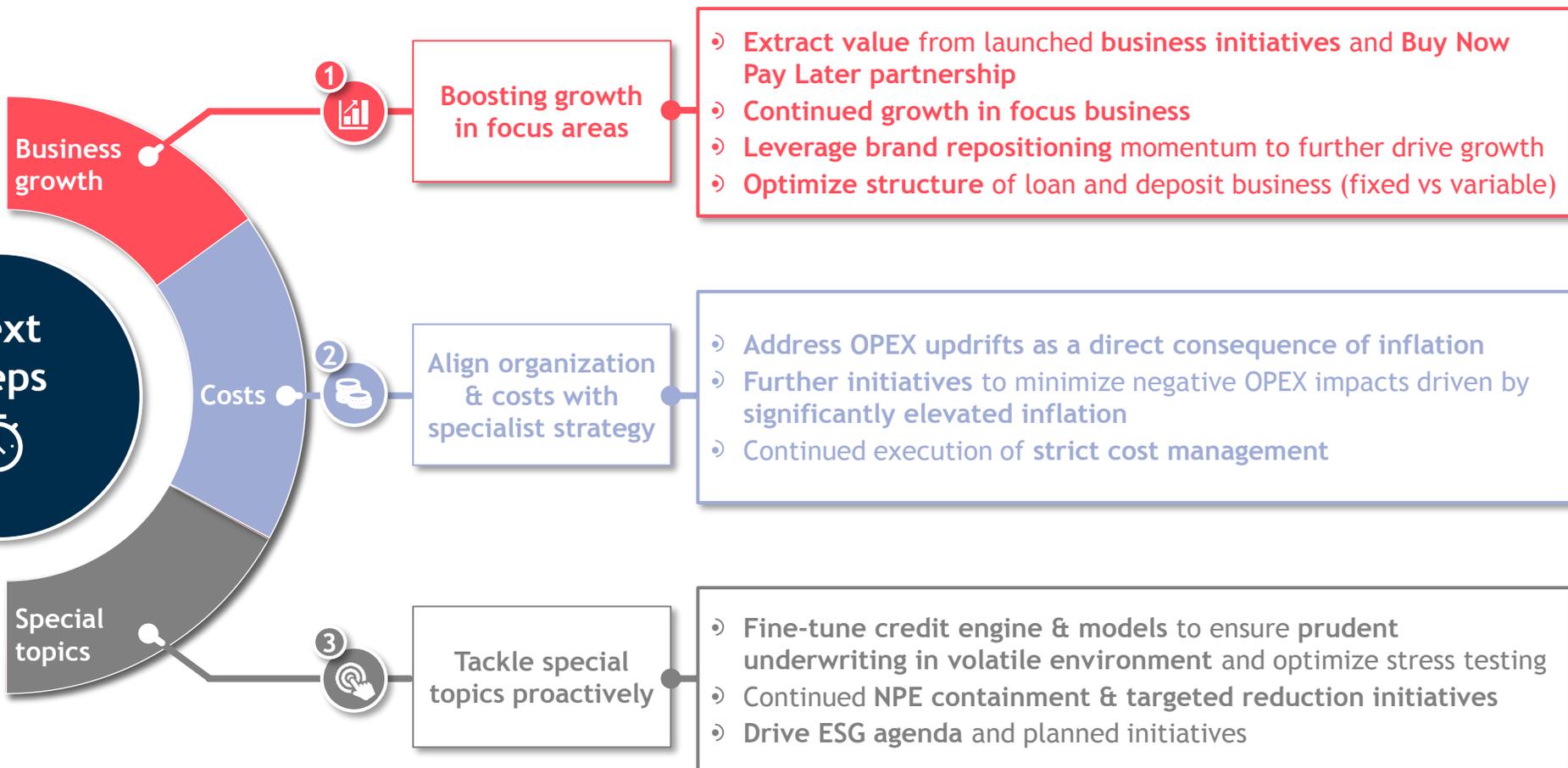
	 <p><b>E</b>nvironment</p>	 <p><b>S</b>ocial</p>	 <p><b>G</b>overnance</p>
<b>Vision</b>	Together with our customers, we can tackle climate	Social equality and inclusion are sources of innovation and progress	Good governance creates effectiveness and mitigates costs and risks
<b>Mission</b>	Addiko helps its employees and customers to become more climate neutral	Addiko supports social equality on all levels as a key driver for progress	Sound principles of governance in Addiko's DNA
<b>21 Initiatives</b>	<ul style="list-style-type: none"> <li>Car usage optimization</li> <li>Office space optimization</li> <li>Clients' environment donations</li> <li>Addiko's contribution</li> <li>Paperless branches</li> <li>No-go zones for financing</li> <li>Green products</li> </ul>	<ul style="list-style-type: none"> <li>Inclusion</li> <li>Future of work</li> <li>Well-being</li> <li>Whistleblowing &amp; complaints</li> <li>Personal progress</li> <li>Supporting communities</li> <li>Feedback culture</li> </ul>	<ul style="list-style-type: none"> <li>Corporate bodies</li> <li>Financial literacy</li> <li>Digital governance</li> <li>Education</li> <li>Code of conduct</li> <li>Membership in associations</li> <li>Supply chain management</li> </ul>

- CRO defined as ESG Officer in Addiko
- Implementation plan for 21 initiatives defined
- Roll-out during 2022, full implementation until 2023
- Addiko achieved substantial improvement in its management of C&E risks during 2022
- ECB's Thematic Review on climate and environmental risks concluded: No impact on SREP expected this year



## Status

- Transformation program leads to **significant revenue growth** combined with **efficient cost management** confirming that **last year's initiatives are bearing fruit**
- Outlook for the second half of 2022 revised upwards: Brand repositing with our brand ambassador Oskar to support growth momentum with campaigns & product offerings



## Current Outlook 2022 (revised)

**Outlook 2022 revised upwards** to reflect higher income from strong business development as well as higher costs due to inflationary pressures:

➔ **Gross performing loans:** c. €3.3bn with >10% growth in focus

➔ **Net Banking Income:** above €240mn as a result of improved business activities despite the accelerated run-down in non-focus *(previously: stable at 2021 level)*

REVISED

➔ **Operating expenses:** below €167mn due to increased inflationary pressures, excluding Euro implementation in Croatia (mid-single digit euro million cost) *(previously: below €165mn)*

➔ **Total Capital Ratio:** above 18.6% on a transitional basis

➔ **Sum of other result and credit loss expenses on financial assets:** c. 1% on average net loans and advances to customers

*The Outlook 2022 does not consider any potential impacts from the Slovenian CHF law*

## Macro Risks & Perspectives

- Higher level of market volatility mainly driven by Russian-Ukrainian war, elevated inflationary pressures, supply chain disruptions and a possible recession
- In light of a changing global and business environment, Addiko will continue to proactively apply and fine-tune its prudent risk approach for sustainable business growth going forward

## Next Steps

- Third-quarter 2022 results call scheduled for 9 November 2022 at 2pm Vienna time



## Overview of Addiko

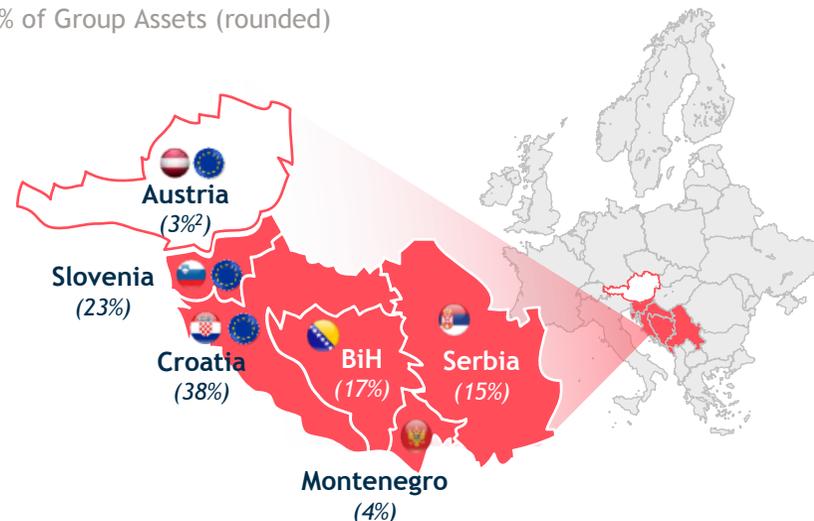
- ✓ Fully licensed bank with HQ in Austria, focused 100% on Central and South Eastern Europe
- ✓ Addiko Bank AG is regulated by the Austrian Financial Market Authority (“FMA”)<sup>1</sup> and by the European Central Bank (“ECB”)
- ✓ Pan-regional platform focused on growth in Consumer and SME lending
- ✓ Listed on the Vienna Stock exchange on 12 July 2019, admitted to ATX Prime on 15 July 2019 (19.5mn shares)

## Repositioned as a focused CSEE specialist lender



## Operating as one region - one bank

1H22, % of Group Assets (rounded)



1H22



<sup>1</sup> Finanzmarktaufsicht Österreich.

<sup>2</sup> Includes total assets from Holding (€1,056mn) and consolidation/recon. effects of (-€925mn).

<sup>3</sup> EU is calculated based on sum of total assets from Slovenia, Croatia and Holding (incl. consolidation). EU accession is calculated based on sum of total assets from Bosnia & Herzegovina, Serbia and Montenegro.

## Strategic pillars

## Near term - key insights



### CSEE Pure-Play

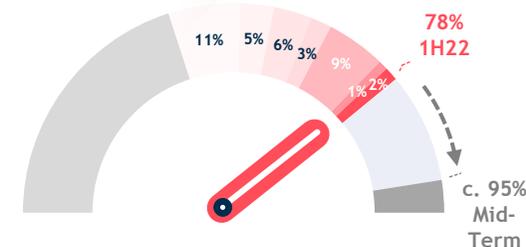
Competitive specialist strategy in our market for our focus segments Consumer & SME

- CSEE with higher growth compared mature markets
- Still underserved niches

### Loan Book Transformation & Digital

Transformation of our balance sheet to generate value in the long term by clear focus and leading digital operations

- Growth in focus business
- Capital generation potential via faster non-focus reduction despite short-term income impact



### Prudent Risk Approach

Drive growth prudently by using advanced risk-management tools as part of our modern digital platform

- Risk adjusted income remains key in growth strategy
- Apply digital risk tools across consumers and SMEs



### Efficiency Push

Continued commitment to reduce costs in our transformation process

- Sizeable OPEX reduction at early stage of transformation
- Extraordinary EUR implementation costs in Croatia during 2022/23



✓ **Liquid balance sheet**  
- LCR ratio: 246% (1Q22: 259%)

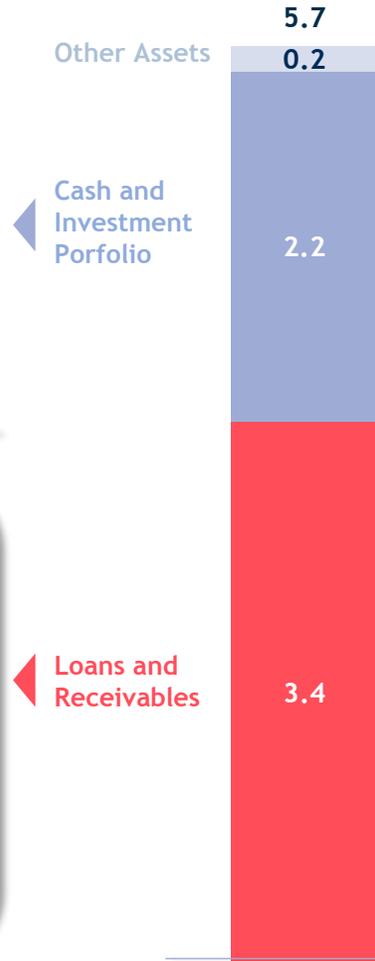
✓ **Liquid assets**  
- €1.19bn of cash (-18bps on avg.)  
- €0.99bn of investment portfolio (112bps on avg.)

✓ **Substantially de-risked asset base**  
- NPE ratio: 2.8% (YE21: 2.9%)  
- NPE ratio (on balance): 3.8% (YE21: 4.0%)

✓ **Solid provision coverage levels**  
- 76.7% NPE coverage ratio (YE21: 71.9%)  
- 120.4% incl. collateral (YE21: 121.4%)

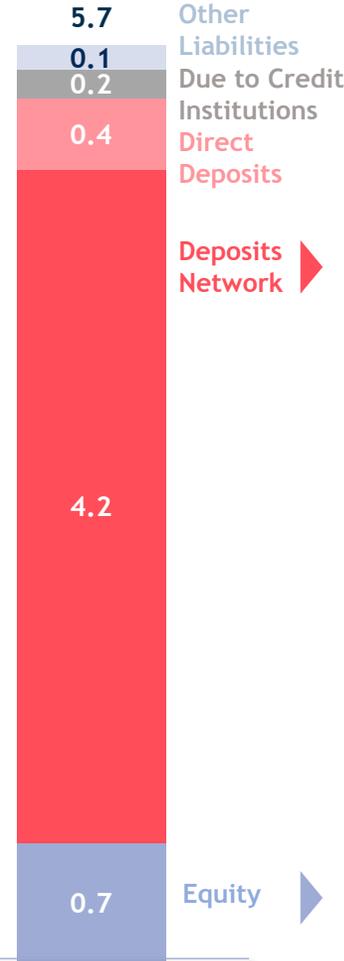
## Assets

1H22, €bn



## Liabilities and Equity

1H22, €bn



✓ **Strong deposit base**  
- Loan-deposit ratio (customer): 72.6% (YE21: 69.6%)

✓ **Funding surplus<sup>1</sup>: c. €1.3bn**

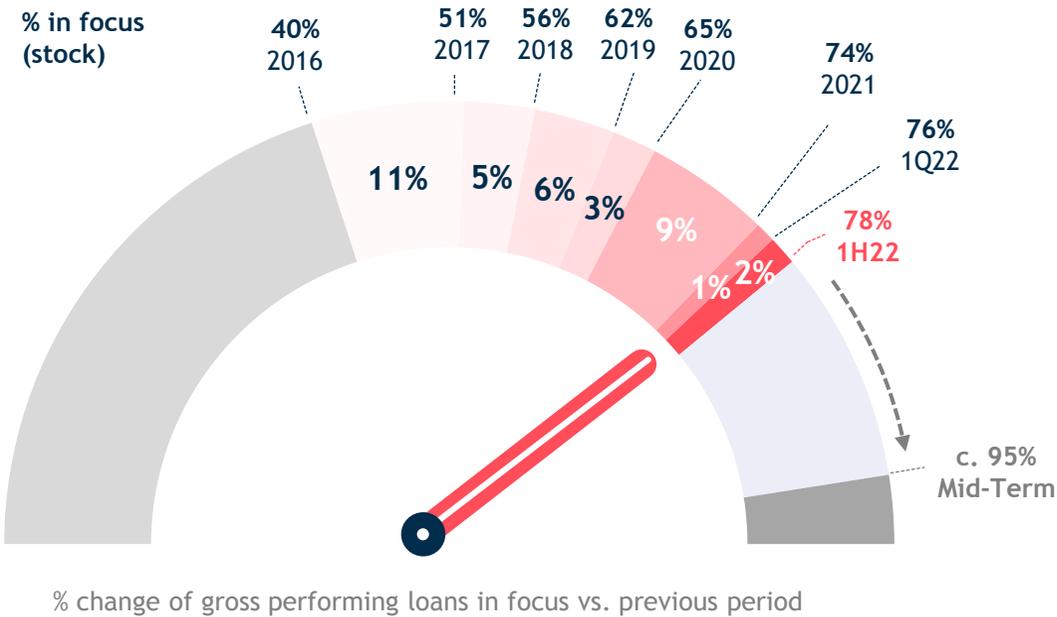
✓ **Robust capital base**  
- 18.8%<sup>2</sup> fully-loaded CET1 ratio

✓ **Ongoing RWA optimization, potential capital optimization with eligible instruments in future, depending on market environment**

<sup>1</sup> Calculated as difference between deposits of customers and loans and advances to customers. <sup>2</sup> Transitional CET1 ratio amounts to 20.0% as of 1H22.

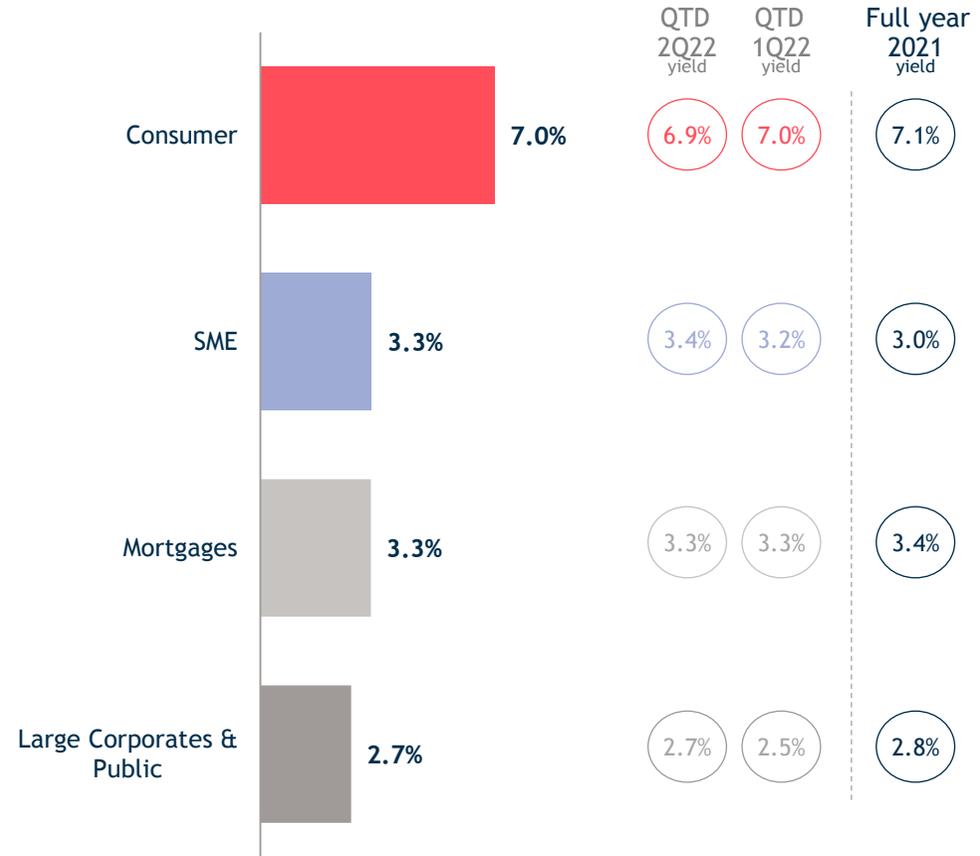
## Gross performing loans in focus segments

Gross loans of focus segments as % of total gross performing loans



## Gross yield by segment<sup>1</sup>

1H22 YTD



- Shift to focus continues trend to 78% at 1H22
- Ambition to develop focus book share towards Mid-Term target of c. 95%
- Focus yield stable at 5.4% at 1H22, mainly driven by sharpened focus on micro & small SMEs & thereby increasing yields

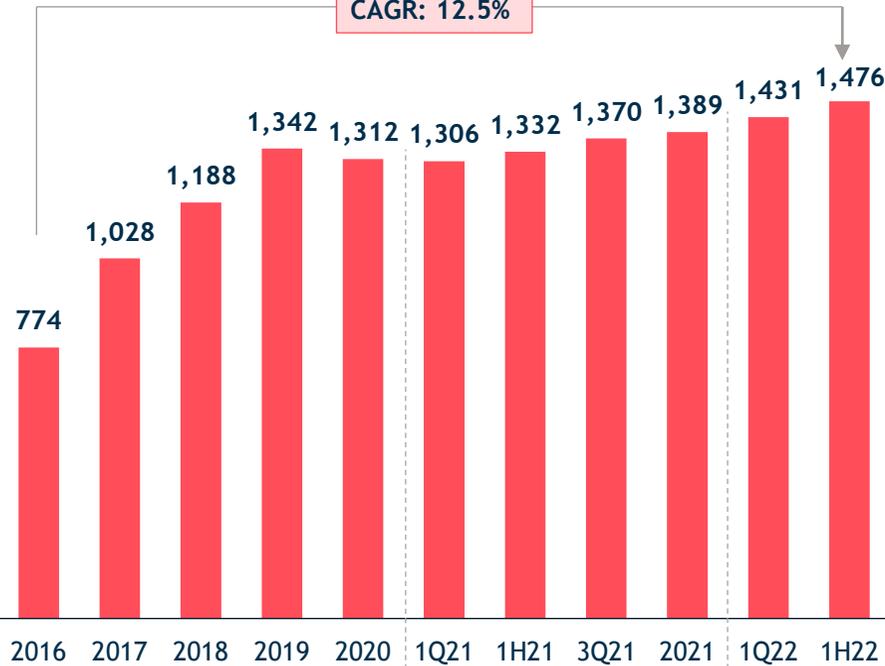
<sup>1</sup> The gross yield is calculated as regular interest income (i.e. excluding interest income on NPE, interest like income and before FTP) divided by the simple average of gross performing loans based on beginning and end of period amounts.

## Consumer (from 1Q21 Micro shifted to SME)

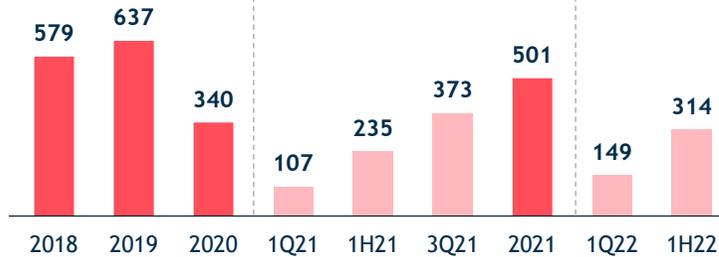
€mn, YTD

CAGR: 12.5%

Gross Performing Loans



New Business Volume (YTD)

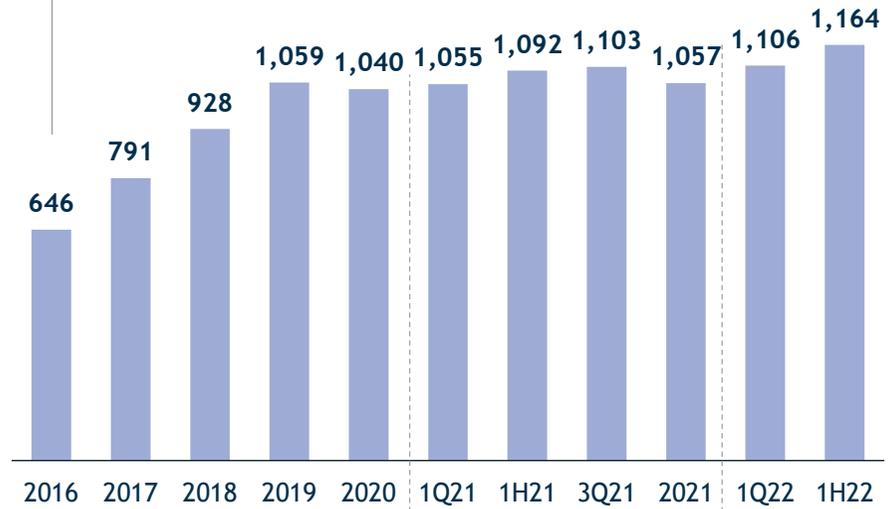


- Gross performing loans up +11% YoY and +3% vPQ
- New business up by 34% YoY

## SME

€mn, YTD

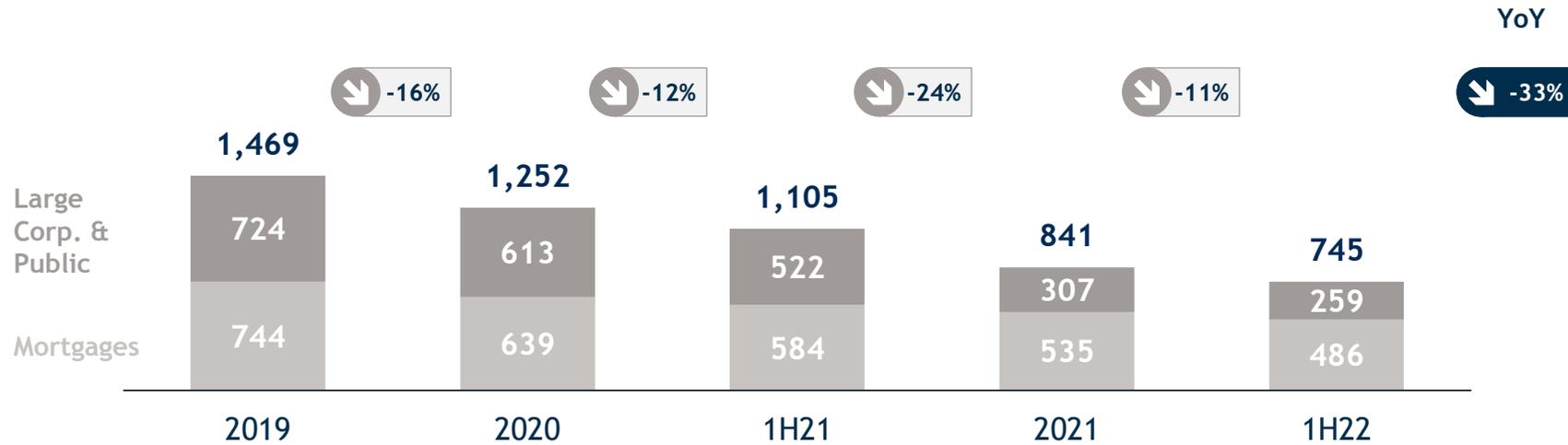
CAGR: 11.3%



- Gross performing loans up +7% YoY despite reduction in low yielding & high-ticket medium SME loans
- New business up by 44% YoY, predominantly with micro and small SMEs

## Non-Focus portfolio development

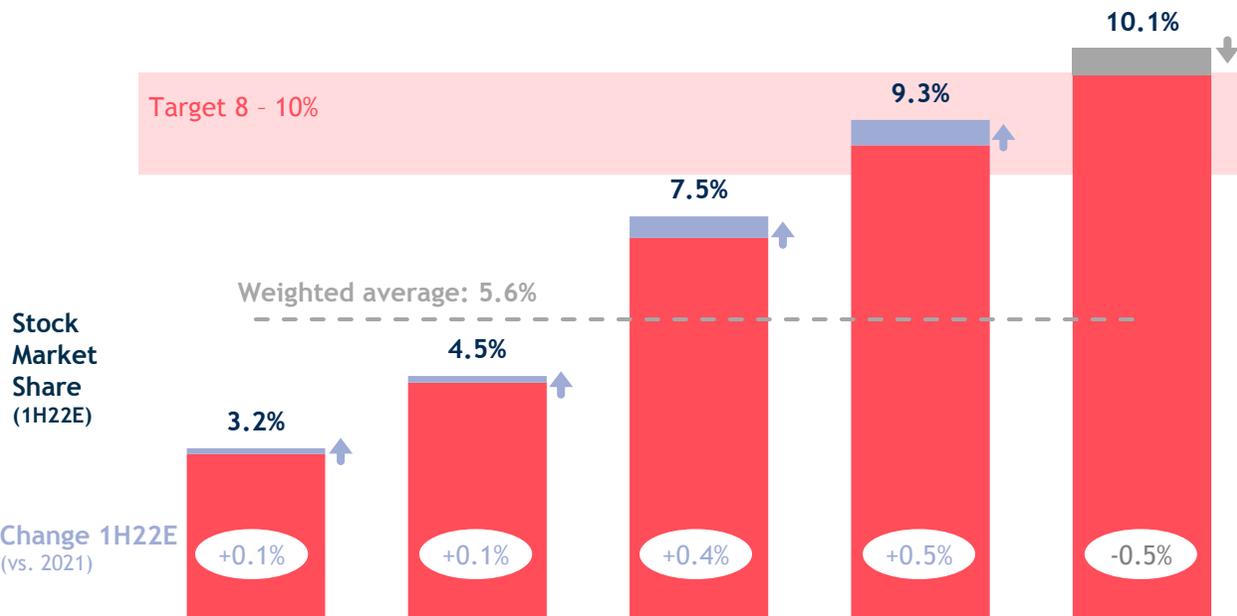
Mortgages, Large Corp. & Public Fin. gross performing loans (€mn)



- **Non-Focus reduction accelerated during second half 2021 - reduction ongoing**
- Run-down reduces short-term income generation while freeing up capital and increasing granularity of portfolio
- Well-provisioned legacy portfolio with solid risk profile & RWA optimisation potential via run-down
- Allows further sharpened focus on growth in Consumer & SME and efficiency
- Business mix shift is driving yield expansion with yields difference of >2% between focus and non-focus

## Addiko market share - unsecured consumer loans (stock outstanding, 1H22E)<sup>1,2</sup>

	 Serbia	 Croatia	 Bosnia & Herzegovina	 Slovenia	 Montenegro
Market Size, €bn	7.4	9.7	4.3	4.1	1.0
Market Growth (1H22E vs. 2021)	+4.2%	+2.1%	+2.4%	0.0%	+11.1%
Flow Market Share <sup>3</sup>					
1H22E	3.3%	5.6%	4.6%	8.6%	11.7%
2021	2.8%	5.5%	4.6%	5.6%	10.1%



- Consumer lending market size grew by +2.7% vs. 2021
- Serbian market with strong growth while being 2<sup>nd</sup> largest market - slower market growth expected during 2H22
- Market share in overall book (stock) grew in all markets except in Montenegro
- Strong development of Addiko's new business (flow) market share in all markets

<sup>1</sup> Source: The Vienna Institute for International Economic Studies (wiiw). <sup>2</sup> Calculated based on Consumer Business gross performing loans divided by the respective local market consumer gross performing loans (market size) calculated based on available data as of July 2022. <sup>3</sup> Addiko consumer disbursements divided by total local market consumer new business as available.

## WebLoan



*Simple entry point for loan requests with instant initial offer (final approval & closure in branch)*

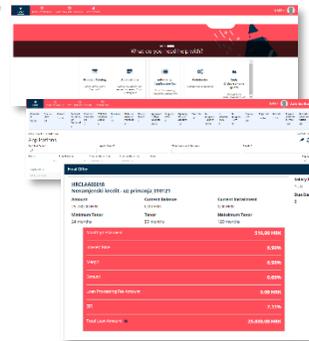
### Achievements 2Q22

- ✓ Adaptation for acquisition only - Serbia
- ✓ Main channel for ‘hook’ campaigns in all countries
- ✓ Module for easy-cloning of WebLoan for partners in BiH
- ✓ Adapted clones of WebLoan for more than 70 partners - Croatia, Montenegro, BiH

### Plans 3Q22

- E2E loan process in Croatia - testing
- Module for easy-cloning of WebLoan for partners in Serbia

## Group Application Processing System (GAPS)



*Simple branch loan Application Processing System including CDE (Credit Decision Engine)*

### Achievements 2Q22

- ✓ Credit Cards process in Croatia
- ✓ Support of repositioning and implementation of ‘hook’ product in Croatia
- ✓ Implementation of automatic employment verification based on “Croatian pension insurance institute” data

### Plans 3Q22

- Euro Phase 1 (Removal of new HRK Loans, incl. WebLoan & mLoan) in Croatia
- Numerous smaller improvements and optimizations in Slovenia

## mLoan



*Quick and simple E2E cash loan solution for existing (eligible) clients via app or upgrade with the videoID solution for new clients*

### Achievements 2Q22

- ✓ Extended process for tickets up to €5k with video ID solution for new clients
- ✓ eCommerce solution for existing (eligible) clients via app or upgrade with video ID for new clients

### Plans 3Q22

- Implementation of extended process for tickets up to €5k with video ID for new clients
- Mobile app for 3<sup>rd</sup> party application for mLoan in Slovenia

## Digital SME lending platform



*Simple Loan & Guarantee Platform for SMEs, with business process management (Appian)*

### Achievements 2Q22

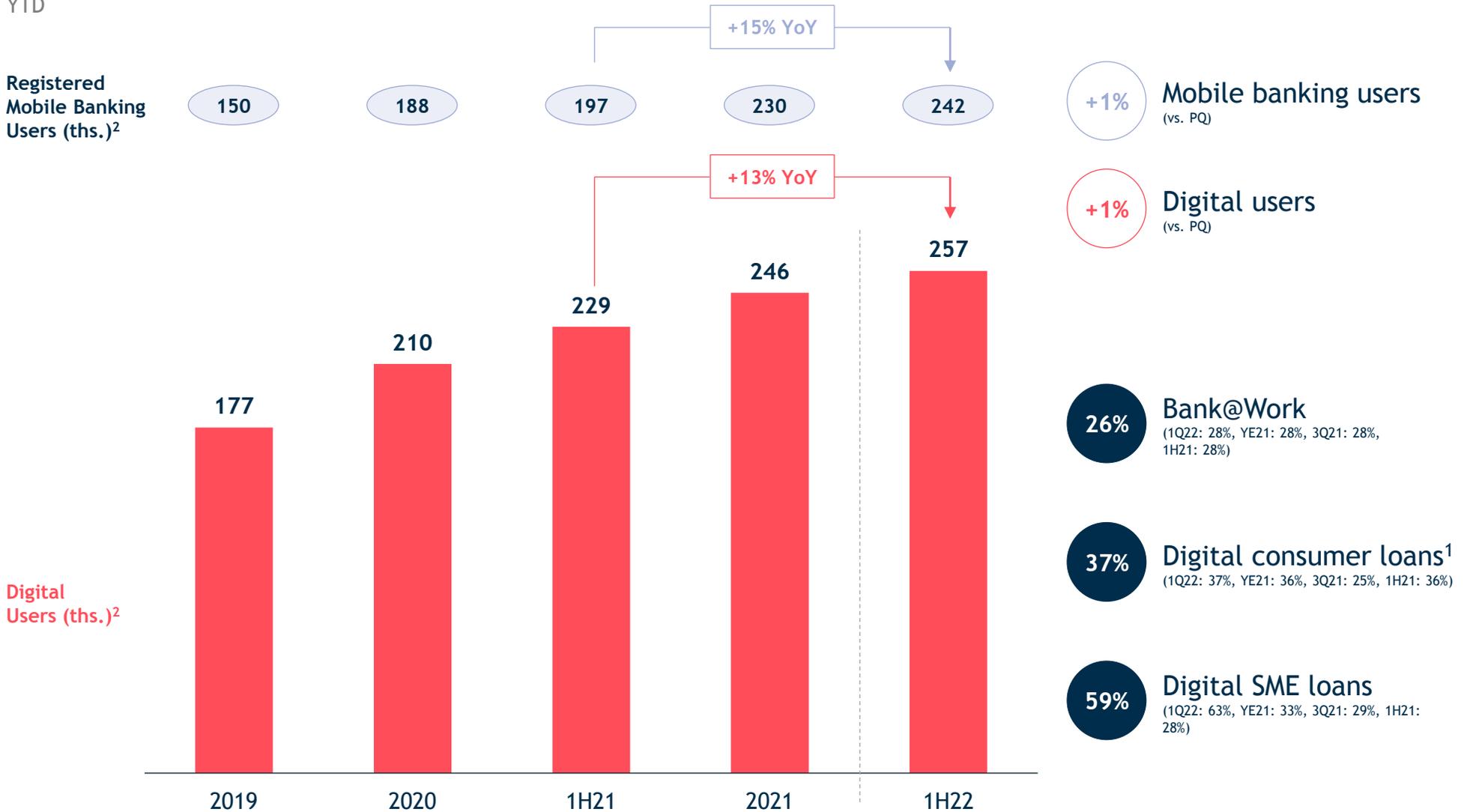
- ✓ Implementation of credit decision engine CRIF and refactoring GOB (Group of borrowers)
- ✓ External Financial Data Source Switch in Croatia

### Plan 3Q22

- Update of credit decision engine CRIF, refactoring application and stabilizing processes, enhancements to support sales funnel reporting
- Flexible input/updates of table for variable/fixed interest rates
- Automated booking and pay-out through RPA for Simple Loans in Slovenia

## Digital capabilities

YTD



<sup>1</sup> Consumer loans originated through Web (incl. digitally initiated loans and overdraft in Slovenia) / total consumer loans disbursements.

<sup>2</sup> Updated figures with enhanced methodology for registered mobile banking users and digital users.

## Key financials

### P&L

in €mn

	YTD			QTD		
	1H22 (YTD)	1H21 (YTD)	+/- PY	2Q22	1Q22	+/- PQ
Net interest income	84.6	84.2	0.6%	43.4	41.3	5.0%
Net fee and commission income	36.1	31.6	14.2%	19.1	17.0	12.5%
<b>Net banking income</b>	<b>120.7</b>	<b>115.8</b>	<b>4.2%</b>	<b>62.5</b>	<b>58.2</b>	<b>7.2%</b>
Other income <sup>1</sup>	-5.6	-0.9	>100%	-2.8	-2.8	-1.7%
<b>Operating income</b>	<b>115.1</b>	<b>114.9</b>	<b>0.1%</b>	<b>59.7</b>	<b>55.4</b>	<b>7.7%</b>
<b>Operating expenses</b>	<b>-82.8</b>	<b>-86.8</b>	<b>-4.6%</b>	<b>-41.7</b>	<b>-41.1</b>	<b>1.5%</b>
<b>1 Operating result <sup>2</sup></b>	<b>32.3</b>	<b>28.1</b>	<b>14.8%</b>	<b>18.0</b>	<b>14.3</b>	<b>25.3%</b>
Other result	-8.6	-9.0	-4.4%	-3.4	-5.1	-33.6%
Credit loss expenses on financial assets	-8.8	-10.2	-14.0%	-7.6	-1.2	>100%
<b>Result before tax</b>	<b>14.9</b>	<b>8.9</b>	<b>67.3%</b>	<b>7.0</b>	<b>8.0</b>	<b>-12.6%</b>
<b>2 Result after tax</b>	<b>12.6</b>	<b>6.1</b>	<b>&gt;100%</b>	<b>6.1</b>	<b>6.5</b>	<b>-4.9%</b>

### Balance Sheet

in €mn

	1H22 (YTD)	1H21 (YTD)	+/- PY	+/- PQ
Total assets	5,700	5,932	-3.9%	-1.8%
Loans and receivables to customers	3,363	3,517	-4.4%	0.8%
<b>3 o/w gross performing loans</b>	<b>3,385</b>	<b>3,530</b>	<b>-4.1%</b>	<b>1.2%</b>
Customer deposits	4,635	4,744	-2.3%	-1.1%
Shareholders' equity	738	850	-13.1%	-4.2%

### Key Ratios

	1H22 (YTD)	1H21 (YTD)	+/- PY (pts)	+/- PQ (pts)
NIM (in bps)	296	287	9	8
Cost/income ratio	68.6%	75.0%	-6.4%	-1.9%
NPE Ratio (GE based)	2.8%	3.4%	-0.6%	0.0%
NPE Ratio (on-balance loans)	3.8%	6.0%	-2.2%	0.0%
Cost of risk (net loans)	-0.26%	-0.29%	0.03%	-0.23%
Loan-deposit ratio (customer)	72.6%	74.1%	-1.6%	1.4%
CET1 ratio (transitional)	20.0%	19.8%	0.2%	-0.4%
Total capital ratio (transitional)	20.0%	19.8%	0.2%	-0.4%
CET1 ratio (fully-loaded)	18.8%	18.9%	-0.1%	-0.9%
Total capital ratio (fully-loaded)	18.8%	18.9%	-0.1%	-0.9%

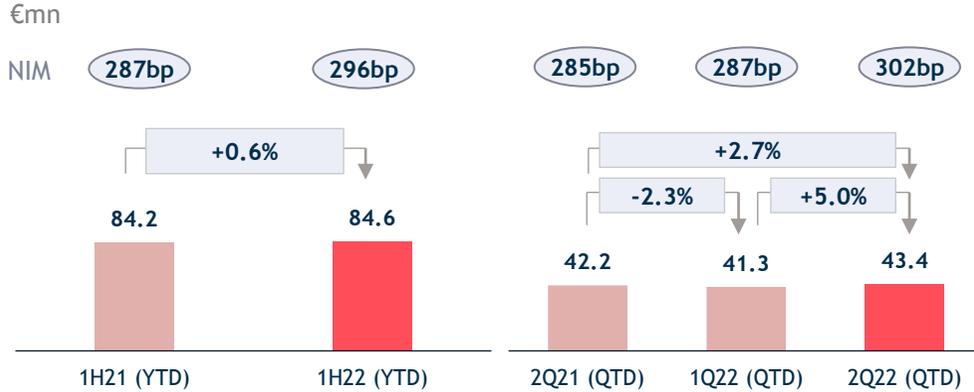
<sup>1</sup> Includes net result on financial instruments and other operating result. <sup>2</sup> Operating result before impairments and provisions.

- 1 Operating result at €32.3mn up 14.8 YoY%:**
  - **Net banking income up YoY and vPQ** driven by strong development in Consumer & SME, partially consumed by the accelerated run-down in non-focus and reduction in the low-yielding and high-ticket SME loan book
  - **Strong growth in net fee and commission income** as a result of increasing business activities in Consumer & SME
  - **Other income down by €4.8mn YoY** mainly influenced by the change in the treasury strategy to focus on interest income collection from bond portfolio until maturity, as well as higher regulatory fees
  - **Operating expenses down** as a result from Transformation Program, but increasing inflationary pressure going forward
- 2 Result after tax of €12.6mn** reflecting strong business development & cost containment, provisions for legal claims and balanced credit losses, with overall strong asset quality
- 3 Performing loan book back on growth path** due to strong new business in focus while YoY decrease of €144mn driven by the intentional accelerated run-down in non-focus and reduction in selected medium SME loans
- 4 CET1 ratio at 20.0% transitional (18.8% fully-loaded)** influenced by current OCI development



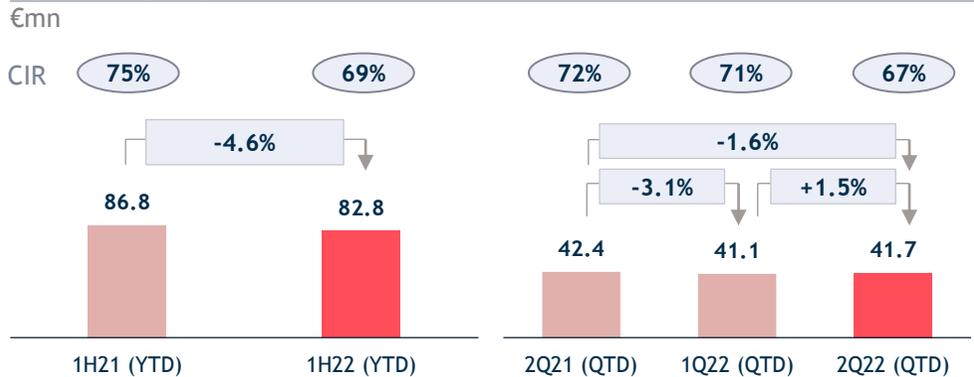
RoATE (@14.1% CET1) at 4.2%

## Net interest income



- Increase in net interest income from strong focus on profitable growth partially consumed by intentional reduction in non-focus and selected medium SMEs
- NIM improved driven by higher yields from sharpened focus in SME

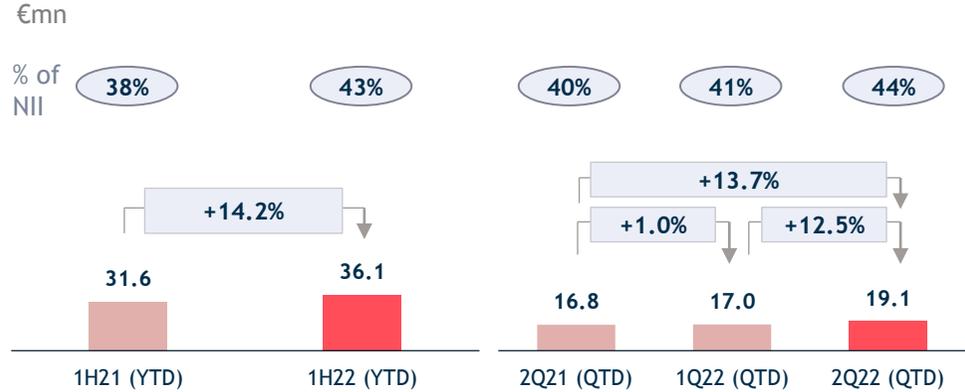
## Operating expenses<sup>1</sup>



- Operating expenses down by -4.6% YoY driven by initiatives of the Transformation Program (implemented during 2H21), fully offsetting Euro implementation costs in Croatia during 1H22
- 2Q22 influenced by frontloaded marketing spend for brand repositioning

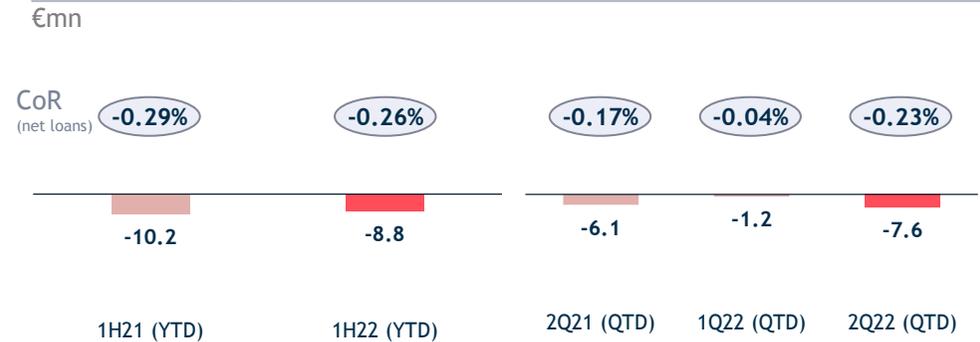
<sup>1</sup> Reclassification depreciation from investment properties to other operating expenses.

## Net fee and commission income



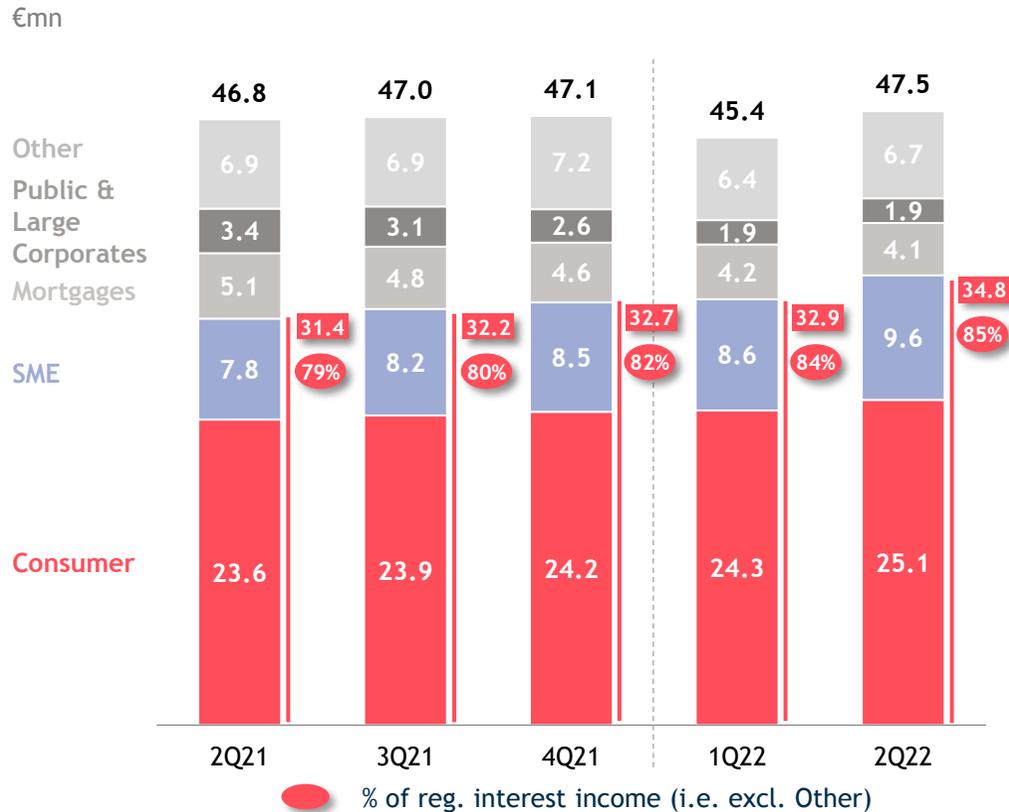
- Strong growth in net commission income of +14.2% YoY and +12.5% vPQ as a result of increased business activities, elevated transactions, bancassurance and FX/DCC

## Credit loss expenses on financial assets



- Low credit losses with steady net reduction in NPEs during 1H22
- Post-model adjustment increased to €13mn (YE21: €9mn) to reflect currently volatile environment

## Interest income by quarter<sup>1</sup>



## Gross yield by quarter<sup>2</sup>

	2Q21	3Q21	4Q21	1Q22	2Q22
Consumer	7.2%	7.0%	7.0%	7.0%	6.9%
	6.6% new business	6.5% new business	6.5% new business	6.3% new business	6.5% new business
SME	2.9%	3.0%	3.1%	3.2%	3.4%
	3.5% new business	3.4% new business	3.5% new business	3.8% new business	3.9% new business
Public & Large Corporates	2.5%	2.5%	2.7%	2.5%	2.7%
Mortgages	3.4%	3.3%	3.3%	3.3%	3.3%

- Increase in interest income driven by strong development in Consumer and SME business despite accelerated non-focus run-down and reduction of selected medium SME loans (2022 as bridge year)
- Focus interest income up by 5.6% vPQ

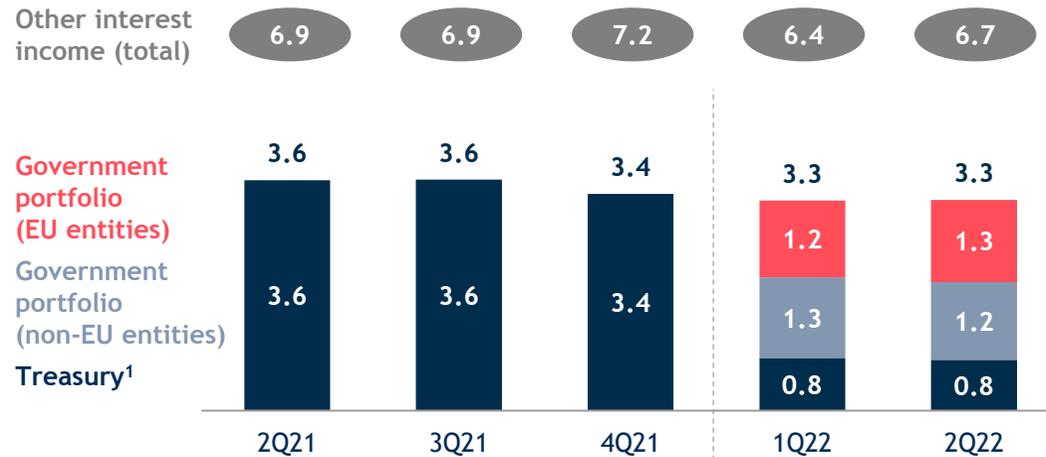
- New business yields in Consumer inching up during 2Q22
- SME yields continued to increase due to sharpened focus on smaller tickets with micro and small SMEs
- Mortgage and Public & Large Corp. in run-down mode

<sup>1</sup> For segments only regular interest income is shown.

<sup>2</sup> The gross yield is calculated as annualised regular interest income divided by the simple average of gross performing loans based on beginning and end of period amounts. New business yields are calculated using daily averages.

## Treasury interest income by quarter

€mn



- **Government securities in EU entities:** Addiko adapted its treasury strategy to hold its investments in high quality bonds in the EU entities until maturity for yield enhancement and interest income generation purposes  
The presentation of the interest income from 1Q22 is reflecting the change in the internal steering of this portfolio

- **Government portfolio non-EU entities:** interest income from the government bond portfolio of the non-EU entities

- **Treasury:** from 1Q22, financial bonds (100% investment grade) and corporate bonds (49% investment grade)

## Interest income from NPEs & interest like income by quarter

€mn



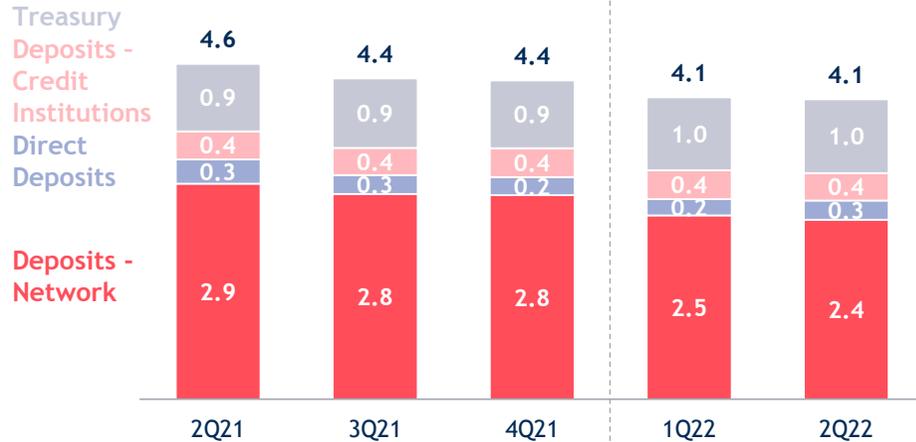
- **Interest income from NPEs:** stable due to limited NPE inflow

- **Interest like income (i.e. fees accrued over the lifetime of the loan):** Supported by increased new business activities, 4Q21 was influenced by fees for pre-mature repayments in the non-focus segments

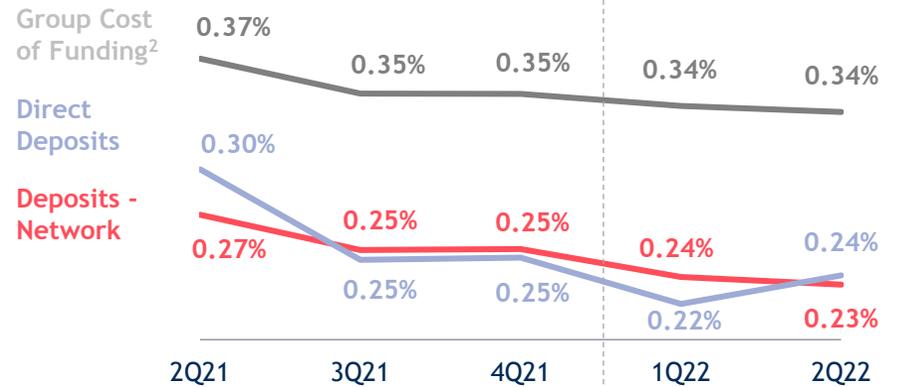
<sup>1</sup> All interest income from government bonds, financial bonds and corporate bonds reflected in "Treasury" during 2021.

## Interest expense by quarter

€mn

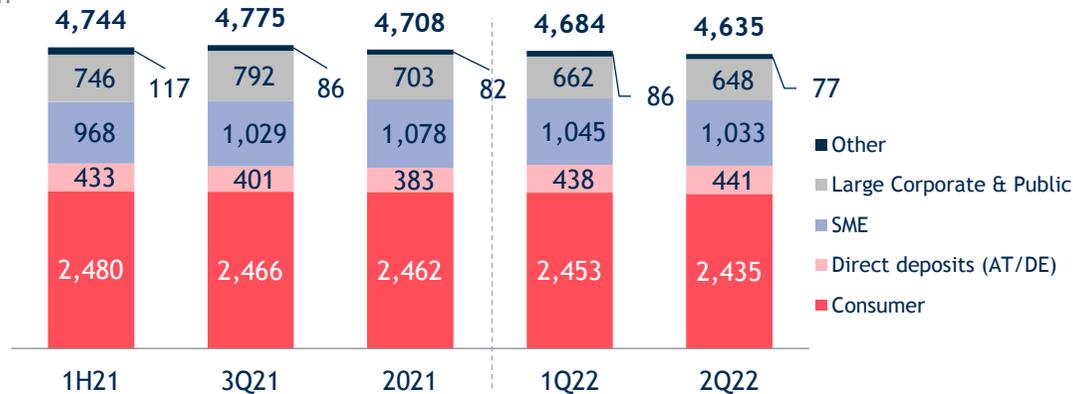


## Cost of funding by quarter<sup>1</sup>



## Stable customer deposit volumes

YTD, €mn

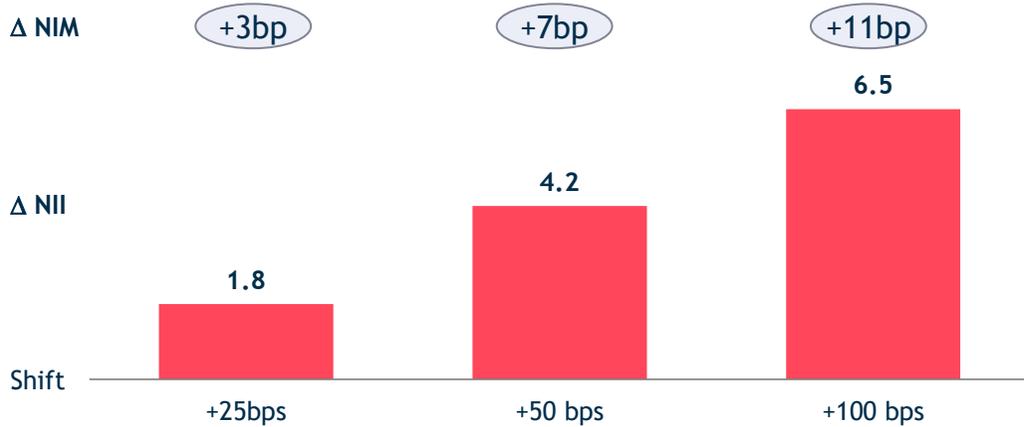


- Customer deposit volume slightly managed down to €4,635mn at 2Q22 (€4,708mn at YE21)
- Consistent reduction in deposit costs during 2021, with stable development during 1H22, following overall market trend in pricing and influenced by high share of a-vista/demand deposits (1H22: 71%)

<sup>1</sup> Denominator based on simple average. <sup>2</sup> Includes customer deposit costs, costs for deposits from credit institutions and Treasury costs.

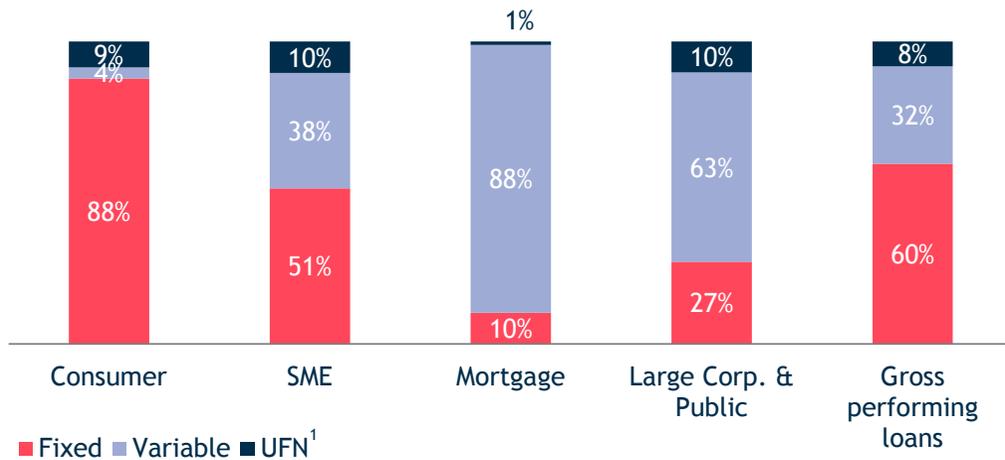
## Estimated impact on NII and NIM for parallel interest rate shifts

€mn, calculated based on 1H22 balance sheet



## Interest binding structure of gross performing loans

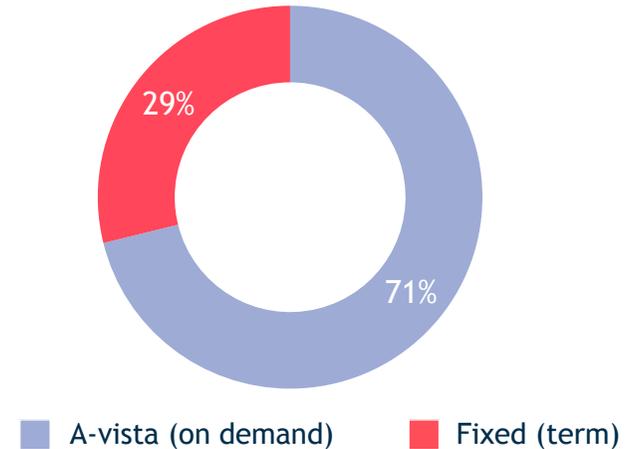
% of gross performing loan book, calculated based on 1H22 balance sheet



<sup>1</sup> UFN = Until Further Notice

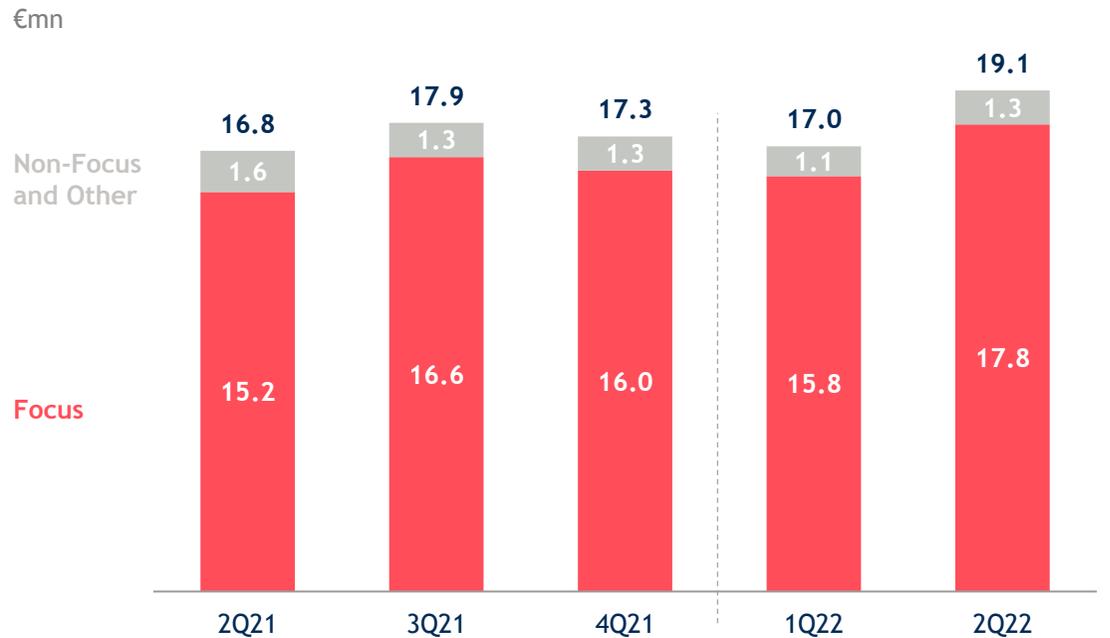
## Interest binding structure of customer deposits

% of customer deposits, calculated based on 1H22 balance sheet

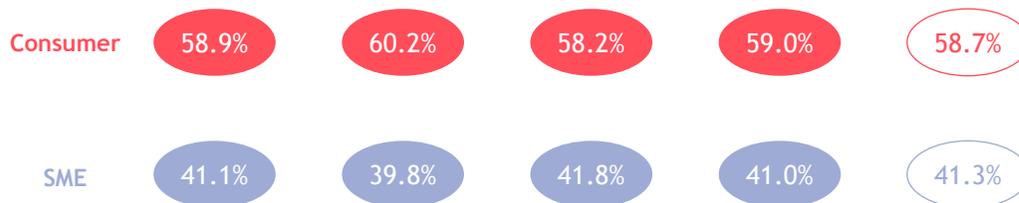


- Sensitivity calculated based on 1H22 balance sheet structure for the next 12 months (until 1H23)
- Conservative interest rate assumptions for Outlook 2022 and the mid-term
- Parallel shift in interest rates with positive impact on net interest income & NIM
- On deposit side, smaller impact from rate changes expected due to sticky a-vista (on demand) deposits and overall excess liquidity on the CSEE market

## Net fee and commission income by quarter



## Focus



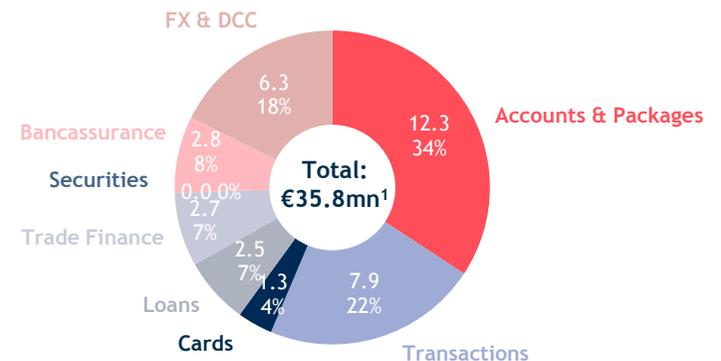
<sup>1</sup> Excludes €0.3mn of negative contribution from "other".

## Key highlights

- Solid improvement of **net commission income in 2Q22**: up 13.7% vs. 2Q21
- **Bancassurance** up c. 60% YoY due to accelerated business activities and increasing product penetration
- **Other products**: increased contribution from accounts & packages, FX & DCC and transactions continued, representing c. 73% of NCI
- NCI from loans up c. 5% YoY, accounts & packages up c. 19% YoY
- Consumer and SME segments continue to generate >90% of net fee and commission income, with increasing contribution from the SME business

## By product type

1H22 YTD, €mn



## Other income breakdown (YTD)

€mn

	1H21	1H22
Deposit guarantee	-2.7	-4.0
1 Bank levies and other taxes	-1.8	-1.8
Recovery and Resolution Fund	-1.2	-0.6
2 Restructuring	-0.2	0.0
3 Other	1.1	0.5
Other operating result	-4.8	-5.9
4 Net result on financial instruments	3.9	0.2
<b>Other income</b>	<b>-0.9</b>	<b>-5.6</b>

1 Lower regulatory charges for recovery and resolution fund, and newly charged costs for deposit guarantee scheme in Croatia

2 **Restructuring:** No restructuring costs, charges for Transformation Program already reflected in 2021

3 **Other:** 1H21 driven by positive one-off from sale of non-core real estate assets

4 **Net result on financial instruments:** Down YoY due to lower realized gains from the regular management of debt securities in line with the new investment strategy to keep the positions until maturity to collect interest income

## Other result breakdown (YTD)

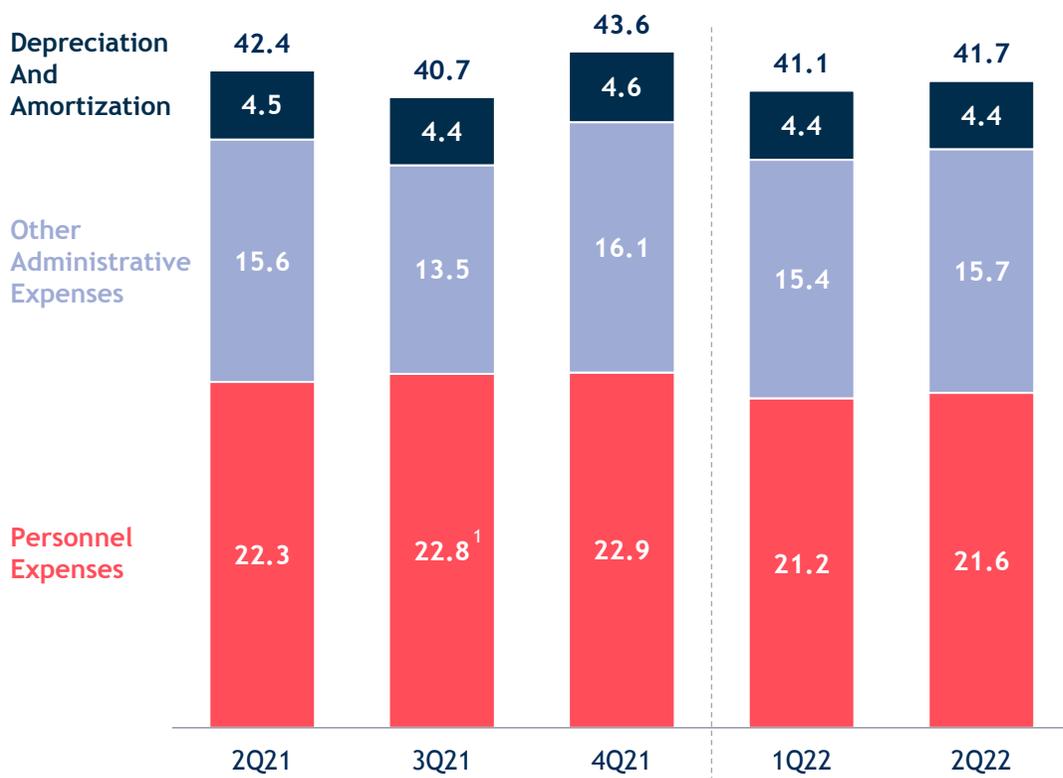
€mn

	1H21	1H22
1 Legal provisions (net)	-8.9	-8.4
Impairments non-financial assets (net)	0.0	-0.2
Modification gains/losses	0.0	0.0
Other	0.0	0.0
<b>Other result</b>	<b>-9.0</b>	<b>-8.6</b>

1 **Legal provisions:** 1H22 mainly related to legal provisions in Croatia, costs from legal actions taken in Slovenia, as well as potential impacts of consumer associations' actions on floor practices in Slovenia

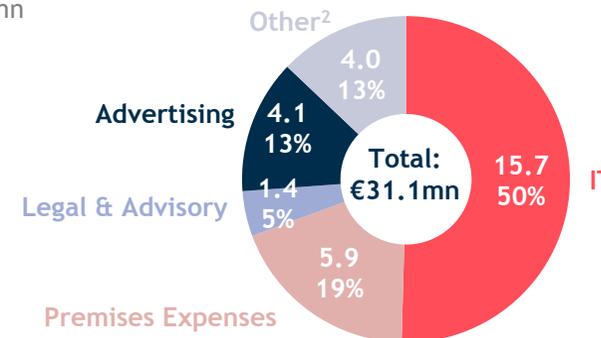
## Operating expenses development by quarter

€mn



## Administrative expenses

1H22 YTD, €mn



- Overall cost base declining as a result of the Transformation Program initiatives implemented during 2H21
- Slightly higher costs in 2Q22 (up 1.5%) related to sales incentives & frontloaded marketing costs for brand repositioning, as well as costs related to the Euro implementation project in Croatia
- Outlook 2022 revised from below €165mn to below €167mn, due to significantly increased inflationary pressures (excl. mid-single digit euro million cost for the implementation of the Euro in Croatia)

<sup>1</sup> As of 3Q21, Supervisory Board costs are shown as part of the personnel expenses (previously included in "Other Administrative Expenses").

<sup>2</sup> Includes vehicle expenses, travel expenses, education expenses, expenses for legal form, other insurance and other.

## Detailed balance sheet overview (YTD)

€mn

	2016	2017	2018	2019	2020	2021	1H22
Liquid Assets	3,287.6	2,582.5	2,211.8	2,034.5	2,121.8	2,406.5	2,179.1
Cash reserves	1,878.2	1,285.9	1,002.9	899.4	1,156.3	1,361.7	1,185.1
Investment Portfolio	1,409.4	1,296.6	1,208.9	1,135.1	965.5	1,044.8	993.9
Financial assets held for trading	17.4	19.8	24.3	38.5	36.4	32.6	21.5
Investment securities <sup>1</sup>	1,391.9 <sup>1</sup>	1,276.8 <sup>1</sup>	1,184.6	1,096.6	929.0	1,012.2	972.5
Loans and receivables	3,779.9	3,757.2	3,792.9	3,885.9	3,641.2	3,284.4	3,367.9
Loans and receivables to credit institutions	49.4	65.3	5.6	14.0	56.5	5.7	4.9
Loans and receivables to customers	3,730.5	3,691.9	3,787.3	3,871.9	3,584.7	3,278.7	3,363.0
Derivatives - hedge accounting	0.1	0.1	-	-	-	-	-
Tangible assets	70.4	57.3	57.7	85.9	78.8	70.6	67.2
Property, plant & equipment	67.9	55.3	55.7	81.8	74.0	65.5	63.0
Investment properties	2.5	2.0	2.0	4.1	4.7	5.1	4.2
Intangible assets	17.3	21.8	30.3	27.9	26.4	26.7	24.4
Tax Assets	2.6	22.3	28.3	25.7	25.2	26.9	40.6
Current tax assets	2.6	1.6	1.7	1.8	3.9	2.7	2.8
Deferred tax assets	-	20.6	26.6	23.9	21.3	24.1	37.8
Other assets	18.9	24.8	25.5	20.6	18.5	14.9	19.9
Non-current assets held for sale	39.3	19.5	5.7	3.1	2.7	12.3	0.9
<b>Total assets</b>	<b>7,216.1</b>	<b>6,485.5</b>	<b>6,152.1</b>	<b>6,083.6</b>	<b>5,914.5</b>	<b>5,842.3</b>	<b>5,700.0</b>
Deposits from credit institutions	316.0	341.6	324.4	233.9	196.2	174.6	177.9
Deposits from customers	4,435.6	4,933.8	4,836.7	4,831.2	4,728.1	4,708.2	4,634.7
Issued bonds, subordinated and supplementary capital	73.5	198.5	1.1	0.1	0.1	0.1	0.1
Other financial liabilities	1,215.3	47.3	40.3	56.4	49.0	50.8	49.8
<b>Financial liabilities measured at amortized cost</b>	<b>6,040.4</b>	<b>5,521.2</b>	<b>5,202.5</b>	<b>5,121.6</b>	<b>4,973.4</b>	<b>4,933.6</b>	<b>4,862.5</b>
Financial liabilities at fair value through profit or loss	25.0	-	-	-	-	-	-
Financial liabilities held for trading	9.1	1.8	2.1	6.0	4.9	2.3	2.9
Derivatives - hedge accounting	6.9	-	-	-	-	-	-
<b>Total interest bearing liabilities</b>	<b>6,081.4</b>	<b>5,523.0</b>	<b>5,204.6</b>	<b>5,127.6</b>	<b>4,978.2</b>	<b>4,935.9</b>	<b>4,865.4</b>
Provisions	107.8	83.3	62.0	66.9	58.2	69.9	65.7
Tax liabilities	1.4	1.3	1.0	0.0	26.3	5.8	0.6
Current tax liabilities	1.0	0.9	0.9	-	-	5.8	0.6
Deferred tax liabilities	0.5	0.5	0.1	0.0	-	-	0.0
Other liabilities	28.1	33.8	25.1	27.9	26.3	25.7	29.9
Liabilities included in disposal groups classified as held for sale	2.7	-	-	-	-	-	-
<b>Total liabilities</b>	<b>6,221.4</b>	<b>5,641.5</b>	<b>5,292.5</b>	<b>5,222.4</b>	<b>5,089.1</b>	<b>5,037.2</b>	<b>4,961.7</b>
<b>Total shareholders' equity</b>	<b>994.7</b>	<b>844.0</b>	<b>859.5</b>	<b>861.3</b>	<b>851.8</b>	<b>805.1</b>	<b>738.3</b>
<b>Total liabilities and shareholders' equity</b>	<b>7,216.1</b>	<b>6,485.5</b>	<b>6,152.1</b>	<b>6,083.6</b>	<b>5,914.5</b>	<b>5,842.3</b>	<b>5,700.0</b>

<sup>1</sup> The line item "Investment securities" was introduced in the Audited Consolidated Financial Statements as of and for the financial year 2018, due to introduction of IFRS 9. The position includes also the IAS 39 positions "available-for-sale financial assets" and "held-to-maturity investments" as presented in the Audited Consolidated Financial Statements for the financial years 2016 and 2017.

## Detailed income statement overview (YTD)

€mn

	2016	2017	2018	2019	2020	New P&L logic				
						2019	2020	2021	1H21	1H22
Interest income calculated using the effective interest method	232.2	226.0	209.6	207.4	194.3	207.4	194.3	185.5	92.4	92.3
Other interest income	6.0	8.3	4.2	3.4	2.6	3.4	2.6	2.2	1.2	0.6
Interest expense	(79.4)	(68.9)	(40.7)	(27.8)	(22.3)	(27.8)	(22.3)	(18.2)	(9.5)	(8.2)
<b>Net interest income</b>	<b>158.8</b>	<b>165.3</b>	<b>173.2</b>	<b>183.0</b>	<b>174.7</b>	<b>183.0</b>	<b>174.7</b>	<b>169.5</b>	<b>84.2</b>	<b>84.6</b>
Fee and commission income	62.0	71.3	76.5	83.0	75.6	83.0	75.6	84.3	39.9	45.2
Fee and commission expense	(12.0)	(12.8)	(14.1)	(15.8)	(15.8)	(15.8)	(15.8)	(17.5)	(8.3)	(9.2)
<b>Net fee and commission income</b>	<b>50.0</b>	<b>58.5</b>	<b>62.4</b>	<b>67.2</b>	<b>59.8</b>	<b>67.2</b>	<b>59.8</b>	<b>66.8</b>	<b>31.6</b>	<b>36.1</b>
Net result on financial instruments	20.3	9.7	70.0	13.4	9.1	13.4	11.7	6.2	3.9	0.2
Other operating income	29.6	27.4	19.1	8.9	13.4	3.5	6.0	3.8	2.3	1.9
Other operating expenses	(71.6)	(34.0)	(35.7)	(48.2)	(32.7)	(23.4)	(19.8)	(20.3)	(7.1)	(7.8)
<b>Operating income</b>	<b>187.0</b>	<b>226.9</b>	<b>289.0</b>	<b>224.3</b>	<b>224.4</b>	<b>243.7</b>	<b>232.5</b>	<b>226.0</b>	<b>114.9</b>	<b>115.1</b>
Personnel expenses	(99.8)	(97.4)	(99.4)	(96.7)	(83.9)	(96.7)	(83.9)	(92.0)	(46.2)	(42.8)
Other administrative expenses	(93.1)	(80.9)	(78.0)	(73.3)	(65.9)	(73.3)	(65.9)	(61.1)	(31.5)	(31.1)
Depreciation and amortization	(19.5)	(11.7)	(10.7)	(19.1)	(19.9)	(19.1)	(19.9)	(18.0)	(9.1)	(8.9)
<b>Operating expenses</b>	<b>(212.4)</b>	<b>(190.1)</b>	<b>(188.1)</b>	<b>(189.2)</b>	<b>(169.7)</b>	<b>(189.1)</b>	<b>(169.7)</b>	<b>(171.1)</b>	<b>(86.8)</b>	<b>(82.8)</b>
<b>Operating result before impairments and provisions (from YE20)</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>n.a.</b>	<b>54.6</b>	<b>62.8</b>	<b>54.9</b>	<b>28.1</b>	<b>32.3</b>
Other result (from YE20)	n.a.	n.a.	n.a.	n.a.	n.a.	(19.4)	(8.1)	(20.9)	(9.0)	(8.6)
<b>Operating result before change in credit loss expense (until 3Q20)</b>	<b>(25.4)</b>	<b>36.9</b>	<b>100.9</b>	<b>35.2</b>	<b>54.7</b>	<b>35.2</b>	<b>54.7</b>	<b>34.0</b>	<b>19.2</b>	<b>23.7</b>
Credit loss expenses on financial assets	4.4	(15.1)	2.8	2.9	(48.4)	2.9	(48.4)	(13.2)	(10.2)	(8.8)
<b>Result before tax</b>	<b>(21.0)</b>	<b>21.8</b>	<b>103.7</b>	<b>38.0</b>	<b>6.3</b>	<b>38.0</b>	<b>6.3</b>	<b>20.8</b>	<b>8.9</b>	<b>14.9</b>
Taxes on income	(2.9)	19.9	0.5	(2.9)	(4.9)	(2.9)	(4.9)	(7.2)	(2.8)	(2.3)
<b>Result after tax</b>	<b>(23.9)</b>	<b>41.6</b>	<b>104.2</b>	<b>35.1</b>	<b>1.4</b>	<b>35.1</b>	<b>1.4</b>	<b>13.6</b>	<b>6.1</b>	<b>12.6</b>

		1H22 YTD (€mn, IFRS)					
		Addiko Bank d.d., Zagreb	Addiko Bank d.d., Ljubljana	Addiko Bank d.d., Banja Luka	Addiko Bank a.d., Sarajevo	Addiko Bank a.d., Beograd	Addiko Bank A.D., Podgorica
P&L	Net interest income	26.4	19.5	7.6	7.2	16.7	5.4
	Net commission income	13.4	7.5	4.1	3.9	6.2	1.2
	Other income <sup>1</sup>	(0.9)	(0.7)	(0.1)	(0.4)	(1.9)	(0.8)
	<b>Operating income</b>	<b>38.8</b>	<b>26.3</b>	<b>11.6</b>	<b>10.7</b>	<b>21.0</b>	<b>5.7</b>
	<b>Operating expenses</b>	<b>(22.2)</b>	<b>(13.1)</b>	<b>(7.2)</b>	<b>(7.4)</b>	<b>(12.6)</b>	<b>(3.8)</b>
	<b>Operating Result</b>	<b>16.6</b>	<b>13.2</b>	<b>4.4</b>	<b>3.4</b>	<b>8.4</b>	<b>1.9</b>
	Other result	(5.5)	(0.3)	(0.2)	0.2	(0.6)	0.0
	Change in credit loss expenses	(2.3)	1.0	0.6	(0.7)	(2.8)	(0.4)
<b>Result before tax</b>	<b>8.8</b>	<b>13.8</b>	<b>4.8</b>	<b>2.9</b>	<b>5.0</b>	<b>1.5</b>	
Key Ratios	Net interest margin	2.4%	2.9%	3.2%	2.9%	3.8%	5.0%
	Cost / income ratio	55.9%	48.5%	61.5%	66.1%	54.9%	59.0%
	Loan-deposit ratio <sup>2</sup>	64.3%	94.4%	82.8%	68.4%	104.0%	95.8%
	NPE volume	72.9	25.7	15.7	20.1	29.2	19.3
	NPE ratio (CRB based)	5.2%	2.0%	3.8%	5.3%	3.2%	9.3%
	NPE ratio (on-balance loans) <sup>3</sup>	4.5%	1.9%	3.8%	5.8%	3.9%	8.6%
Balance Sheet	NPE coverage ratio (provision)	84.5%	65.0%	82.6%	83.9%	70.4%	61.4%
	Total assets	2,172	1,332	487	478	885	215
	Loans and receivables	1,078	993	322	253	629	169
	o/w gross performing loans	1,066	955	315	255	627	167
	Financial liabilities at amortised cost	1,753	1,126	401	375	683	184
RWA	989	738	283	288	589	155	
		<b>Account for 61% of Group assets</b>					

Source: Company disclosure, does not include Holding and reconciliation.

<sup>1</sup> Includes net result on financial instruments and other operating result. <sup>2</sup> Calculated as loans and receivables divided by financial liabilities at amortised cost.

<sup>3</sup> Including exposure towards National Banks.

## Non-performing loan portfolio (YTD)

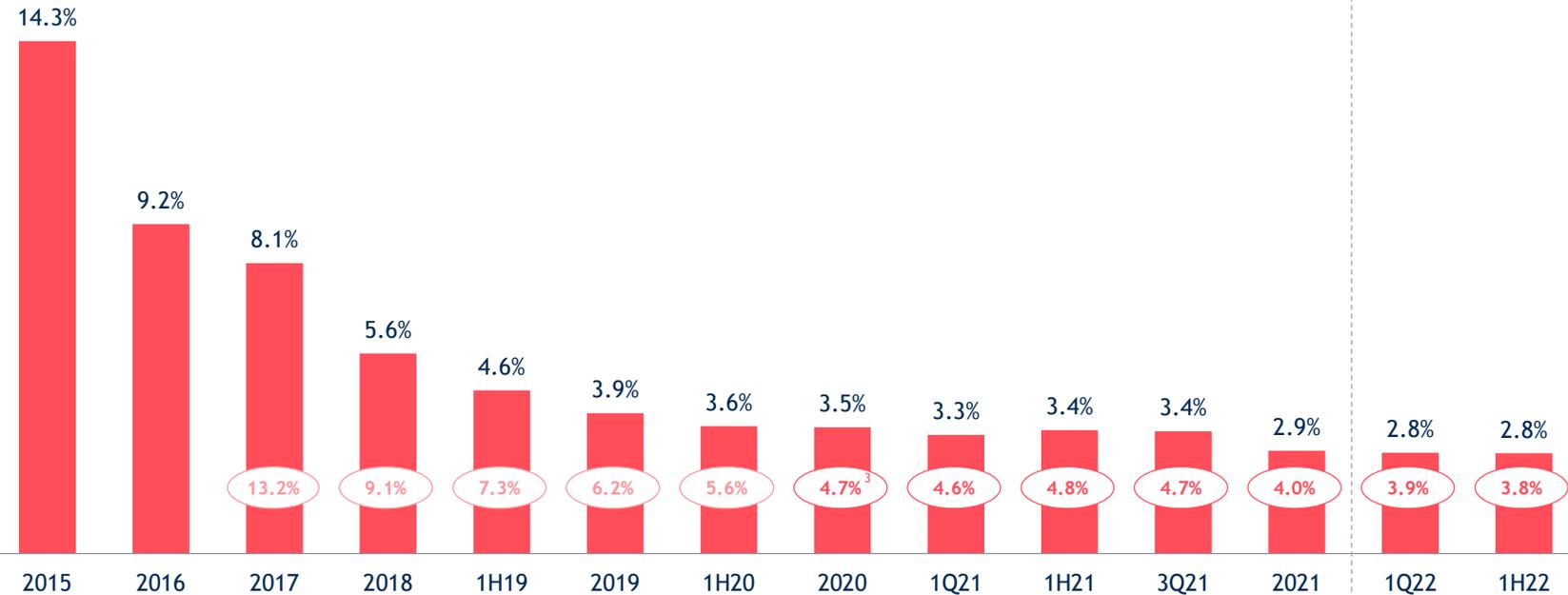
NPE Volumes,  
€mn

1,229 761 606 404 329 277 244 244 230 238 238 194 187 183

NPE Coverage  
Ratio<sup>1</sup>  
(Ex-Collateral)

61.7% 67.5% 67.0% 75.4% 73.2% 73.8% 73.2% 73.6% 75.6% 71.7% 71.2% 71.9% 72.2% 76.7%

NPE Ratio<sup>2</sup>



NPE Ratio  
(on-balance  
loans)<sup>3</sup>

<sup>1</sup> Calculated as the sum of total SRP resp. Stage-3 ECL divided by total non-performing exposure. <sup>2</sup> Calculated as non-performing exposure divided by total credit risk exposure. <sup>3</sup> NPE Ratio (on-balance loans) including exposure towards National Banks reflected as of YE 2020 (respective values excl. NB exposure: 2020: 5.9%, 1Q21: 5.7%, 1H21: 6.0%, 3Q21: 5.9%, 2021: 5.2%, 1Q22: 4.9%, 1H22: 4.8%).

## Focus

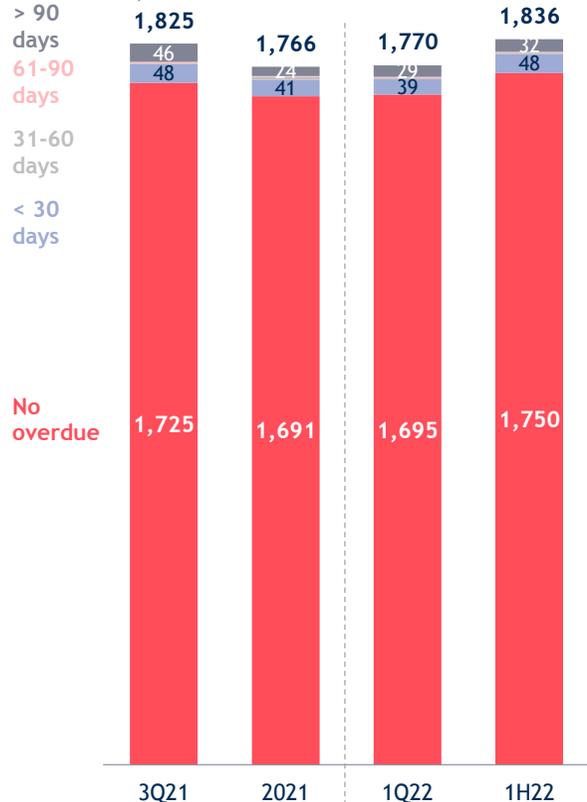
### Consumer

€mn, rounded



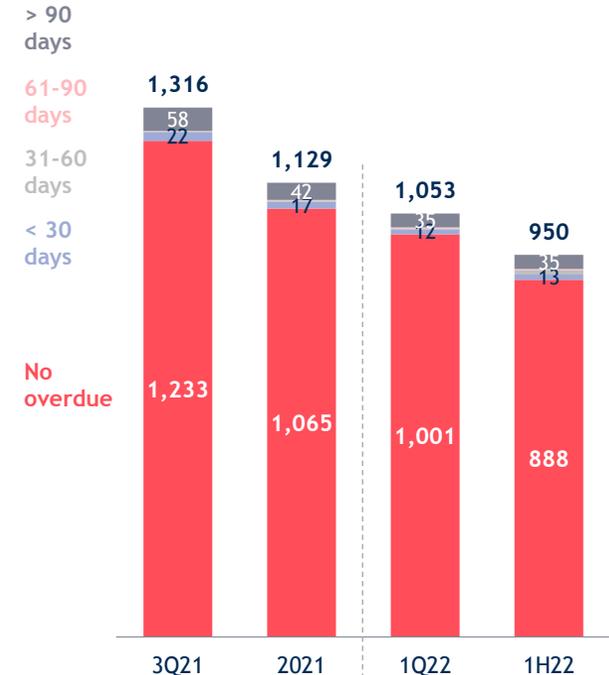
### SME

€mn, rounded



## Non-Focus

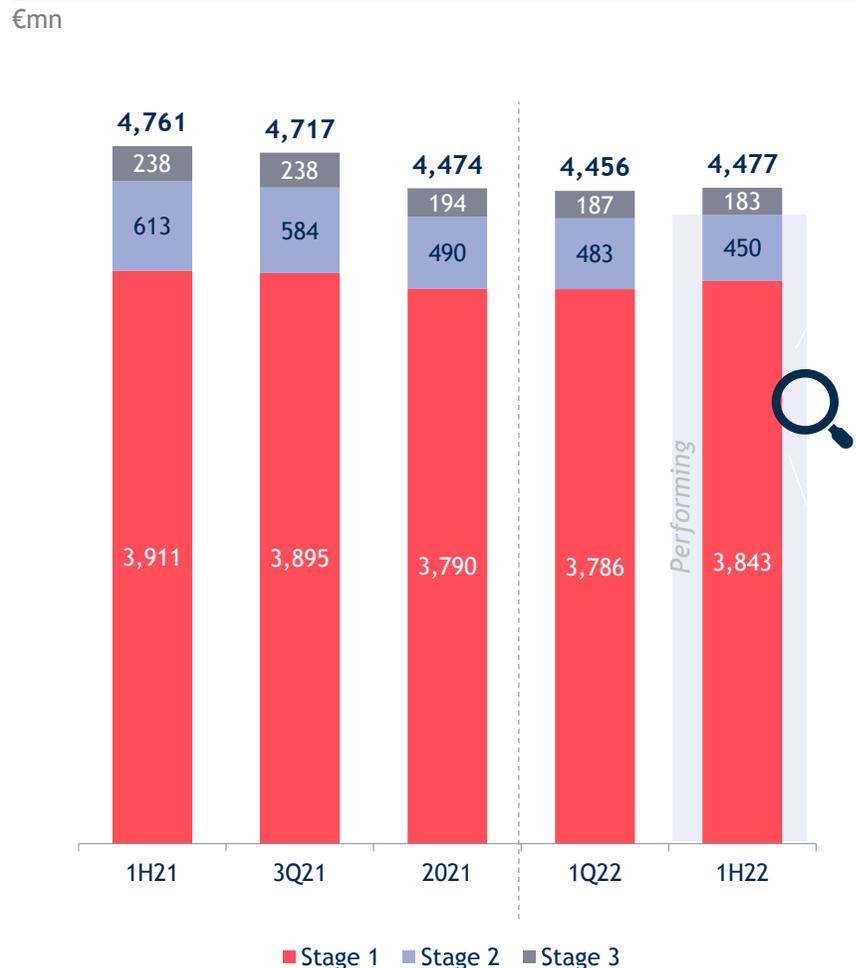
€mn, rounded



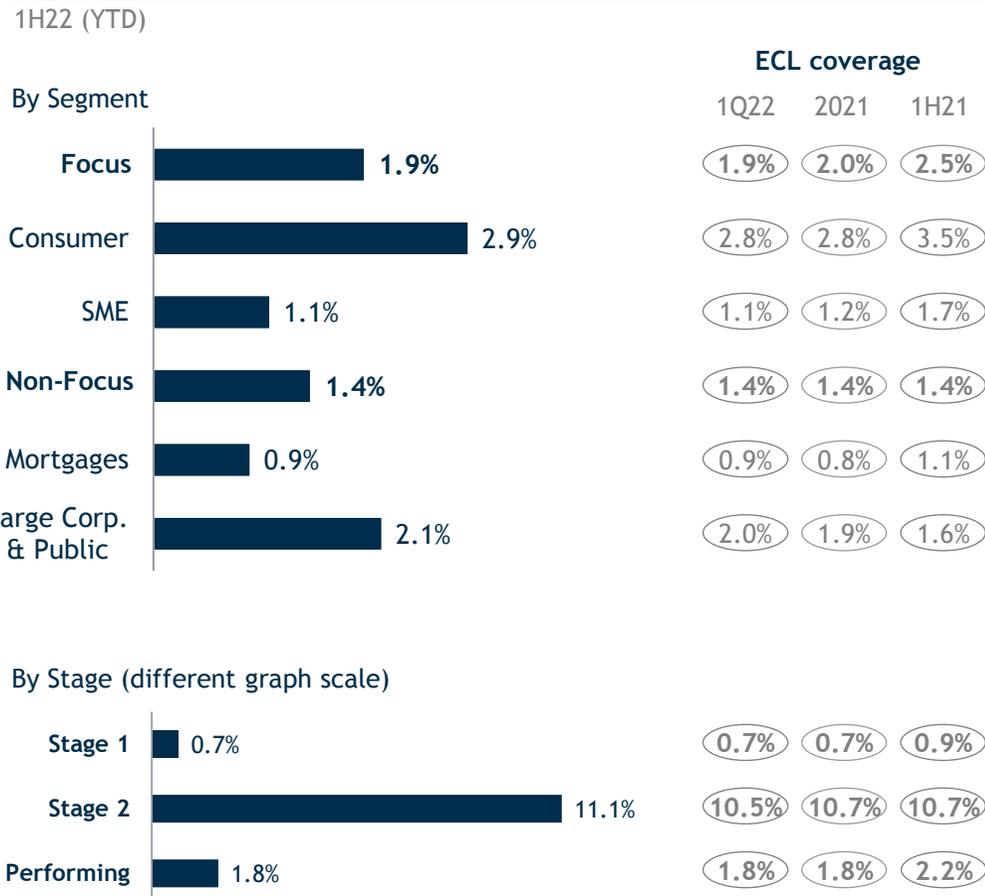
	3Q21	2021	1Q22	1H22	3Q21	2021	1Q22	1H22	3Q21	2021	1Q22	1H22
>90 days	3.7%	2.9%	2.9%	2.9%	2.5%	1.3%	1.6%	1.7%	4.4%	3.7%	3.3%	3.7%
1 to 90 days	5.2%	4.7%	5.3%	4.9%	2.9%	2.9%	2.6%	2.9%	1.9%	1.9%	1.6%	2.8%
No overdue (%)	91%	92%	92%	92%	95%	96%	96%	95%	94%	94%	95%	93%

- Resilient asset quality underpinned by stable payment behaviour of customers
- SME portfolio returning to growth after reduction of concentration in low-yielding and high-ticket medium SMEs
- Continued reduction in non-focus in line with strategy

## Stage 1, 2 and 3 assets<sup>1</sup>



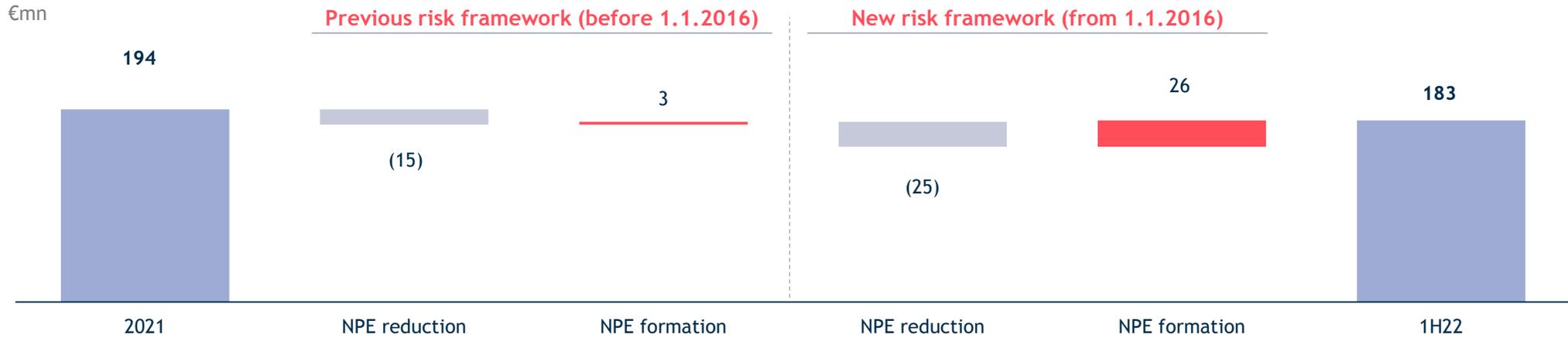
## Business segments: Stage 1 & 2 (Performing) coverage



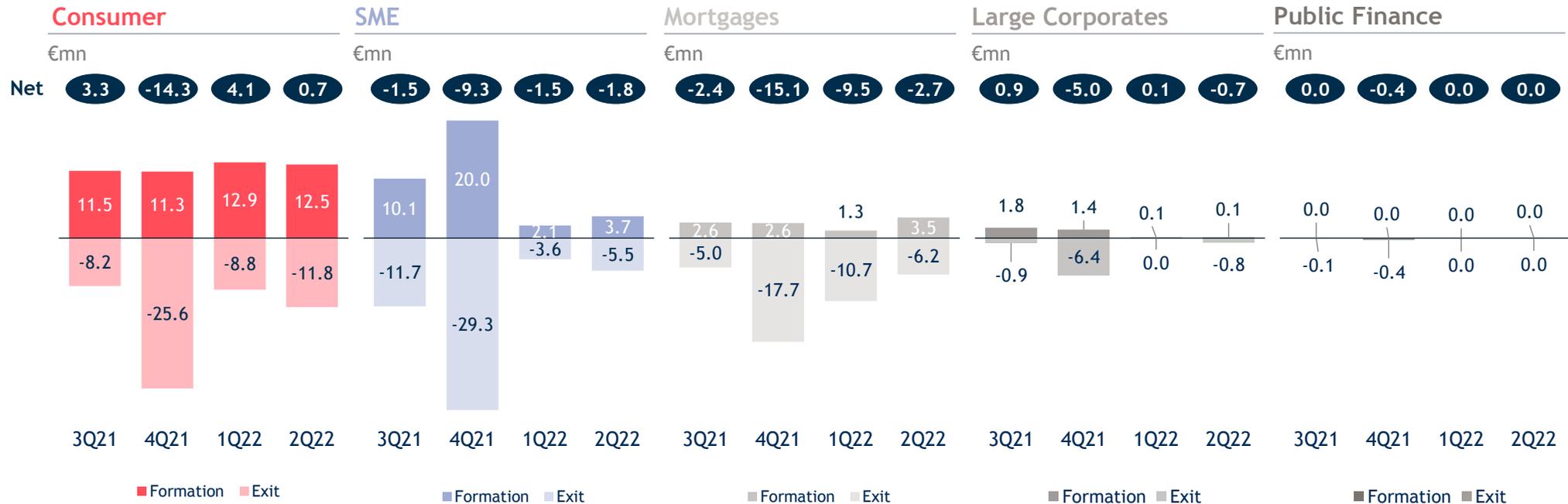
Stage	1H21	3Q21	2021	1Q22	1H22
Stage 3	5%	5%	4%	4%	4%
Stage 2	13%	12%	11%	11%	10%
Stage 1	82%	83%	85%	85%	86%

<sup>1</sup> Excluding Corporate Center.

## NPE movements YE21 vs. 1H22 - group level



## Quarterly NPE formation & exit - group level

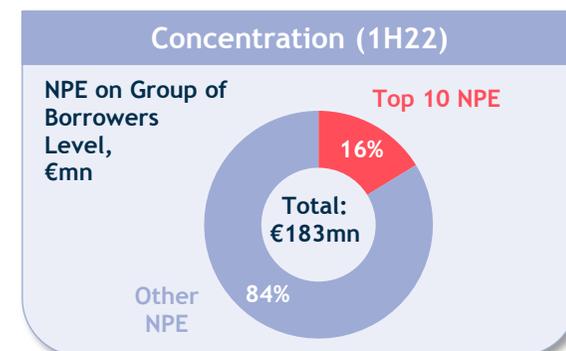
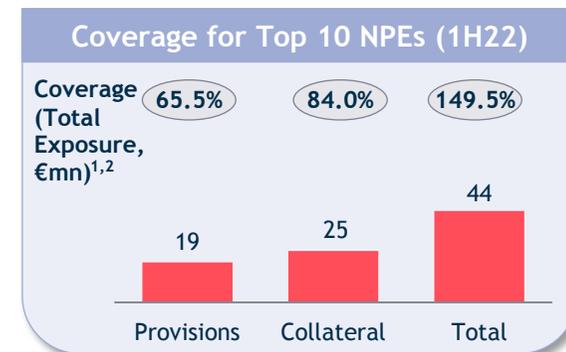


## Overview of Top 10 NPEs

1H22, Group of Borrowers, €mn

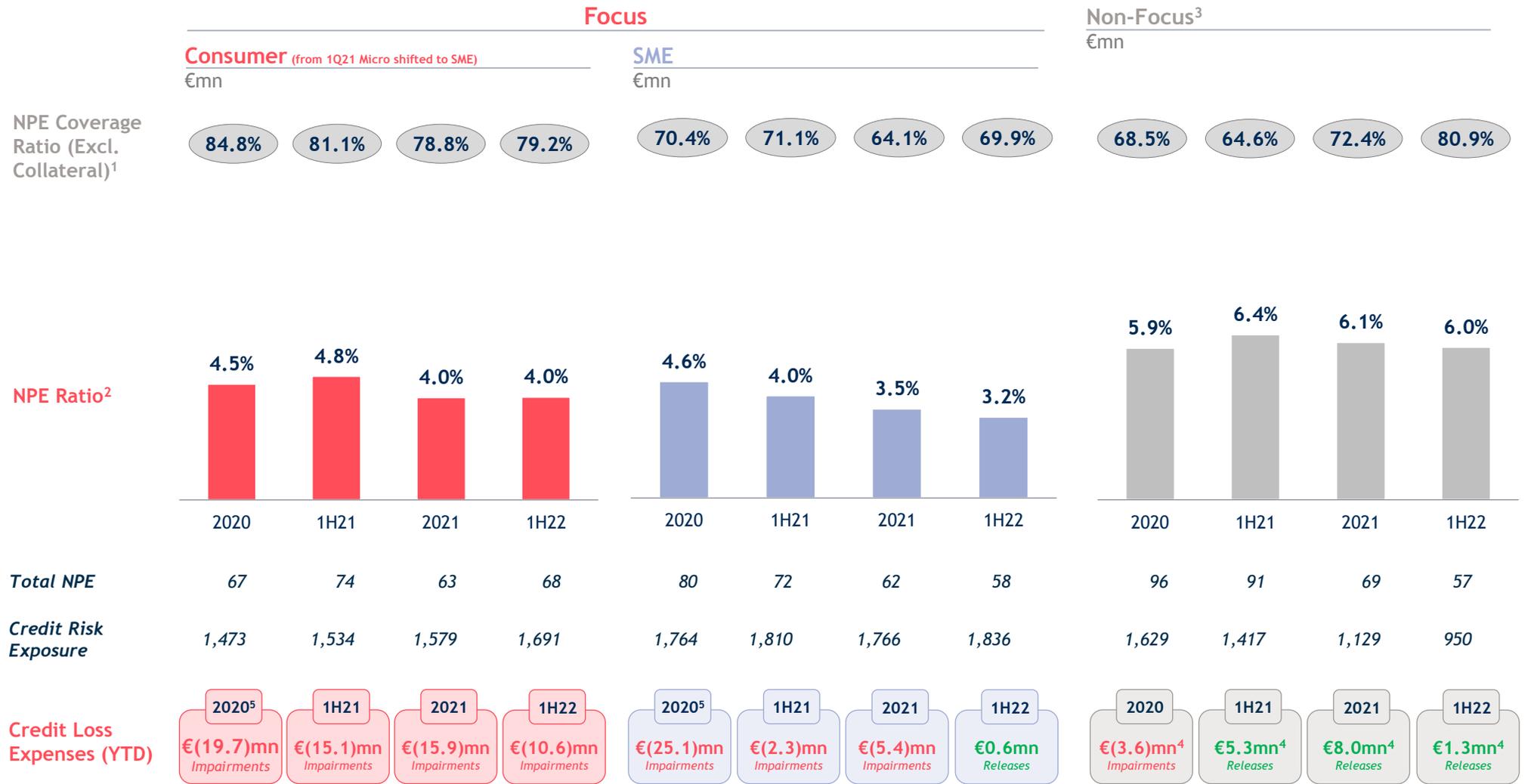
Borrower	Total Exposure		Country	Description
NPE 1	9.5	 	Croatia	Metal industry and mechanical engineering
NPE 2	4.7	 	Slovenia	Tourism
NPE 3	2.9		Bosnia and Herzegovina	Wood and paper processing
NPE 4	2.6	 	Croatia	Food and allied business
NPE 5	1.9	 	Croatia	Retail and wholesale trade
NPE 6	1.7		Serbia	Metal industry and mechanical engineering
NPE 7	1.7		Montenegro	Metal industry and mechanical engineering
NPE 8	1.6		Montenegro	Construction industry
NPE 9	1.6	 	Croatia	Metal industry and mechanical engineering
NPE 10	1.5	 	Slovenia	Service
<b>Total Top 10</b>	<b>29.7</b>			

2021: €25.2mn



<sup>1</sup> NPE coverage ratio calculated as the sum of Top 10 NPE total SRP resp. Stage-3 ECL divided by Top 10 NPE total non-performing exposure. <sup>2</sup> NPE collateral coverage ratio calculated as Top 10 total non-performing collaterals divided by Top 10 NPE total non-performing exposure.

# Risk: Update on NPE and Cost of Risk Development



<sup>1</sup> Calculated as the sum of total SRP resp. Stage-3 ECL divided by total non-performing exposure.

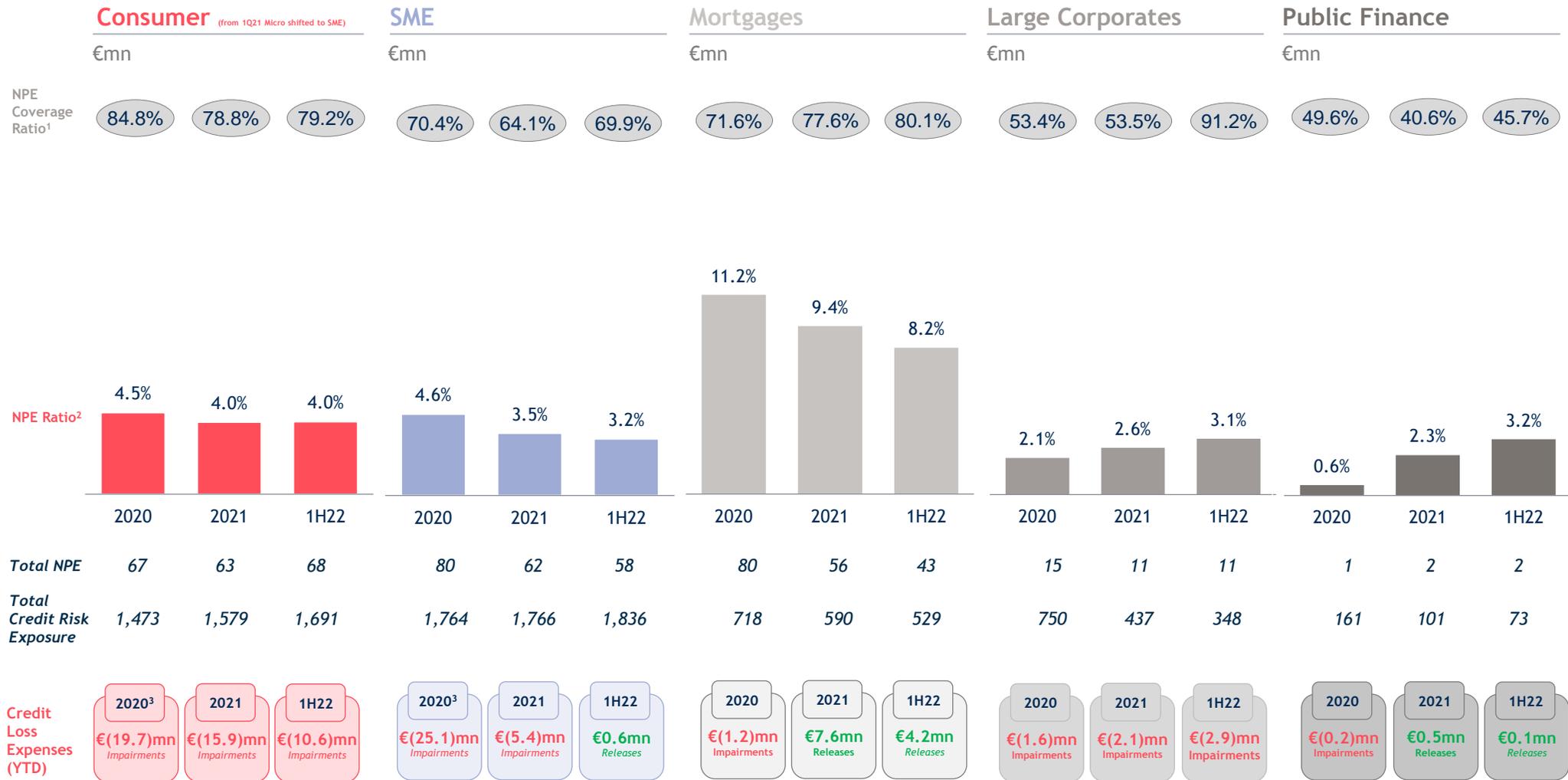
<sup>2</sup> Calculated as non-performing exposure divided by total credit risk exposure.

<sup>3</sup> Excludes Corporate Center (Financial Institutions).

<sup>4</sup> Including YTD bookings in Corporate Center (impairment of €-0.6mn in 2020, release of €1.8mn in 1H21, release of €2.0mn in 2021 and impairment of €-0.02mn in 1H22).

<sup>5</sup> Re-segmentation of sub-segment Micro from Consumer to SME in 2021.

# Risk: Tightly Monitored NPE Development

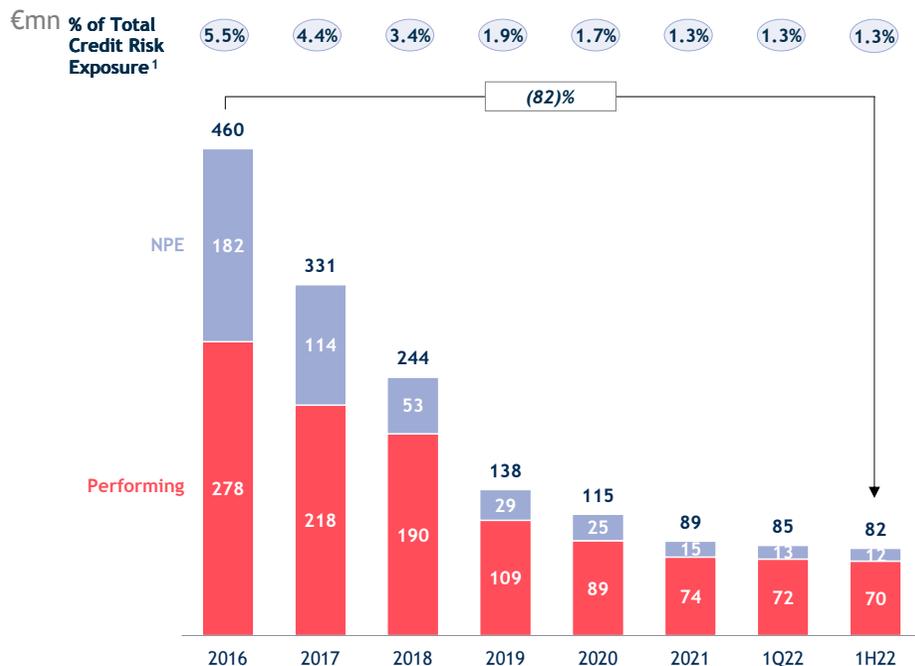


<sup>1</sup> Calculated as the sum of total SRP resp. Stage-3 ECL divided by total non-performing exposure.

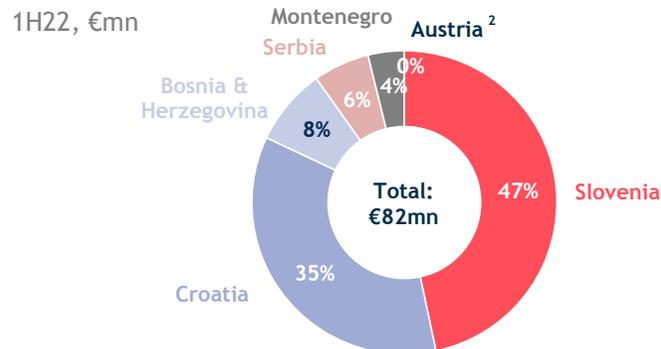
<sup>2</sup> Calculated as non-performing exposure divided by total credit risk exposure.

<sup>3</sup> Re-segmentation of sub-segment Micro from Consumer to SME in 2021.

## CHF portfolio overview



## CHF credit risk exposure by countries



## CHF conversion across countries



Slovenia



Croatia



Serbia



Bosnia & Herzegovina



Montenegro

- In the past, several legislation initiatives on CHF loans have been started but eventually rejected, questioning the constitutionality of such law and a potential violation of European laws
- The Ministry of Finance announced in 2/2020 that it will not continue to mediate between banks and Association Frank and will not block further initiatives regarding a potential CHF conversion law
- In 4/21, new draft CHF Law submitted to Parliament
- Voluntary CHF conversion - at 1H22, 508 offers sent, 25% accepted
- On 2 February 2022, the Parliament passed draft CHF law which came into force on 26 February 2022. CHF loans not to be converted, but if FX rate causes value of annuity in EUR to exceed more than 10% of the value of the same annuity in EUR using the FX rate at the time of drawing, banks should cover the difference and repay the clients. Estimated worst-case damage is €100-110mn
- In 3/22, CHF Law was temporarily suspended by the Constitutional Court

- Conversion Law enacted in 9/15
- Ruling by Supreme Court (SC) in 9/19 declaring FX clauses in CHF loans as null and void
- SC referred case regarding converted CHF loan to Court of Justice of the EU (CJEU) stating that conversion annexes are valid (i.e. that already converted loans cannot file another lawsuit for a compensation)
- In 2/22, the Attorney General (GA) opined that CHF loans in Croatia do not fall under the EU Consumer Protection Directive. The SC ruled that converted loans borrowers are not entitled to additional reimbursements
- In 5/22, the CJEU indicated that the Consumer Protection Directive ("CPD") should not be applied to a converted loan but it is up to local courts to decide if the Law falls under the exception of Art 1(2) CPD

- Law enacted end of 4/2019

- The Conversion Law Draft was voted down by parliament in 10/17 in favour of a widely accepted voluntary offer
- Vote for Draft Conversion Law was withdrawn late 9/20
- Draft Conversion Law put to vote again and in 1/21 the Parliament stated that all objections and facts needed to be attached to draft
- In Q4/21, the Bosnian CHF Association announced that there is no need for a CHF Law since almost 91% of the loans were settled

- CHF conversion law enacted in 7/15 and amended in 9/16
- First instance ruling in mass proceedings declaring CHF clause invalid but not awarding plaintiffs any amount since they can convert under the Conversion Law 2015. Consequently, the amount in dispute was reduced

<sup>1</sup> Calculated as total CHF credit risk exposure divided by total credit risk exposure of Addiko Group.

<sup>2</sup> Reflects Holding's short-term balance (if any) related to hedging CHF exposures for Addiko subsidiaries (no balance as of 30 June 2022).

## Breakdown of capital position and capital requirements



Addiko is using the **standardized approach** for its RWA calculation, with most of its RWAs stemming from credit risk

### SREP 2021 (valid as of 1 March 2022)

- P2R of 3.25% (4.1% in 2020), of which at least 56.25% must be held in CET1 and at least 75% in Tier 1 capital
- P2G of 2% (4% in 2020)
- Comprehensive Assessment Stress Test (CAST) may have an effect on the final evaluation of the P2G going forward

## RWA breakdown (transitional)



## Equity to CET1 bridge

€mn

	2019	2020	2021	1H22
Equity attr. to parent	861.3	851.8	805.1	738.3
minorities	-	-	0.0	(0.0)
Share-based payments	-	-	(0.5)	-
Interim profit 2021	-	-	0.0	(12.6)
Dividends deducted from capital	(40.0)	(46.6)	0.0	-
Additional value adjustments	(1.1)	(1.0)	(1.1)	(1.0)
Intangible assets (net of rel. tax liability)	(27.9)	(19.2)	(16.1)	(14.0)
Deferred tax assets	(16.4)	(11.6)	(10.4)	(11.4)
IFRS 9 transitional rules	34.0	50.1	27.1	15.2
FVTOCI transitional rules (art 468 CRR)	-	-	-	29.3
<b>CET1 Capital (transitional)</b>	<b>809.8</b>	<b>823.5</b>	<b>804.3</b>	<b>743.9</b>
CET1 Capital (fully loaded)	775.8	773.4	777.1	699.4
<b>Total Risk Weighted Assets (transitional)</b>	<b>4,572</b>	<b>4,053</b>	<b>3,625</b>	<b>3,728</b>
Total Risk Weighted Assets (fully loaded)	4,536	4,003	3,598	3,716

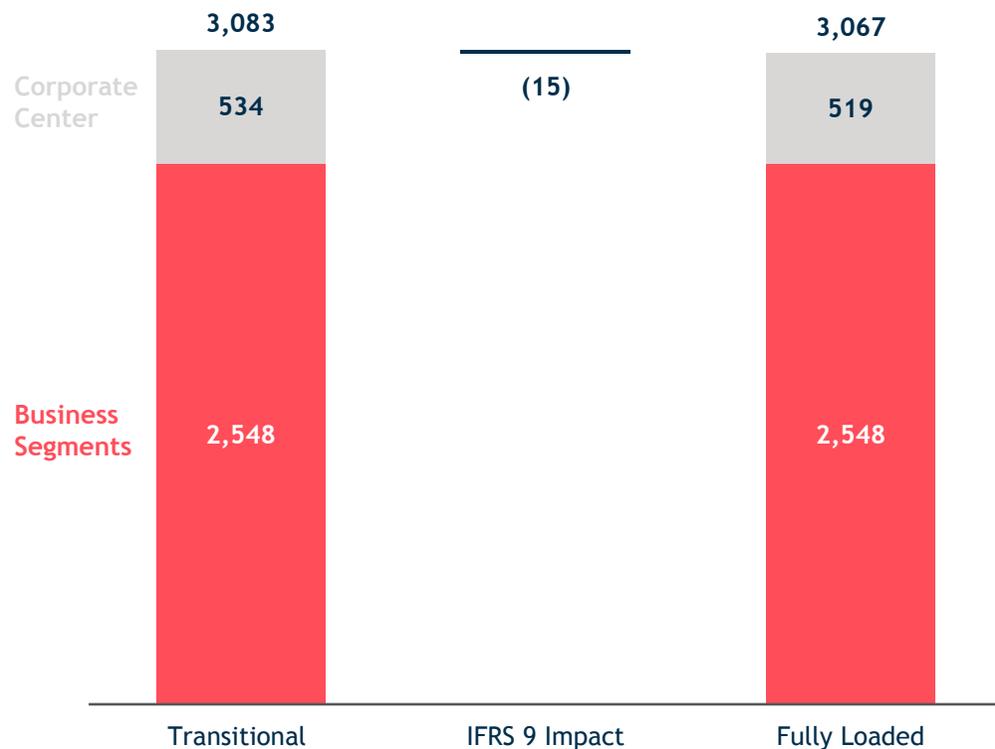
<sup>1</sup> Calculated as total RWA divided by total assets.

<sup>2</sup> Based on segment credit RWA (i.e. excl. operational / market / counterparty RWA). Total RWA excl. Corporate Center.

Risk weighting for focus portfolio is in line with overall contribution to loan book

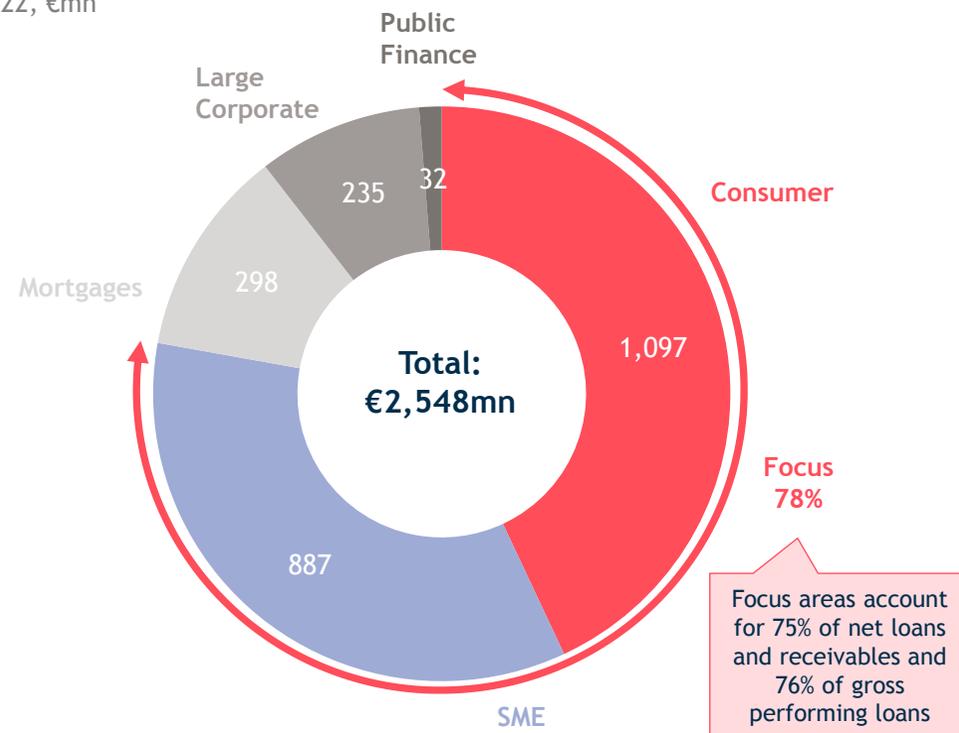
## Credit risk RWA

1H22, €mn



## Credit risk RWA: breakdown by segment<sup>1</sup>

1H22, €mn



## Credit risk RWA: allocated capital<sup>1</sup>

1H22, €mn

	@1H22 capital ratio 18.8% fully-loaded	@Target capital ratio 16.1%
Focus	373	319
Non-Focus	106	91

<sup>1</sup> Excluding Corporate Center of €519mn credit RWAs (fully loaded).

THESE RESULTS AND STATEMENTS (HEREINAFTER REFERRED TO AS “MATERIALS”) WERE CAREFULLY PREPARED BY ADDIKO BANK AG. HOWEVER, THE MATERIALS HAVE NOT BEEN INDEPENDENTLY VERIFIED. THEREFORE, ADDIKO BANK AG MAKES NO REPRESENTATION AND GIVES NO WARRANTY, NEITHER IMPLIED NOR EXPRESSED, AND ASSUMES NO LIABILITY, NEITHER DIRECTLY NOR INDIRECTLY, FOR THE MATERIALS AND THEIR CONTENT, WHICH REFERS ALSO TO FUTURE STATEMENTS, IN PART OR IN FULL, AS NO ONE SHALL RELY ON THE ACCURACY, CORRECTNESS, OR COMPLETENESS OF THE CONTENT OF THIS INFORMATION OR STATEMENTS CONTAINED HEREIN.

THESE MATERIALS WERE DRAWN UP AT THE DATE MENTIONED BELOW AND THE CONTENT CONSTITUTES THE KNOWLEDGE, ASSUMPTIONS, FUTURE STATEMENTS, AND SUBJECTIVE OPINIONS OF ADDIKO BANK AG AT THAT TIME, AND ARE SUBJECT TO CHANGE WITHOUT NOTICE. INFORMATION ON PAST PERFORMANCES DO NOT PERMIT RELIABLE CONCLUSIONS TO BE DRAWN AS TO THE FUTURE PERFORMANCES. FORWARD-LOOKING STATEMENTS BASED ON THE MANAGEMENT’S CURRENT VIEW AND ASSUMPTIONS MIGHT INVOLVE RISKS AND UNCERTAINTIES THAT COULD CAUSE A MATERIAL DEVIATION FROM THE STATEMENTS CONTAINED HEREIN.

NEITHER ADDIKO BANK AG NOR ANY OF ITS REPRESENTATIVES, AFFILIATES, OR ADVISORS SHALL BE LIABLE FOR WHATEVER REASON FOR ANY KIND OF DAMAGE, LOSS, COSTS OR OTHER EXPENSES OF ANY KIND ARISING DIRECTLY AND/OR INDIRECTLY OUT OF OR IN CONNECTION WITH THESE MATERIALS AND THE CONTENT HEREIN.

THESE MATERIALS DO, ALSO IN THE FUTURE, NOT CONSTITUTE A RECOMMENDATION OR AN INVITATION OR OFFER TO INVEST OR ANY INVESTMENT OR OTHER ADVICE OR ANY SOLICITATION TO PARTICIPATE IN ANY BUSINESS AND NO ONE SHALL RELY ON THESE MATERIALS REGARDING ANY CONTRACTUAL OR OTHER COMMITMENT, INVESTMENT, ETC.

ADDIKO BANK AG ASSUMES NO OBLIGATION FOR UPDATING THIS DOCUMENT. THIS PRESENTATION MAY NOT BE REPRODUCED, REDISTRIBUTED OR PASSED ON TO ANY OTHER PERSON OR PUBLISHED, IN WHOLE OR IN PART, FOR ANY PURPOSE, WITHOUT THE PRIOR WRITTEN CONSENT OF ADDIKO BANK AG.

BY ACCEPTING THIS MATERIAL, YOU ACKNOWLEDGE, UNDERSTAND AND ACCEPT THE FOREGOING.

VIENNA, AUGUST 2022

## Contact

Constantin Gussich

Head of Investor Relations & Group Corporate Development

[investor.relations@addiko.com](mailto:investor.relations@addiko.com)

Addiko Group’s Investor Relations website <https://www.addiko.com/investor-relations/> contains further information, including financial and other information for investors.

## About Addiko Group

Addiko Group consists of Addiko Bank AG, the fully-licensed Austrian parent bank registered in Vienna, Austria, listed on the Vienna Stock Exchange and supervised by the Austrian Financial Market Authority and by the European Central Bank, as well as six subsidiary banks, registered, licensed and operating in five CSEE countries: Croatia, Slovenia, Bosnia & Herzegovina (where it operates via two banks), Serbia and Montenegro. Through its six subsidiary banks, Addiko Group services as of 30 June 2022 approximately 0.8 million customers in CSEE using a well-dispersed network of 154 branches and modern digital banking channels.

Based in its focused strategy, Addiko Group has repositioned itself as a specialist Consumer and SME banking group with a focus on growing its Consumer and SME lending activities as well as payment services (its “focus areas”). It offers unsecured personal loan products for consumers and working capital loans for its SME customers, and is largely funded by retail deposits. Addiko Group’s Mortgage business, Public and Large Corporate lending portfolios (its “non-focus areas”) have been gradually reduced over time, thereby providing liquidity and capital for continuous growth in its Consumer and SME portfolios.