

# Annual General Meeting 2025

18 April 2025

Addiko Bank



Earnings & Asset Quality

- 2024 net profit up 10% YoY to €45.4m (YE23: €41.1m), EPS at €2.35
- Return on average Tangible Equity at 5.7% (YE23: 5.5%)
- Operating result up 8% YoY to €112.3m reflects continued momentum on earnings despite higher deposit funding costs, inflationary impacts as well as extraordinary costs related to the two takeover bids (operating result excl. these one-off costs at €115.3m, up 11% YoY)
- Cost of Risk on net loans at 1.03% (€36.0m) compared to €11.8m a year earlier
- NPE volume at €145m (YE23: €138m) with NPE ratio (on-balance loans) stable at 2.9% (YE23: 2.8%), and an NPE coverage of 80.0% (YE23: 80.9%)
- Dividend suspended following ECB recommendation

Business Development

- Growth in active customer base above 4% YoY
- Consumer lending activities outperforming plans while SME loan growth below expectations
- NII up 6.5% YoY despite higher funding costs than in the previous year
- NCI up 8.7% YoY on the back of sales performance
- Challenging year 2024 due to external factors with two takeover bids and changing shareholder structure

Funding, Liquidity & Capital

- Funding situation remained solid: Deposits at €5.3b, LDR at 66% and LCR >360%
- TCR ratio up to strong 22.0% fully-loaded all in CET1 (YE23: 20.4%)

**ESG** 

• ESG action plan on track & all initiatives delivered according to plan





### Income & Business

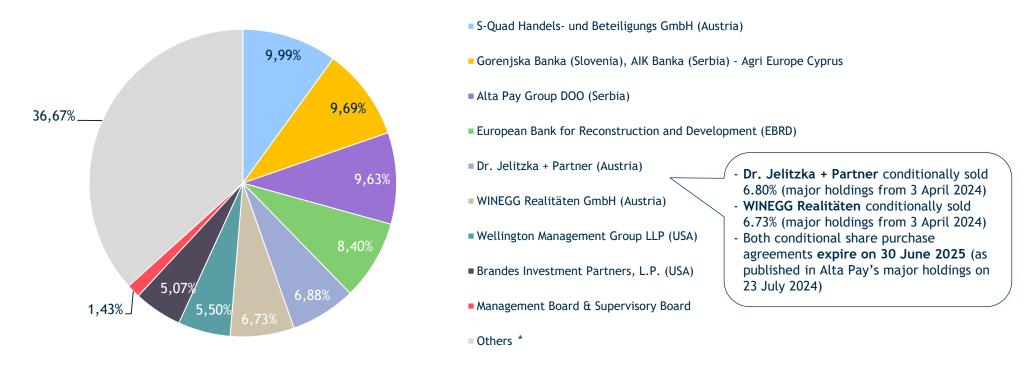
- In line with guidance despite muted demand in SME affecting loan growth in 2024, and starting point 2025
- NIM at 3.9% and NBI growth of 7% YoY
- OPEX better than guidance at €192.4m despite takeover related costs
- Risk & Liquidity
  - Achievements in line with guidance
- Profitability
  - RoATE at 5.7% due to higher tax rate, mainly influenced by DTAs
  - Dividend suspended in line with ECB recommendation

Takeover Bids & Shareholder Structure

- Partial takeover offer by **Agri Europe Cyprus** (for an additional 17% at €16.24 per share, cum dividend) and takeover offer by **Nova Ljubljanska banka** (for at least 75% at €22.00 per share, cum dividend)
- Unsuccessful takeover bids affecting operational business and leading to one-off costs
- Changes in shareholder structure raising regulatory awareness and leading to additional management attention

Dividend

- No dividend for 2024 due to recommendation by the ECB published on 9
   December 2024 in the light of the current shareholder situation
- Despite ECB's decision from 4 February 2025 to unfreeze the voting rights of two shareholders, the ECB's recommendation regarding the suspension of dividends remains unchanged due to the still unclear shareholder structure
- **Dividend policy** to distribute c. 50% of net profit **remains in place**, subject to ECB recommendation



\* Contains own shares acquired by Addiko Bank AG through share buybacks. The Company currently holds 212,858 own shares.

The illustration is based on the most recent Major Holdings and Directors Dealings notifications and on sources that the bank considers reliable. Holdings below 4% of the shares are presented in a summarised form. The detailed holdings of the Management and Supervisory Board are shown in the Directors Dealings section. Addiko Bank AG does not quarantee the accuracy or completeness of the text and graph.

Latest status published on https://www.addiko.com/shareholder-structure/

# Evolution of the stock price since 2021 in comparison to Austrian banks with CSEE presence



Own shares: At the time of the AGM on 18 April 2025, the Company holds 212,858 own shares

# Key developments in 2024

Business
Growth in
Focus Areas

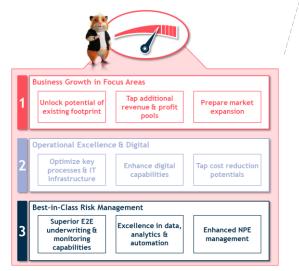
- Consumer outperforming SME with strong +20% YoY growth in new business (+39% since launch of the program with YE22)
  - **Disbursements via partnership universe growing** by +23% YoY (+147% since YE22) already contributing 12% of new business
  - New feature "Splitpay" launched for splitting card payments into instalments
- New products launched for SME & single bookers: auto-overdraft, credit card relaunch, bancassurance and refinancing product
- Expansion into Romania prepared

Operational Excellence & Digital

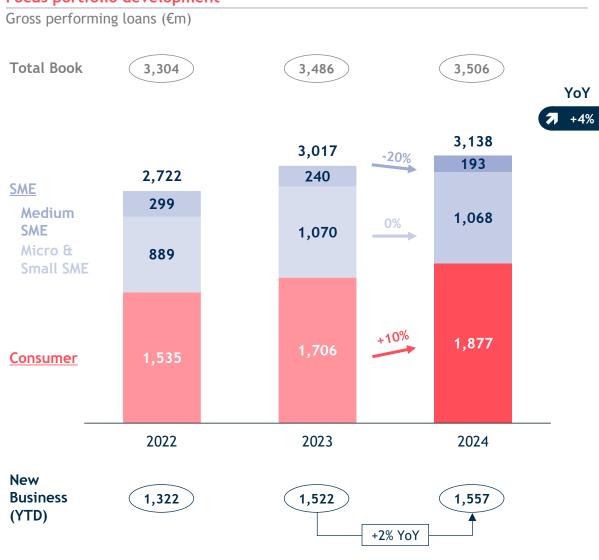
- **Digital users** up 7% YoY (+18% since YE22)
- E2E digital lending solutions in 3 key countries prepared for launch
- Google & Apple pay prepared
- POS launch in Bosnia & Herzegovina
- Successful roll-out of mobile banking app for SME in all markets
- Operational Excellence measures and robotisation of process steps continually improve efficiency and decrease costs
- Review of processes using Kaizen approach, identified key process improvements implemented

Best-in-Class Risk Management

- NPEs successfully contained at low NPE ratio of 2.9% (YE22: 3.3%) with significant increase in NPE coverage to 80.0% vs. YE22s 75.4%
- Risk Reporting platform for private individuals and legal entities fully functional across the Group
- Scalable and automated underwriting, monitoring and reporting environment established
- Optimisation of collection process concluded
- Consumer lending with almost 90% automatic decisions achieved
- ESG actions executed according to plan



# Focus portfolio development



- Total book (gross performing loans) rose at muted pace, up 1% YoY despite outperformance in Consumer
- +4% YoY growth in focus book (+6% YoY excluding medium SME)
- New business generation stable (+2% YoY)
  - Consumer up 20% YoY
  - SME book down 13% YoY, predominantly driven by Serbia
- Focus yield up to 6.8% with new business yields at 7.9% in Consumer and 5.9% in SME
- Focus book at 89% of gross performing loans
  - Consumer book grew by 10% YoY
  - Micro & Small SME book flat YoY
  - Overall SME book down 4% YoY (medium SMEs decreased by 20% YoY)
- Underwriting criteria continue to be calibrated and tightened to current environment in line with risk appetite
- Prudent risk approach remains strategic anchor - balancing of demand vs. risk appetite as priority over volume growth

# NPE volume<sup>1</sup> & ratio development

€m, YTD

NPE ratio (on-balance loans)<sup>2</sup> NPE ratio (GE based)<sup>3</sup>

















- NPE development within expectations
- Balanced development in Consumer, higher inflow in SME driven by Slovenia and clients from the agricultural industry in Serbia
- 2024 NPE ratio at 2.9% (on-balance loans)

<sup>&</sup>lt;sup>1</sup> Includes off-balance exposures. <sup>2</sup> Calculated as non-performing exposure divided by total credit risk bearing exposure including exposure towards National Banks (on-balance). <sup>3</sup> Calculated as non-performing exposure divided by total gross exposure.

# Capital development fully-loaded (based on full-year changes)



- Positive development supported by strong OCI mainly reflecting recovery of market values and related fair value measurement of FVTOCI debt instruments (YE24 negative fair value reserves at €-30.8m vs. €-48.6m at YE23)
- No dividend for 2024 due to the recommendation by the ECB in the light of current shareholder situation (without ECB's recommendation to suspend dividend the CET1 ratio would have landed at 21.4%)
- SREP: No changes for the year 2025 (P2R at 3.25%, P2G at 3.00%)
- Basel IV: Day 1 impact on TCR below 0.5% (YE24 pro-forma)

- Outlook and Guidance are generally based on projections and assumptions that can vary over time due to a changing environment (such as, but not limited to, changes in the interest rate environment, macroeconomic developments, regulatory restrictions, labour law, tax legislation and other market factors)
- Expansion into Romania: no notable impact on profitability guidance expected before 2026
- New program to be launched in 2H25 to address performance improvements for the mid-term

	Financial KPIs	Actuals 2024	Outlook 2025	Guidance 2026	Key Insights	
	▶ Loan Growth¹	€3.5b	>7% CAGR 2024-2026			
Income Æ Business	► NIM²	3.9%	>3.6%		NIM and NBI impacted by  - Lower starting point for SME book	
	▶ NBI (YoY growth)²	7.0%	c. 2%	>5%	<ul><li>Lower rate environment</li><li>Regulatory restrictions for rates and fees</li></ul>	
	<b>▶</b> OPEX	€192.4m	<€196m	<€200m	Changes in labour law, market developments in wages & benefits and persistent inflation	
	► CoR³	1.03%	c. 1.3%			
sk t idity	▶ NPE Ratio⁴	2.9%	<3% as guiding principle			
Risk & Liquidit	Total Capital Ratio	22.0%	>18.35% subject to yearly SREP			
	▶ LDR	66%	Ramping up to <80%			
Profit- ability	▶ RoATE <sup>5</sup>	5.7%	c. 6%	c. 6.5%	Resulting RoATE also lower due to suspension of	
	▶ Dividend <sup>6</sup>	-	c. 50% of net profit		dividend for financial year 2024 and changes in tax legislation	

<sup>&</sup>lt;sup>1</sup> Gross performing loans. <sup>2</sup> Assuming an average yearly ECB deposit facility rate of 283bp in 2025 and 200bp in 2026. <sup>3</sup> On net loans. <sup>4</sup> On on-balance loans (EBA). <sup>5</sup> Assuming a higher effective tax rate of ≤25% in 2025 and 2026 due to changes of DTA in Slovenia and considering pull-to-par effect of majority of negative fair value reserves in FVTOCI. <sup>6</sup> In line with dividend policy, subject to AGM decision.



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Addiko Bank



# **Appendix**



Herbert Juranek
Chief Executive Officer

Chair of the Management Board

Addiko since May 2021

Mandate until December 2027

- Deputy Chairman of the Supervisory Board of Addiko Bank AG
- Senior Partner at Q-Advisers and Q-Capital Ventures
- Chief Operating Officer & member of the Management Board at Erste Group Bank AG



**Edgar Flaggl**Chief Financial Officer

Member of the Management Board

Addiko since July 2012
Mandate until June 2028

- Head of Investor Relations & Group Corporate Development at Addiko Bank AG
- Head of Group Strategy/ Corporate Development & Reporting at Al Lake
- Head of Group Financial Controlling at Hypo Alpe-Adria-Bank International AG



Tadej Krašovec
Chief Risk Officer

Member of the Management Board

Addiko since September 2016

Mandate until June 2028

- Chief Risk & Operating Officer at Addiko Bank Slovenia
- Executive director of Credit Risk Department at NLB
- Director of Risk Department at NLB
- Head of Credit Portfolio Management at NLB



Ganesh Krishnamoorthi

Chief Market, IT &
Digitalisation Officer

Member of the Management Board

Addiko since August 2020 Mandate until December 2028

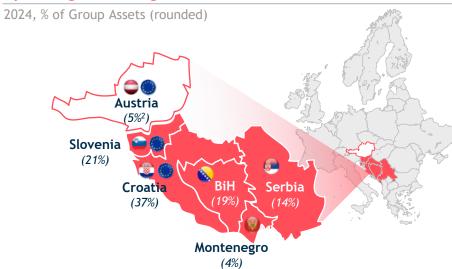
- Interim Chief Executive Officer, responsible for Retail, Digital, IT & Marketing at Anadi Bank
- ✓ CMO at easybank
- ✓ General Manager Digital EU at Western Union
- ✓ Head of Retail Direct & Digital Sales at GE Money Bank

Addiko at a Glance Addiko Bonk

#### Overview of Addiko

- Fully licensed bank with HQ in Austria, focused 100% on Central and South-Eastern Europe
- Addiko Bank AG is regulated by the Austrian Financial Market Authority ("FMA")<sup>1</sup> and by the European Central Bank ("ECB")
- Pan-regional platform focused on growth in Consumer and SME lending
- Listed on the Vienna Stock exchange on 12 July 2019, admitted to ATX Prime on 15 July 2019 (19.5m shares)

## Operating as one region - one bank





# Consumer

SME

~0.9m Customers

2024

155
Branches

**€6.4b**Total Assets

63%-37% EU vs. EU accession

EU accession asset split<sup>3</sup>

€3.6b

Loans and Advances

€5.3b

Customer Deposits

€840m

Equity

**BB**Long-Term IDR issued by Fitch

<sup>&</sup>lt;sup>1</sup> Finanzmarktaufsicht Österreich.

<sup>&</sup>lt;sup>2</sup> Includes total assets from Holding (€1,152m) and consolidation/recon. effects of (-€859m).

<sup>&</sup>lt;sup>3</sup> EU is calculated based on sum of total assets from Slovenia, Croatia and Holding (incl. consolidation). EU accession is calculated based on sum of total assets from Bosnia & Herzegovina, Serbia and Montenegro.

P forecasts (%, <u>real</u>	growth)				Previous For
	2023A	2024E Base	2025E Base	2026E Base	Δ 2024
Slovenia	2.1%	1.7%	2.2%	2.5%	-0.8%
Croatia	3.1%	3.3%	2.7%	3.0%	+0.4%
Serbia	2.5%	3.8%	3.6%	3.6%	+0.8%
Bosnia & Herzegovina	1.7%	2.6%	2.9%	3.1%	+0.2%
Montenegro	6.3%	3.5%	3.7%	3.5%	-0.7%
Romania	2.1%	2.0%	2.5%	3.0%	-1.0%
Euro Area	0.4%	0.6%	1.4%	1.6%	0.0%
Euro Area  ∆ to previous guidanc	330 e	378 -7	283 -42	200 -63	<u>2024</u> <u>-7</u>
(%, per year)					
		2024E	2025E	2026E	Δ
	2023A	Base	Base	Base	2024
Slovenia	7.2%				2024 -0.8%
Slovenia Croatia		Base	Base	Base	
	7.2%	Base 2.5%	Base 2.3%	2.2%	-0.8%
Croatia	7.2%	Base 2.5% 3.6%	2.3% 2.9%	2.2% 2.5%	-0.8% +0.1%
Croatia Serbia Bosnia &	7.2% 8.4% 12.1%	Base 2.5% 3.6% 4.5%	2.3% 2.9% 3.5%	2.2% 2.5% 2.8%	-0.8% +0.1% 0.0%
Croatia Serbia Bosnia & Herzegovina	7.2% 8.4% 12.1% 6.1%	Base 2.5% 3.6% 4.5% 2.2%	2.3% 2.9% 3.5% 2.1%	2.2% 2.5% 2.8% 2.5%	-0.8% +0.1% 0.0% -0.6%

# ESG in Addiko - It is the little things that count







**Vision** 

Carbon footprint reduction

Committed to the good

Making ESG work through good governance

**Mission** 

Addiko helps its employees and customers to become more climate neutral

Addiko supports social equality on all levels

Sound principles of governance in Addiko's DNA

15 Initiatives Electromobility

Office space optimisation

Environment friendly banking services

Electricity from renewable resources

Green products & no-go zones for financing

Diversity and inclusion

Future of work

Personal progress & well-being

Supporting communities

Feedback culture

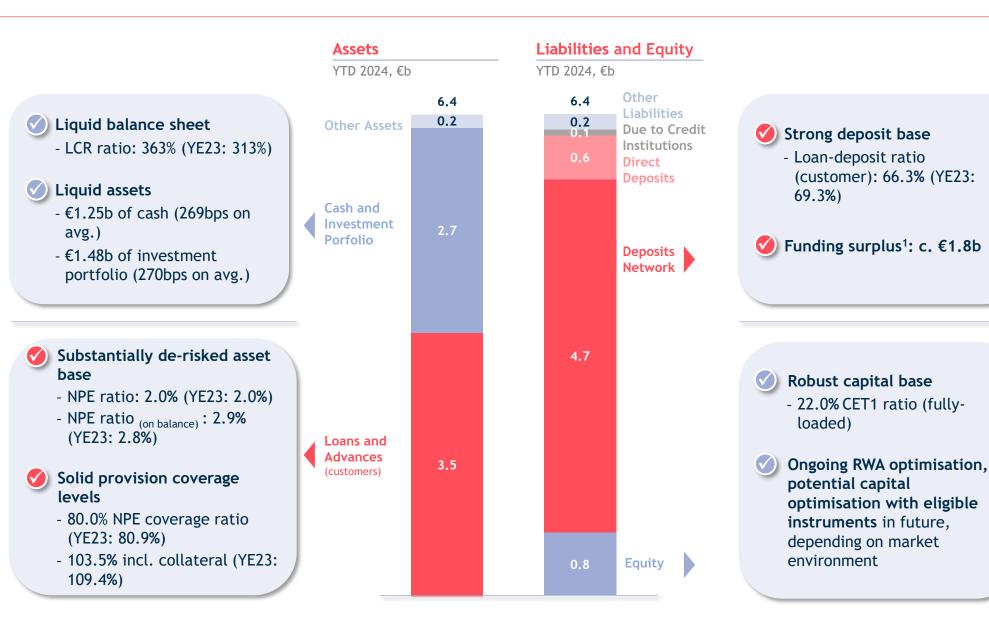
Corporate bodies & code of conduct

Financial literacy

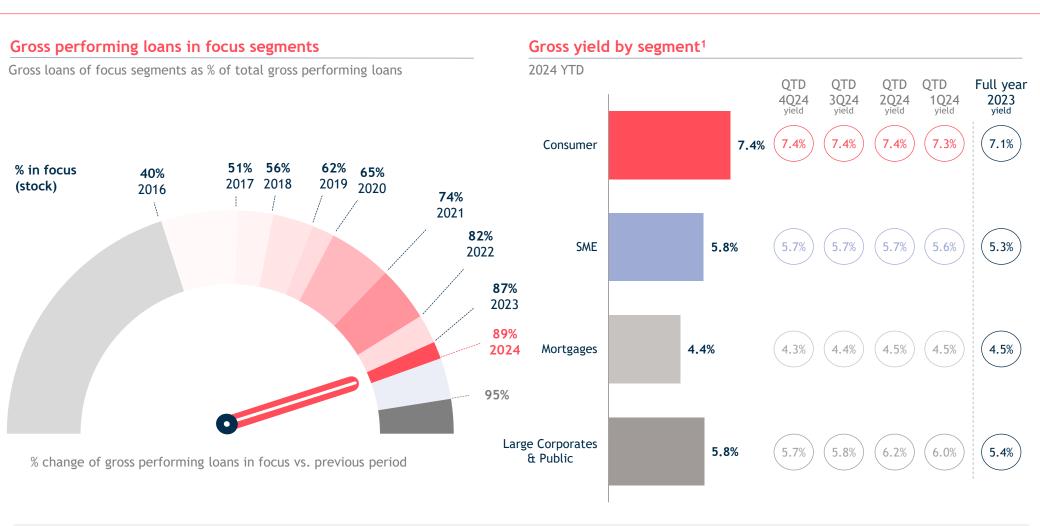
Education

Membership in associations

Supply chain management



<sup>&</sup>lt;sup>1</sup> Calculated as difference between deposits of customers and loans and advances to customers.



- Shift to focus continues trend reaching 89% at YE24
- Focus yield up to 6.8% at 2024 YTD (+43bp YoY), mainly driven by successful execution of focus strategy and high new business pricing

<sup>&</sup>lt;sup>1</sup> The gross yield is calculated as regular interest income (i.e. excluding interest income on NPE, interest like income and before FTP) divided by the simple average of gross performing loans based on beginning and end of period amounts. ADDIKO BANK AG

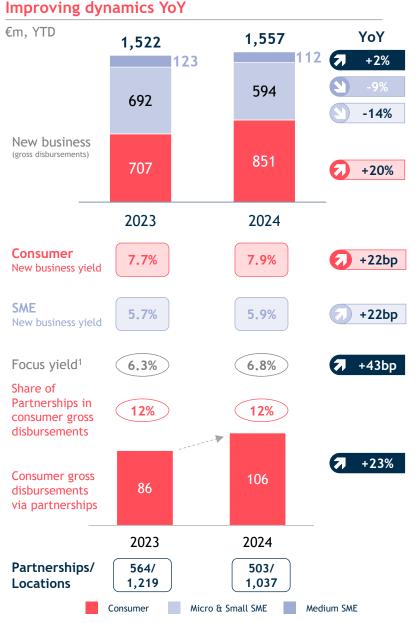
# **Business Update**

Consumer

- Strong customer growth in cash loans (+12% YoY)
- Solid new business delivered (+20% YoY) with premium pricing (+22bp YoY)
- NCI growth (+12% YoY driven by accounts & packages, TRX & bancassurance)
- Launched POS business & car loans in BiH & Serbia
- E2E digital solutions without human intervention planned to be launched in 1Q25

SME

- New business slowdown due to weaker demand followed by price drops by competition
- Stagnating business growth in Serbia
- Still keeping the price at premium (+22bp YoY)
- NCI growth (+7% YoY) driven by accounts/loans
- New products: auto-overdraft, cards & bancassurance



<sup>&</sup>lt;sup>1</sup> Focus yield equals the gross yield of focus segments and is calculated as regular interest income (i.e. excluding interest income on NPE, interest like income and before FTP) divided by the simple average of gross performing loans based on beginning and end of period amounts.

ADDIKO BANK AG



- We will turn Addiko into leading CSEE specialist bank for Consumer & SME customers
- We are focused and offer the best digital products to challenge universal banks
- · We will accelerate the bank's transformation and generate value for our shareholders
- We offer better personal customer service than pure online banks

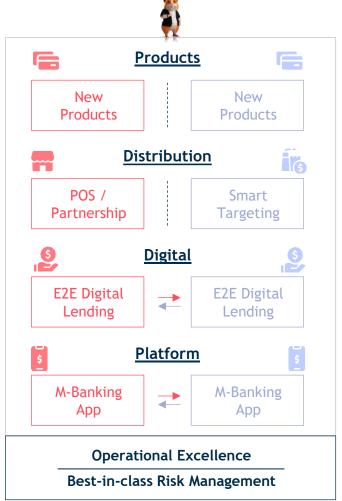
#### Consumer (Mid-Term)

Focus on less capital-intensive new products (packages, cards) driving fees

Embedded finance - Expansion to new industries with >30% of new business with higher interest rates & cross selling

E2E digital lending replacing 10-20% branch business adding convenience to digital customer

Better engaging mobile banking / cash-in & payment solutions driving better share of wallet



## SME (Mid-Term)



Building SME ecosystems of new products



Enhanced SME targeting through focus on data, efficiency and (\$) leveraging the unique selling proposition of fast loans



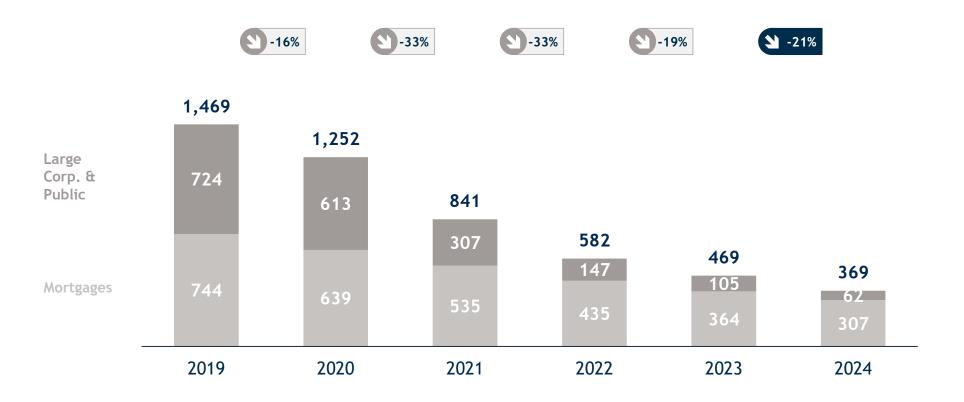
Fastest lending solutions also available online to increase online channel distribution to 70%

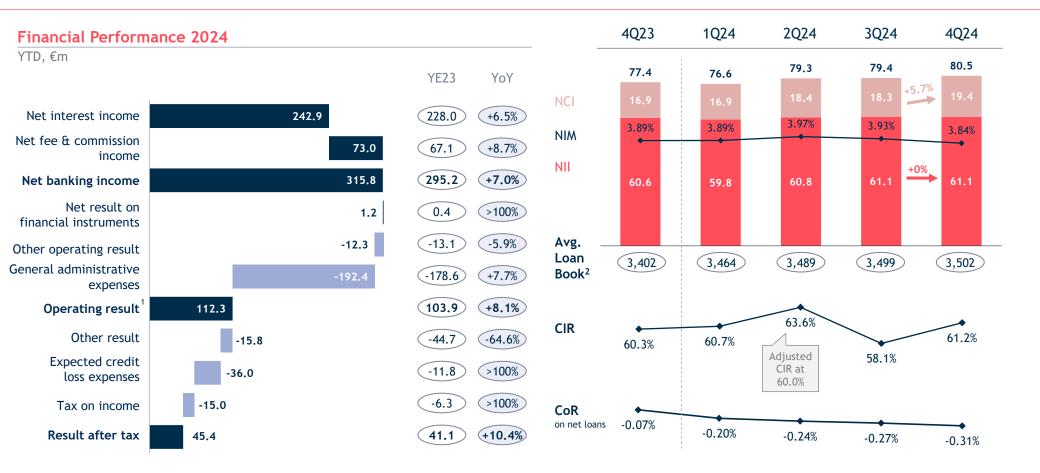


Better mobile banking application offering engaging propositions tailored to diverse SME products

# Non-Focus portfolio development

Mortgages, Large Corp. & Public Fin. gross performing loans (€mn)





- NII up by 6.5% YoY despite underperformance in SME focus business, maturing non-focus loans and higher deposit costs, supported by treasury and liquidity management income
- NCI up by 8.7% reflecting continued improvement on the back of accounts & packages and bancassurance
- General administrative expenses (OPEX) influenced by expected inflation and wage pressure (impacted by €3.0m one-off costs related to takeover bids)
- YE24 CIR at 60.9% (adjusted for one-off costs at 60.0%), QTD CIR at 61.2% influenced by 4Q24 bookings

<sup>&</sup>lt;sup>1</sup> Operating result before impairments and provisions. <sup>2</sup> Based on daily average.

# **Key financials**

# P&L

in €m YTD QTD YE24 (YTD) +/- PY 4Q24 +/- PQ 242.9 228.0 6.5% 61.1 61.1 0.0% Net interest income 5.7% Net fee and commission income 73.0 67.1 8.7% 19.4 18.3 Net banking income 315.8 295.2 7.0% 80.5 79.4 1.3% Other income 1 -11.1 -12.7-12.2% -2.4 -3.8 -37.2% 304.7 7.9% 75.6 3.3% Operating income 282.5 78.1 General administrative expenses -192.4 -178.6 7.7% -49.3 -46.1 6.8% Operating result<sup>2</sup> 112.3 103.9 8.1% 28.8 29.5 -2.4% Other result 9.0% -15.8 -44.7 -64.6% -5.4 -5.0

-36.0

60.4

45.4

-11.8

47.4

41.1

>100%

27.4%

10.4%

#### **Balance Sheet**

Result before tax

Result after tax

Expected credit loss expenses <sup>3</sup>

in €m	YE24 (YTD)	YE23 (YTD)	+/- PY	+/- PQ
Total assets	6,409	6,151	4.2%	2.5%
Loans and advances to customers	3,506	3,489	0.5%	-0.6%
o/w gross performing loans	3,506	3,486	0.6%	-0.8%
Customer deposits	5,290	5,033	5.1%	2.9%
Shareholders' equity	840	801	4.8%	1.1%

# **Key Ratios**

	YE24 (YTD)	YE23 (YTD)	+/- PY (pts)	+/- PQ (pts)
NIM (in bps)	387	375	11	-5
Cost/income ratio	60.9%	60.5%	0.4%	0.1%
NPE Ratio (GE based)	2.0%	2.0%	0.0%	0.0%
NPE Ratio (on-balance loans)	2.9%	2.8%	0.1%	0.0%
Cost of risk (net loans)	-1.03%	-0.34%	-0.69%	-0.32%
Loan-deposit ratio (customer)	66.3%	69.3%	-3.0%	-2.4%
RoATE	5.7%	5.5%	0.2%	-0.6%
CET1 ratio/ Total capital ratio <sup>4</sup>	22.0%	20.4%	1.6%	0.9%

<sup>1</sup> Includes net result on financial instruments and other operating result. 2 Operating result before impairments and provisions.



-9.6

15.0

12.2

15.0%

-17.3%

-37.0%

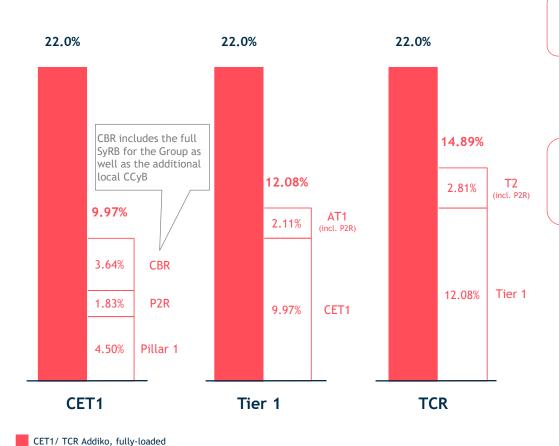
-11.0

12.4

7.7

<sup>&</sup>lt;sup>3</sup> Expected credit loss expenses on financial assets. <sup>4</sup> On fully-loaded basis.





P2R •

- Unchanged at 3.25%
- At least 56.25% must be held in CET1 capital and at least 75% in Tier 1 capital
- Yearly review as part of SREP

Combined Buffer Requirement (CBR)

- Systemic Risk Buffer for Addiko Group: 0.25% as of 01/23, increase to 0.50% as of 01/24
- Local Countercyclical Buffers:
  - Slovenia: 0.50% as of 12/23; increase to 1.00% as of 01/25
  - Croatia: 0.50% as of 03/23, 1.00% as of 12/23;1.50% as of 06/24
  - NEW: Montenegro 0.50% as of 04/25
  - Local buffers partially impact Group CBR

Total	3.21%	3.64%	3.74%
Systemic Risk Buffer (SyRB)	0.25%	0.50%	0.50%
Countercyclical Buffer (CCyB)	0.46%	0.64%	0.74%
Capital Conservation Buffer	2.50%	2.50%	2.50%
	YE23	YE24	YE25

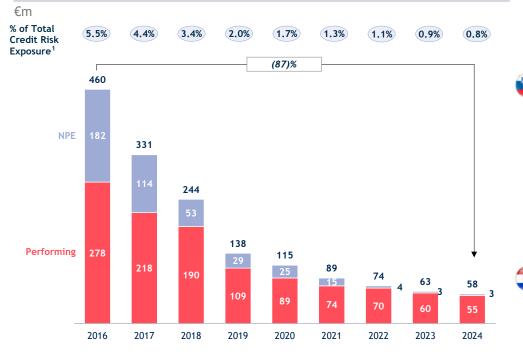
Regulatory requirements as of YE24 (based on SREP valid in 2024)

P2G 2025

- Unchanged at 3.00%
- To be held in CET1, applicable to all capital stacks
- Yearly review as part of SREP

# CHF portfolio overview

ADDIKO BANK AG



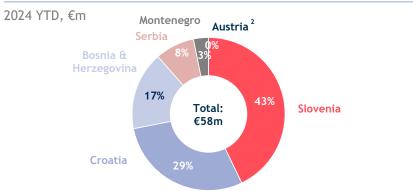
#### CHF status across countries

Slovenia

Croatia

- Several CHF initiatives rejected because parliamentary constitutional service classified such drafts as unconstitutional and unlawful under European law
   (22) the Parliament record draft CUE law which could be formather.
- 02/22: the Parliament passed draft CHF law which came into force the same month. Estimated worst-case damage was at €100-110m
- 03/22: CHF Law was suspended by the Constitutional Court ("CC")
- 12/22: CC declared CHF Law as unconstitutional due to retroactive effects
- 1H/23 Supreme Court ("SC") supported by CC tightened its decision-making practice in CHF cases establishing retroactively higher requirements for the information duty vis-á-vis customers
- 03/24: In its latest ruling, the SC potentially softens its recently strict view on precontractual information duty regarding CHF risks going forward
- 09/15: Conversion Law enacted
- 09/19: SC confirmed ruling of high courts that FX clauses in CHF loans includin interest rate clauses are null and void
- 02/20: SC declared contract annexes regarding conversions to be valid (i.e already converted loans can't file another lawsuit for compensation)
- 05/22: According to the CJEU, CHF loans do not fall under the Consumer Protection Directive as the Conversion Law 2015 created a balance between banking and consumer rights (which can be assumed in principle, but requires confirmation from the local courts)
- 12/22: SC published non-binding opinion granting borrowers of converted loans penalty interest on overpayments until the conversion date. However, this non-binding opinion was blocked by the Record Service of the SC
- 14 June 2023: Statute of limitation: FX claims filed after this date are timebarred
- 2024: Two SC rulings in 2024 in favour of banks that (i) converted UIC loans not entitled to additional payments and (ii) CHF loan agreements remain valid despite containing null and void provisions on UIC and currency clauses. It remains to be seen whether lower courts will apply these rulings

# CHF credit risk exposure by countries (performing)



- Serbia
- Bosnia & Herzegovina
- Montenegro Montenegro

#### Law enacted end of 4/2019

- 10/17: Conversion Law Draft was voted down by parliament in favour of a widely accepted voluntary offer
- 09/20: Vote for Draft Conversion Law was withdrawn
- 01/21: Draft Conversion Law put to vote again; Parliament stated that all
  objections and facts needed to be attached to draft
- Q4/21: Bosnian CHF Association announced that there is no need for a CHF Law since almost 91% of the loans were settled
- 07/15: CHF conversion law enacted and amended in 09/16
- First instance ruling in mass proceedings declaring CHF clause invalid but not awarding plaintiffs any amount since they can convert under the Conversion Law 2015. Consequently, the amount in dispute was reduced
- 04/23: CC awarded one plaintiff right to litigation costs despite withdrawal of CHF claims due to execution of conversion

<sup>&</sup>lt;sup>1</sup> Calculated as total CHF credit risk exposure divided by total credit risk exposure of Addiko Group.

<sup>&</sup>lt;sup>2</sup> Reflects Holding's short-term balance (if any) related to hedging CHF exposures for Addiko subsidiaries.

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**VIENNA, 2025** 

Contact Investor Relations & Group Corporate Development investor.relations@addiko.com

Addiko Group's Investor Relations website https://www.addiko.com/investor-relations/ contains further information, including financial and other information for investors.

#### About Addiko Group

Addiko Group is a specialist banking group focusing on providing banking products and services to Consumer and Small and Medium-sized Enterprises (SME) in Central and South-Eastern Europe (CSEE). The Group consists of Addiko Bank AG, the fully-licensed Austrian parent bank registered in Vienna, Austria, listed on the Vienna Stock Exchange and supervised by the Austrian Financial Market Authority and the European Central Bank, as well as six subsidiary banks, registered, licensed and operating in five CSEE countries: Croatia, Slovenia, Bosnia & Herzegovina (where it operates via two banks), Serbia and Montenegro. Through its six subsidiary banks, Addiko Group services as of 31 December 2024 approximately 0.9 million customers in CSEE using a well-dispersed network of 155 branches and modern digital banking channels.

Based on its strategy, Addiko Group has repositioned itself as a specialist Consumer and SME banking group with a focus on growing its Consumer and SME lending activities as well as payment services (its "focus areas"). It offers unsecured personal loan products for Consumers and working capital loans for its SME customers and is largely funded by retail deposits. The accelerated run-down of Addiko Group's Mortgage, Public and Large Corporate lending portfolios (its "non-focus areas") was concluded in the year 2024.