



Addiko Bank

3Q21 Results Presentation

Herbert Juranek (CEO)

Edgar Flagggl (CFO)

Tadej Krašovec (CRO)

Ganesh Krishnamoorthi (CMO & CIO)

3 November 2021







Herbert Juranek
Chief Executive Officer

Chair of the Management Board

>20 years in Banking
Addiko since May 2021

- ✓ Deputy Chairman of the Supervisory Board of Addiko Bank AG
- ✓ Senior Partner at Q-Advisers and Q-Capital Ventures
- ✓ Chief Operating Officer & member of the Management Board at Erste Group Bank AG



Edgar Flagg
Chief Financial Officer

>10 years in Banking
Addiko since July 2012

- ✓ Head of Investor Relations & Group Corporate Development at Addiko Bank AG
- ✓ Head of Group Strategy/Corporate Development & Reporting at Al Lake
- ✓ Head of Group Financial Controlling at Hypo Alpe-Adria-Bank International AG



Tadej Krašovec
Chief Risk Officer

Member of the Management Board

>18 years in Banking
Addiko since September 2016

- ✓ Chief Risk & Operating Officer at Addiko Bank Slovenia
- ✓ Executive director of Credit Risk Department at NLB
- ✓ Director of Risk Department at NLB
- ✓ Head of Credit Portfolio Management at NLB



Ganesh Krishnamoorthi
Chief Market, IT & Digitalization Officer

Member of the Management Board

>20 years in Banking
Addiko since August 2020

- ✓ Interim Chief Executive Officer, responsible for Retail, Digital, IT & Marketing at Anadi Bank
- ✓ CMO at easybank
- ✓ General Manager Digital EU at Western Union
- ✓ Head of Retail Direct & Digital Sales at GE Money Bank

CEO Ambition



- We will turn Addiko into leading CSEE specialist bank for Consumer & SME customers
- We are focused and offer the best digital products to challenge universal banks
- We will accelerate the bank's transformation and generate value for our shareholders
- We offer better personal customer service than pure online banks

Business growth



Boosting growth in focus areas

- Re-ignite USP for Consumer & SME
- Expand digital capabilities
- Accelerate non-focus run-down

Loan book transformation accelerated: Focus book up 2% and non-focus down 8.8% vPQ while related interest income remained flat

Next 18 Months



Costs



Align organization & costs with specialist strategy

- Reduce costs & complexity
- Streamline operating model

Operational OPEX run-rate reduction of c. €10mn on track
(compared to 2021's €174mn guidance cap - partially visible in 2021)

Special topics



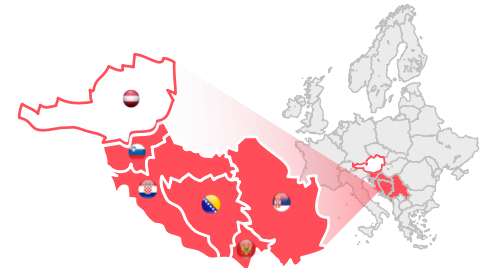
Tackle special topics proactively

- Run ambitious NPE reduction
- Explore structural opportunities

Push for NPE reduction initiated

Strategic pillars

Near term - key insights



CSEE Pure-Play

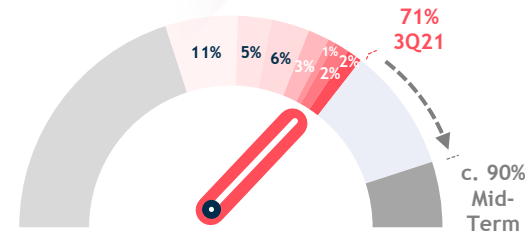
Competitive specialist strategy in our market for our focus segments **Consumer & SME**

- CSEE with higher growth compared mature markets
- Still underserved niches

Loan Book Transformation & Digital

Transformation of our balance sheet to generate value in the long term by **clear focus** and **leading digital operations**

- Growth in focus business
- Capital generation potential via faster non-focus reduction despite short-term income impact



Prudent Risk Approach

Drive growth prudently by using **advanced risk-management tools** as part of our **modern digital platform**

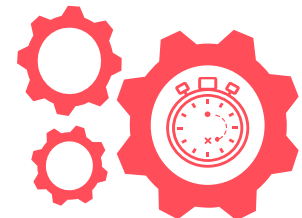
- Risk adjusted income remains key in growth strategy
- Apply digital risk tools across consumers and SMEs



Efficiency Push

Continued commitment to reduce costs in our transformation process

- Sizeable OPEX reduction at early stage of transformation
- Extraordinary EUR implementation costs in Croatia during 2022/23



Earnings & Dividend on Track

- **3Q21 YTD net profit** of €9.6mn (3Q20: €-6.4mn)
- Third quarter 2021 result after tax of €3.5mn (2Q21: €1.1mn, 1Q21: €5.0mn)
- **Provisioning at -0.4% Cost of Risk** with €-12.9mn (3Q20: €-37.8mn at CoR -1.0%)
- No release of IFRS 9 post model overlay provisions reflected yet
- **3Q21 operating result** at €43.5mn down by -8.1% YoY including costs for management changes, regular bonus accruals and restructuring costs
- **Return on Tangible Equity** (@14.1% CET1 ratio) at 2.1% (1H21: 1.8%, 1Q21: 3.1%)
- 3Q21 EPS at €0.49; dividend of €2.03 per share to be paid on 11 November 2021

Asset Quality Containment

- **NPE ratio** at 3.4% (YE20: 3.5%), NPE ratio (on-balance loans) at 5.9% (YE20: 5.9%)
- **NPEs stable** at €238mn (1H21: €238mn, 1Q21: €230mn), influenced by moratoria
- Overall exposure in moratoria down to €75mn (vs. 1H21's €105mn) with exposure predominantly in Serbia (c. 65%) most of which expired end of October 2021
- Overall business portfolio behavior stable with >93% of portfolio with no overdues
- **NPE coverage** at 71.2% (1H21: 71.7%, 1Q21: 75.6%, YE20: 73.6%)

Funding, Liquidity & Capital

- **Funding situation** remained solid at €4.78bn customer deposits with LCR at c. 224%
- **Capital ratio strong** at transitional CET1 ratio of 19.8%, IFRS 9 fully-loaded CET1 ratio of 19.1% (1H21: 19.8% and 18.9%, respectively)

GDP forecasts¹ (% real growth)

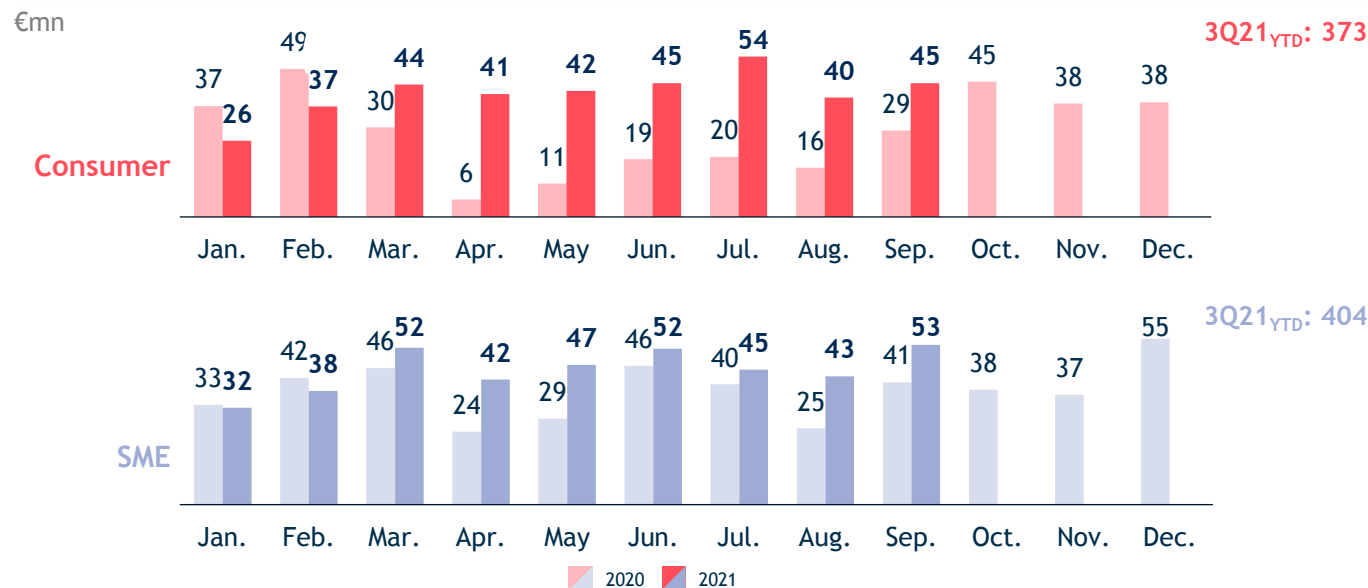
	Previous Forecast			Latest Forecasts					
	2021E Base	2022E Base		2021E Base	2022E Base	2021E Pessimistic	2022E Pessimistic	2023E Base	2024E Base
Slovenia	3.6%	4.0%	↗	5.2%	4.1%	3.0%	0.7%	3.3%	2.8%
Croatia	4.5%	4.6%	↗	7.2%	5.0%	3.8%	1.6%	4.5%	4.0%
Serbia	5.0%	4.4%	↗	6.6%	4.6%	3.1%	2.1%	4.5%	4.4%
Bosnia & Herzegovina	2.8%	3.1%	↗	3.7%	3.1%	0.2%	0.6%	3.5%	3.0%
Montenegro	6.5%	5.0%	↗	8.4%	4.8%	4.9%	2.3%	2.4%	3.5%
Euro Area	3.8%	3.7%	↗	4.8%	4.4%	2.1%	1.3%	3.1%	2.9%

Exposure in moratoria

	3Q21, €mn	% in Moratoria
Slovenia	6	0.4%
Croatia	10	0.4%
Serbia	48	4.4%
BiH	7	0.6%
Montenegro	4	1.6%

c. 85% expired end Oct. 21

New business continued on path of recovery during the first nine months 2021

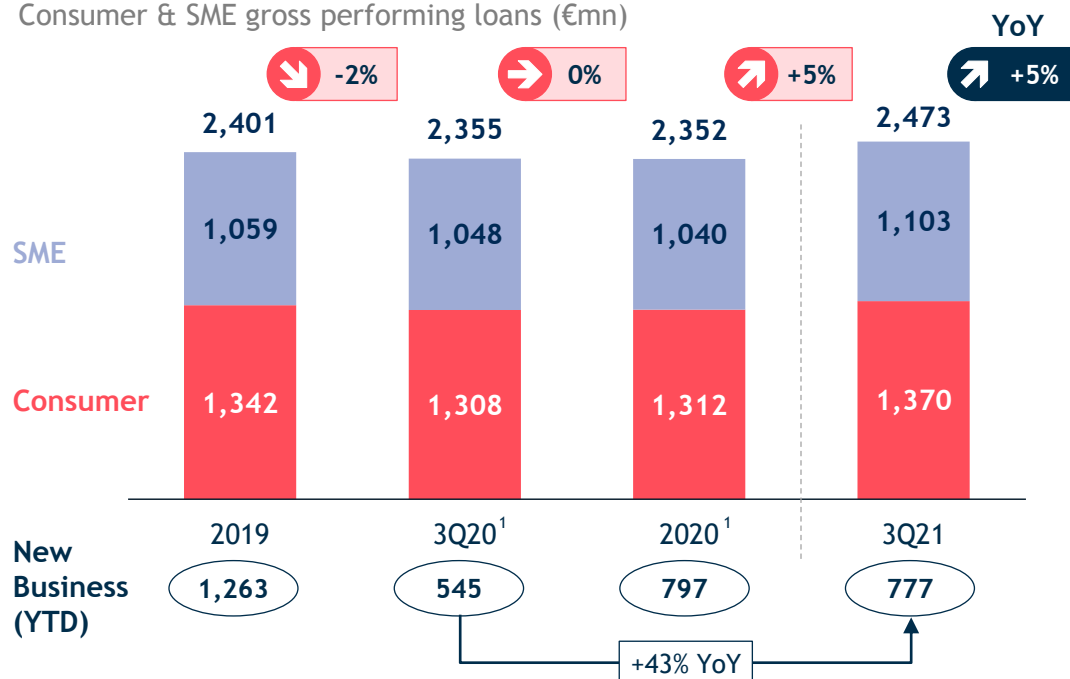


- More positive outlook for CSEE driven by a quick recovery and household consumption
- Overall, 2021 economically better than previously expected
- Ongoing pandemic continues to create economic uncertainty and is dependent on the effectiveness of vaccines

¹ Source: The Vienna Institute for International Economic Studies (wiiw).

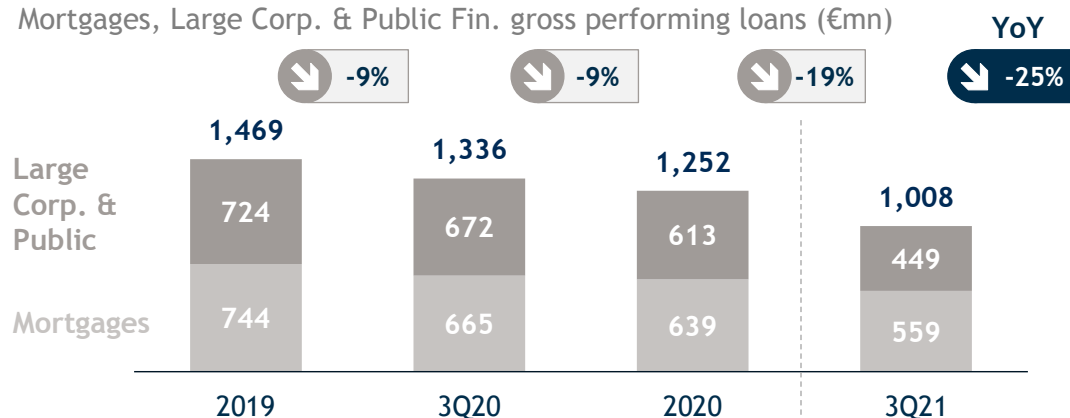
Focus portfolio development

Consumer & SME gross performing loans (€mn)



Non-Focus portfolio development

Mortgages, Large Corp. & Public Fin. gross performing loans (€mn)



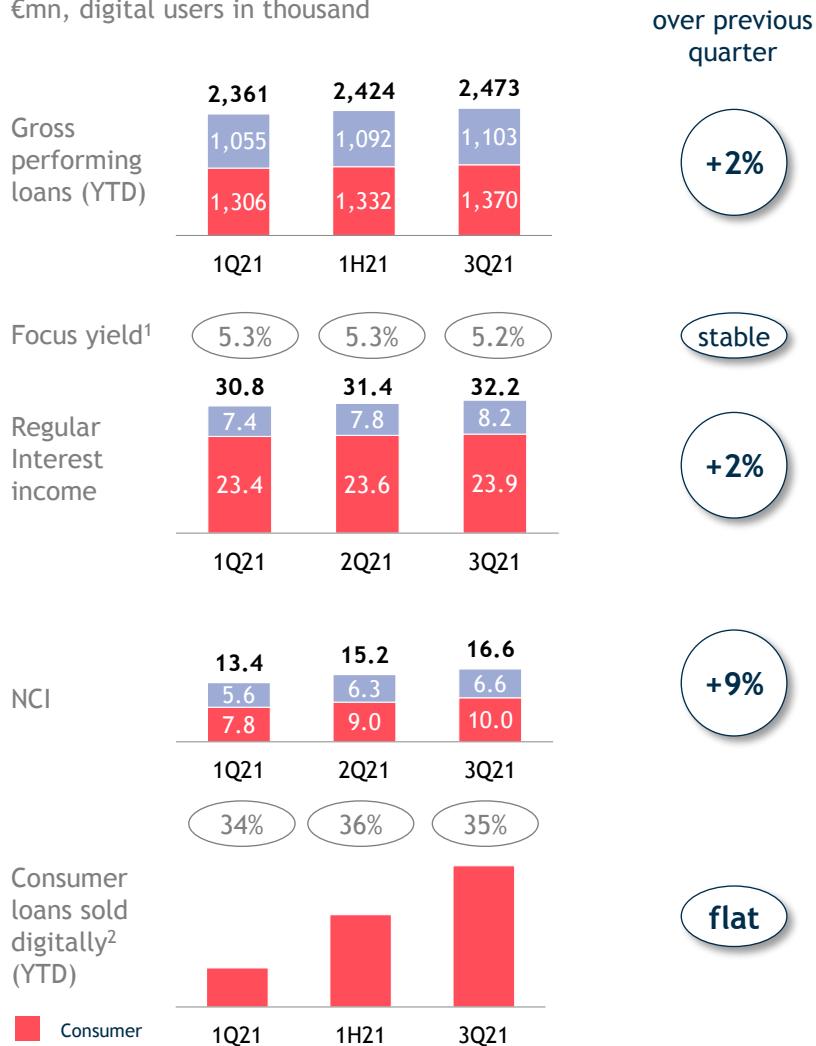
- Focus portfolio on track to achieve >5% focus growth guidance for 2021
- Focus book increased to now 71% of gross performing loans with ambition to accelerate towards the Mid-Term target of c. 90%
- New business in focus up 43% YoY as demand increases
- Focus yield flat at 5.2% despite pricing pressure
- Prudent risk approach remains strategic anchor

- Accelerated Non-Focus reduction clearly visible
- Accelerated run-down reduces income generation short-term while freeing up capital and increasing granularity of portfolio

¹ From 1Q21 sub-segment Micro shifted from Consumer to SME (respective values for 3Q20: €1,291 in Consumer and €1,064 in SME).

Improving dynamics

€mn, digital users in thousand



Boosting growth - Quarterly developments

Revenue drivers during 3Q

- Net disbursement up by 10% - better than seasonality
- Digital plays a significant role in contribution at 35%
- New customer acquisition at 23% and 5% more existing customers in loans related to new CRM model
- Focus NCI up by 9% (Consumer +11%, SME +5%) driven by solid tourism season & better bancassurance penetration
- Risk based pricing IT system market launch this month starting with Slovenia, Croatia & Montenegro
- Partnerships drive incremental growth

Efficiency drivers

- Branch right-sizing transformation - 5 branches closed since last quarter



- Shift in focus from medium to underserved high margin small & micro SMEs served with digital platform to drive incremental profitable growth
- Untapped and scalable business opportunity for long term growth going forward

Consumer

- Digital lending 1.0 completed in CSEE & 2.0 ongoing
- Digital partnership capabilities (BNPL) ongoing

SME

- E2E digitalized platform for Micro SMEs in progress
- Building best-in-class mbanking platform for SMEs

¹ Focus yield equals the gross yield of focus segments and is calculated as regular interest income (i.e. excluding interest income on NPE, interest like income and before FTP) divided by the simple average of gross performing loans based on beginning and end of period amounts.

² Consumer loans originated through Web (incl. digitally initiated loans and overdraft in Slovenia) / total consumer loans disbursements.



3Q21 Executive Summary & Business Update

Financials & Risk Update

Wrap-up

Additional Materials



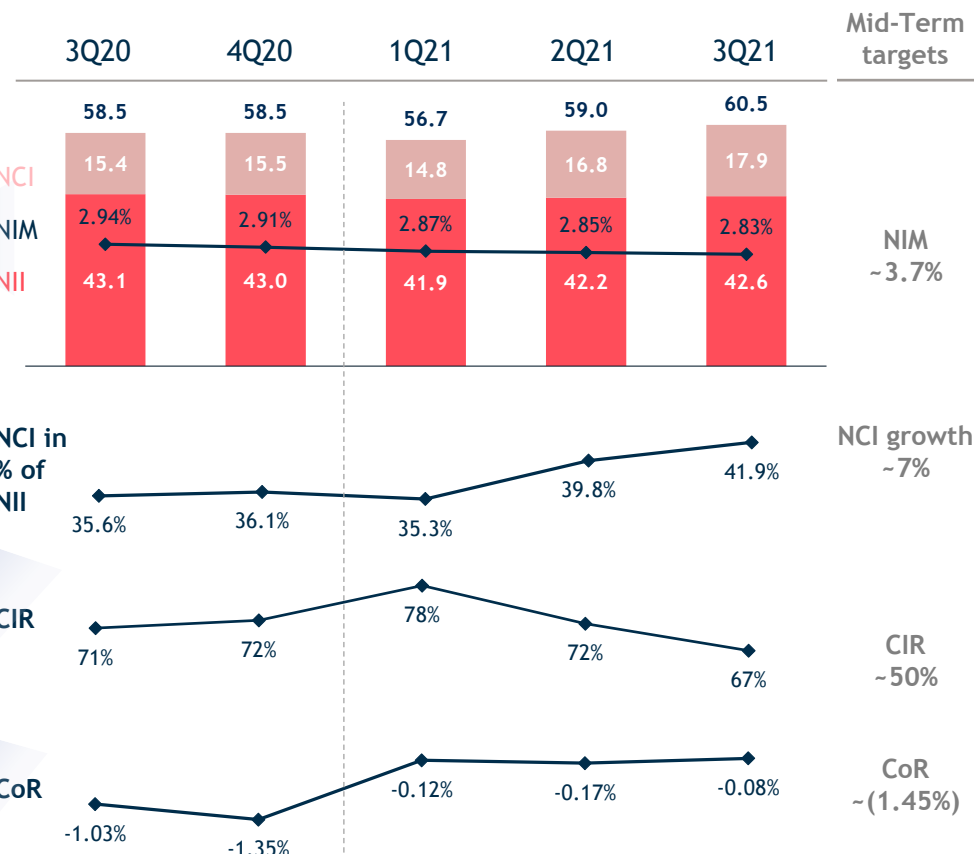
FINANCIAL PERFORMANCE 3Q21 AT A GLANCE

Addiko Bank

Financial Performance 3Q21

€mn

		3Q21 (QTD)	YoY
Net interest income	126.8	42.6	-3.8%
Net fee & commission income	49.5	17.9	+11.7%
Net banking income	176.2	60.5	+0.1%
Net result on financial instruments	4.6	0.7	-40.6%
Other operating result	① -9.9	-5.2	-13.4%
Operating expenses	-127.5	-40.7	+2.0%
Operating result ¹	43.5	15.4	-8.1%
Other result	-15.9 ②	-6.9	>100%
Credit loss expenses on financial assets	-12.9	-2.6	-66.0%
Tax on income	-5.2	-2.3	-53.2%
Result after tax	9.6	3.5	>100%



- **Net banking income improved** - focus returning towards growth while accelerated non-focus reduction limits income upswing
 - NII driven by focus book growth slightly damped by accelerated non-focus reduction
 - NCI contribution improving on the back of increased business activities
- **3Q21's CIR further improved** - already partially reflecting Transformation Program impact
- **Cost of Risk remains well below expectations** - no releases from Covid-19 related overlay

Deep-dive

- ① Mainly influenced by transformational restructuring and deposit guarantee costs
- ② Impairments on non-financial assets (incl. renegotiated IT contract) and legal provisions

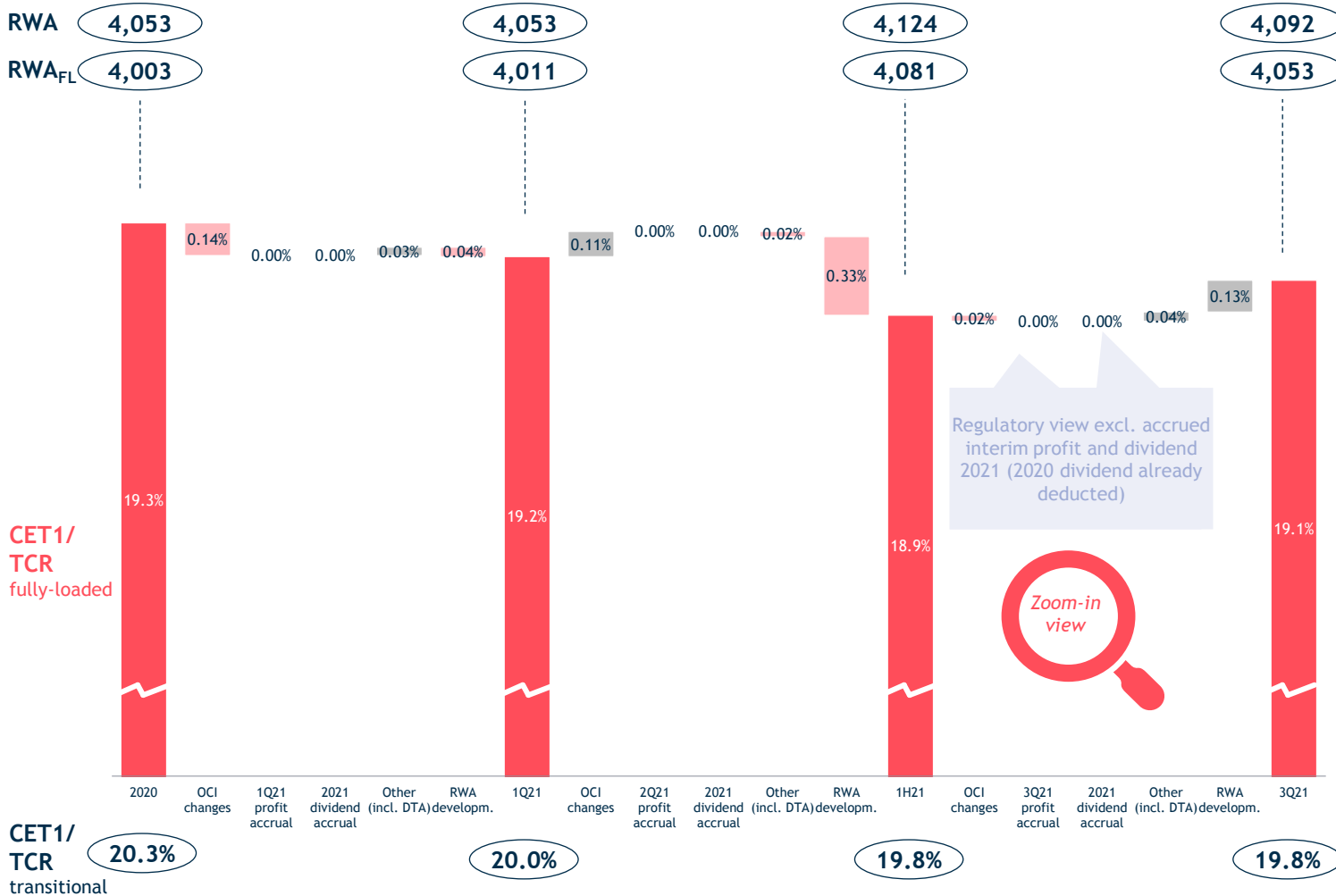
¹ Operating result before impairments and provisions.

CAPITAL POSITION REMAINS STRONG - FULL 2020 DIVIDEND DEDUCTED

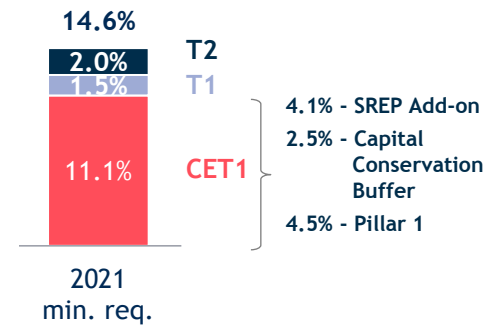
Addiko Bank

Capital development¹

% CET1/TCR, YTD, RWAs transitional and fully-loaded in €mn



Capital requirement



- **SREP 2020: Pillar 2 Requirement (P2R) of 4.1% (4.1% in 2019).**
- **In addition, Pillar 2 Guidance (P2G) of 4%**

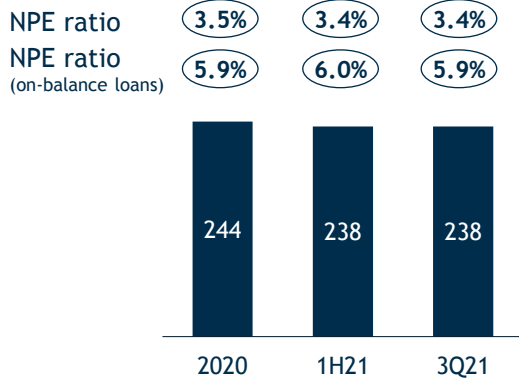
- **Strong capital position at 19.1% CET1 fully-loaded (19.8% transitional)**
- **AGM approved dividend (already paid unconditional as well as conditional tranche) already deducted from CET1 (€46.6mn in total)**

- **Fully-loaded CET1 ratio slightly improved during 3Q21, mainly driven by reduction in RWAs**

¹ 2020 includes regulatory change related to RWA for STD approach (sovereigns) and SME Supporting Factor as implemented in 2Q20 (93bp) and 4Q20 (22bp), of which 33bp are related to SME Supporting Factor.

NPE volume & ratio development

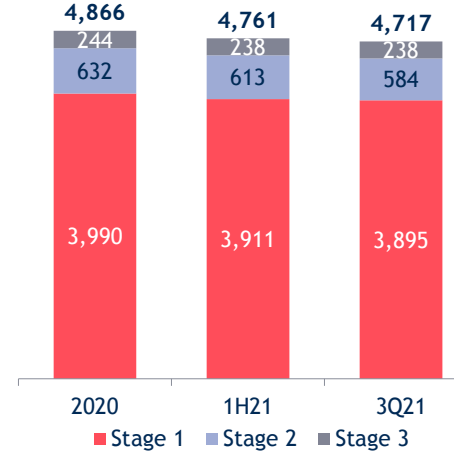
€mn



- NPEs stable on both nominal and relative level
- Transformation Program initiated push for further reduction

Stage 1, 2 and 3 assets

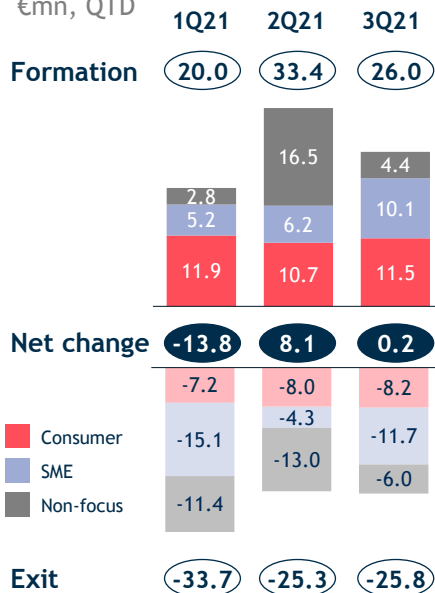
€mn, excluding Corporate Center



- Minor shifts between Stage 1 and Stage 2 continue due to ongoing effects of Covid-19
- Stable staging composition:
 - Stage 1: 83% (1H21: 82%)
 - Stage 2: 12% (1H21: 13%)
 - Stage 3: 5% (1H21: 5%)

Quarterly NPE formation & exit during 2021

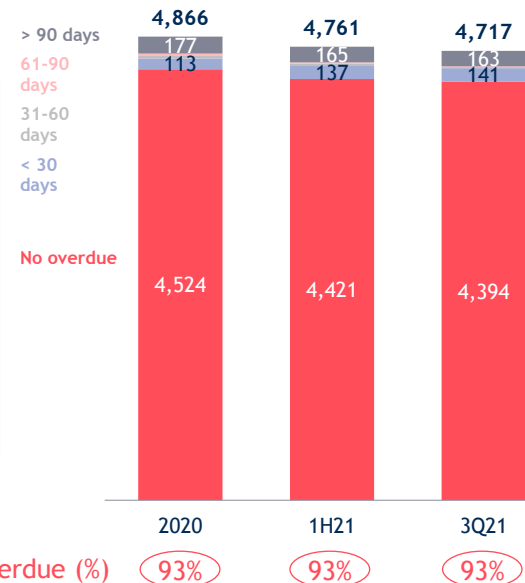
€mn, QTD



- NPE flow balanced with reinitiated auction sales (further effects expected during 4Q21)
- Resilient asset quality underpinned by stable repayment behaviour - despite expiring moratoria

Portfolio behavior

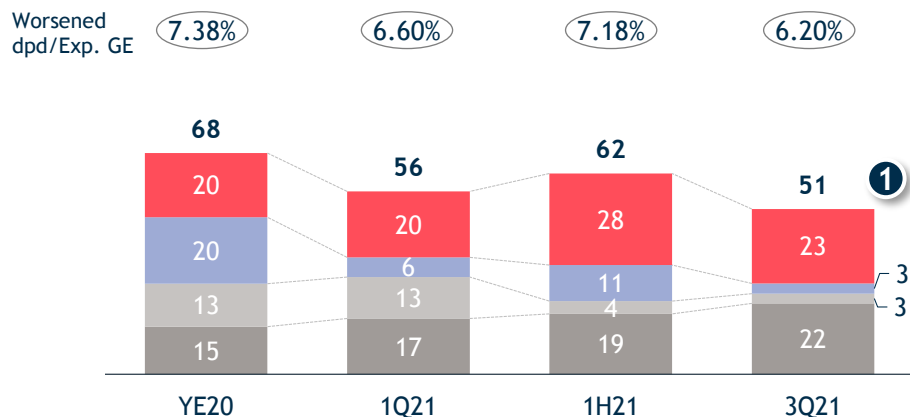
€mn, excluding Corporate Center



- Exposures tightly monitored with special focus on those in moratoria and those exiting moratoria
- 1.1% of total exposure remaining in moratoria (€75mn) with >90% without overdue indicating solid portfolio resilience

Worsened dpd: Expired moratoria development vs. ultimo 1Q20 as base...

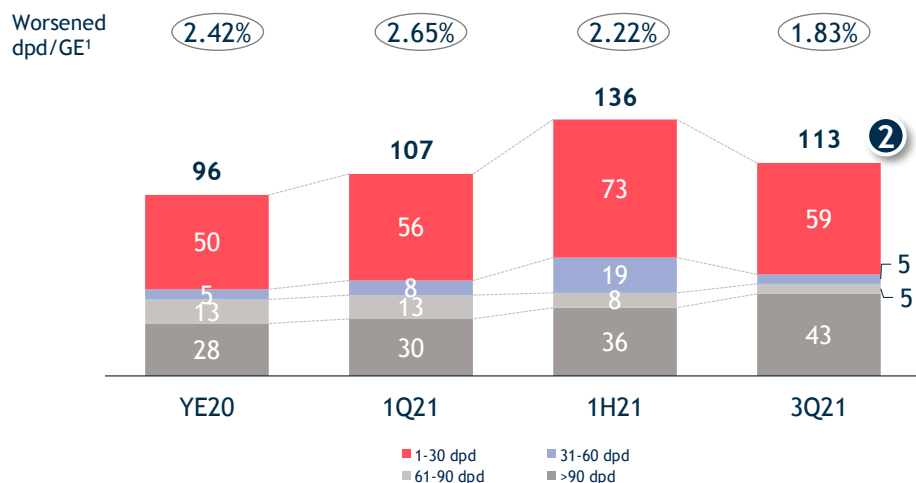
Exposure by dpd bucket in €mn (excl. improved and stable dpd)



In principle, moratoria are predominantly requested by customers with lower asset quality, which usually does not change after exiting moratoria

... vs. the same view on the portfolio with no moratoria

Exposure by dpd bucket in €mn (excl. improved and stable dpd)
different graph scale



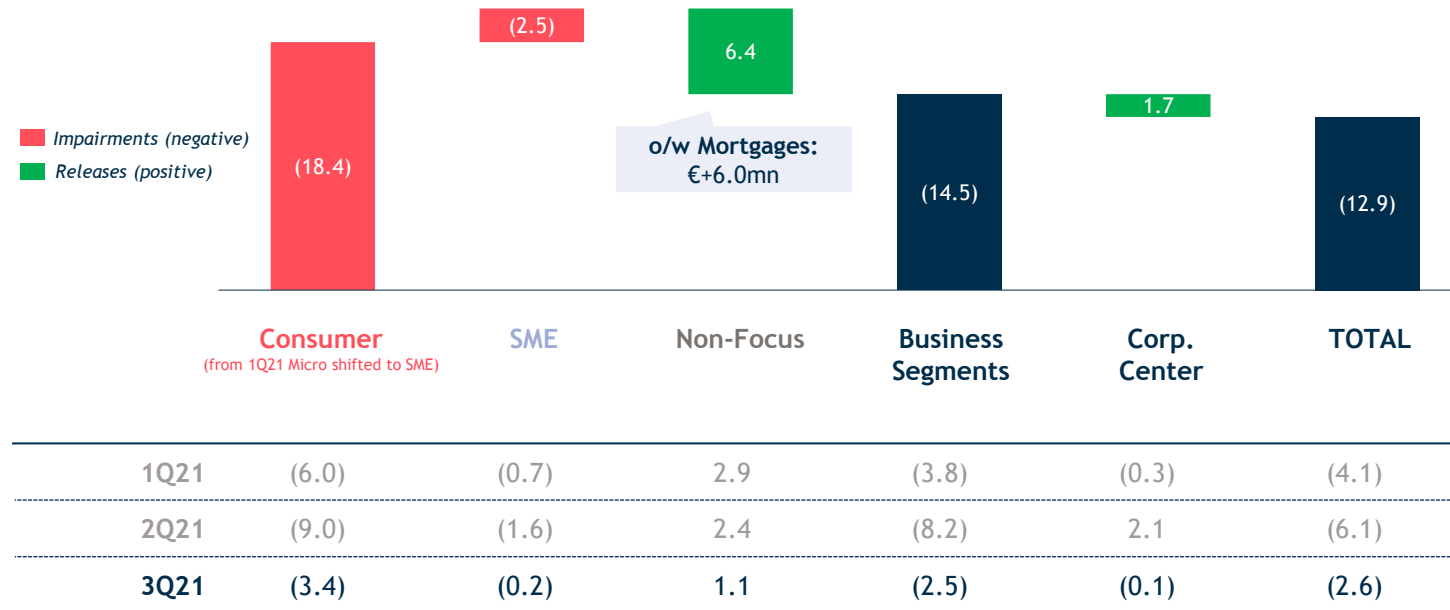
- 1
- Of the expired moratoria exposure, €51mn have worsened in terms of days past due (dpd) compared to 1Q20
 - At the same time, €38mn of the expired moratoria exposure have improved, resulting in a net worsened exposure of €13mn
 - So far >90% of expired moratoria portfolio has not worsened in terms of customers' payment behaviour

- 2
- Compared to the total portfolio with no moratoria €113mn have worsened over the same period

¹ Excluding Financial Institutions

Credit loss expenses on financial assets

3Q21 YTD, €mn, positive number for release



• 3Q21 IFRS 9 provisions of €-12.9mn resulting in -0.37% cost of risk (on net loans):

- Consumer_(excl. Micro): -1.38%
- SME_(incl. Micro): -0.23%
- Non-Focus: +0.62%

• Continued tight portfolio monitoring - especially for clients exiting moratoria

• Better than expected operational portfolio development

• Updated macroeconomic scenarios not yet reflected in ECL models

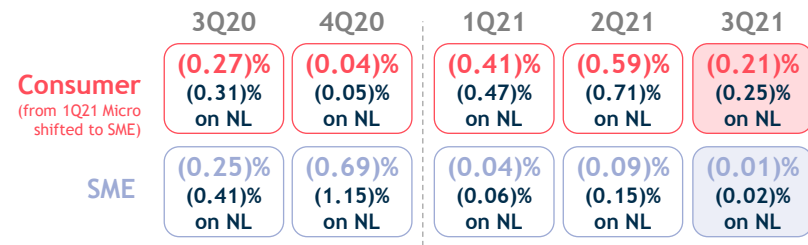
• Economic recovery expected to continue - certain volatility still remains

Credit loss expenses on financial assets by Credit Risk Exposure & Net loans (NL)

Ratio in %, not annualized (negative number represents impairment)

Focus areas

QTD



Group 3Q21

YTD

Business Segments

(0.31)%
(0.42)%
on
Net Loans



TOTAL

(0.26)%
(0.37)%
on
Net Loans



3Q21 Executive Summary & Business Update

Financials & Risk Update

Wrap-up

Additional Materials



Further Sharpened Outlook 2021

For the full year 2021 the Group currently expects:

- ➔ Net Banking Income: stable at 2020 level
- ➔ Operating expenses: below €174mn
- ➔ CET1 ratio: above 18.6% on a transitional basis
- ➔ Sum of other result and credit loss expenses on financial assets: <1% on average net loans and advances to customers (revised with 1H21 disclosure)

Further sharpened - given accelerated run-down of non-focus loan book:

- ➔ Gross performing loans: c. €3.35bn (previously c. €3.5bn) with >5% growth in focus

Macro Environment

- Economies appear to be on a solid path to reach the pre-crisis production
- 2021 is economically better than previously expected driven by a quick recovery and increased household consumption
- Future development largely dependent on the effectiveness of vaccines

Next Steps

- Payment of residual 2020 dividend of €2.03 per share on 11 November 2021
- SREP process in progress (draft expected towards YE21)
- YE21 results call scheduled for 9 March 2022 at 2:00pm CET (Vienna time)
- Update of Mid-Term guidance & Dividend Policy in 1Q22
- AQR started in June 2021 (finalization expected during the first half of 2022)



Overview of Addiko

- ✓ Fully licensed bank with HQ in Austria, focused 100% on Central and South Eastern Europe
- ✓ Addiko Bank AG is regulated by the Austrian Financial Market Authority (“FMA”)¹ and by the European Central Bank (“ECB”)
- ✓ Pan-regional platform focused on growth in Consumer and SME lending
- ✓ Listed on the Vienna Stock exchange on 12 July 2019, admitted to ATX Prime on 15 July 2019 (19.5mn shares)

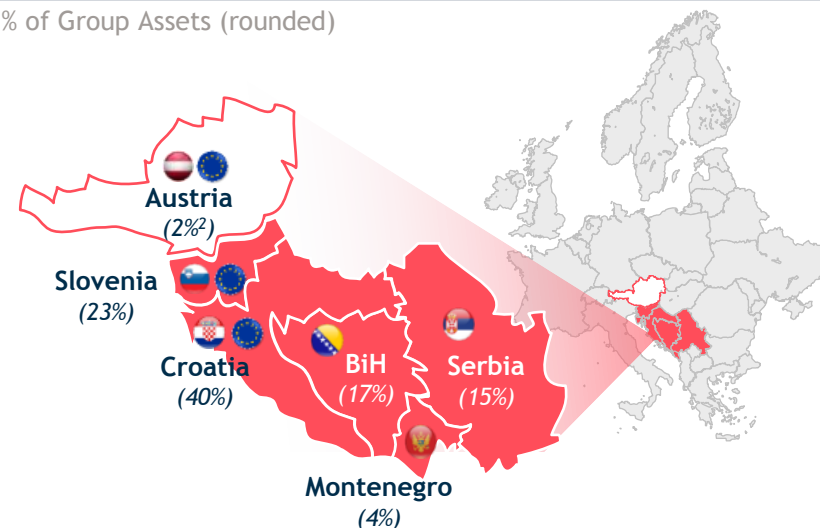
Repositioned as a focused CSEE specialist lender

Consumer

SME

Operating as one region - one bank

3Q21, % of Group Assets (rounded)



3Q21

~0.8mn
Customers

161
Branches

€6.0bn
Total Assets

65%-35%
EU vs.
EU accession
asset split³

€3.5bn
Loans and
Receivables

€4.8bn
Customer
Deposits

€852mn
Equity

Ba1_(cr)/NP_(cr)
Counterparty Risk
Assessment
issued by Moody's

¹ Finanzmarktaufsicht Österreich.

² Includes total assets from Holding (€994mn) and consolidation/recon. effects of (-€864mn).

³ EU is calculated based on sum of total assets from Slovenia, Croatia and Holding (incl. consolidation). EU accession is calculated based on sum of total assets from Bosnia & Herzegovina, Serbia and Montenegro.

- ✓ **Liquid balance sheet**
 - LCR ratio: 224% (YE20: 209%)

- ✓ **Liquid assets**
 - €1.19bn of cash (-10bps on avg.)
 - €1.12bn of investment portfolio (117bps on avg.)

Data as of 3Q21

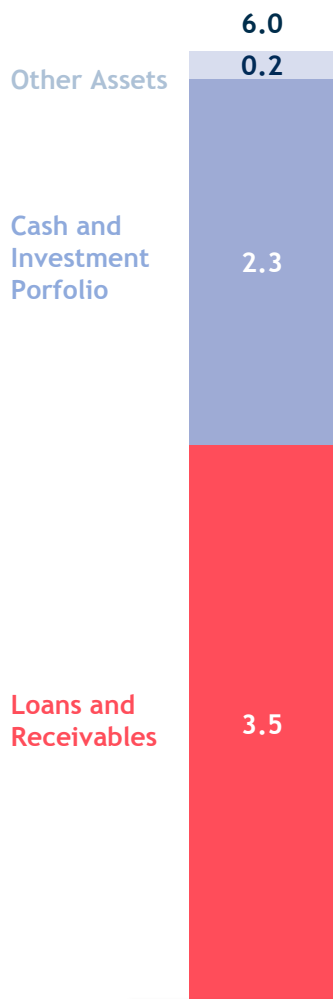
- ✓ **Substantially de-risked asset base**
 - NPE ratio: 3.4% (YE20: 3.5%)
 - NPE ratio (on balance): 5.9% (YE20: 5.9%)

- ✓ **Solid provision coverage levels**
 - 71.2% NPE coverage ratio (YE20: 73.6%)
 - 115.6% incl. collateral (YE20: 122.6%)

Data as of 3Q21

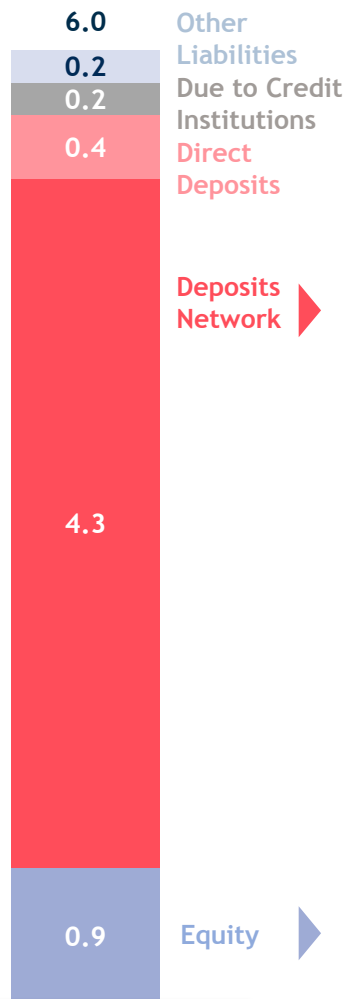
Assets

3Q21, €bn



Liabilities and Equity

3Q21, €bn



- ✓ **Strong deposit base**
 - Loan-deposit ratio (customer) : 72.7% (YE20: 75.8%)

- ✓ **Funding surplus¹: c. €1.3bn**

Data as of 3Q21

- ✓ **Robust capital base**
 - 19.1%² fully-loaded CET1 ratio (full dividend already deducted)

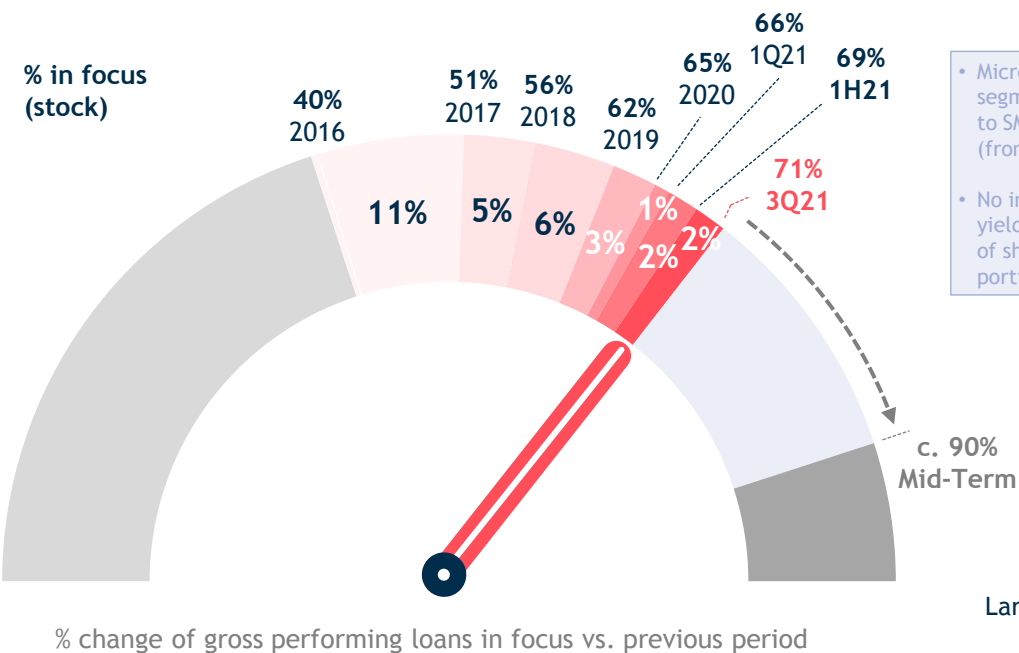
- ✓ **Ongoing RWA optimization, potential capital optimization with eligible instruments in future**

Data as of 3Q21

¹ Calculated as difference between deposits of customers and loans and advances to customers. ² Transitional CET1 ratio amounts to 19.8% as of 3Q21.

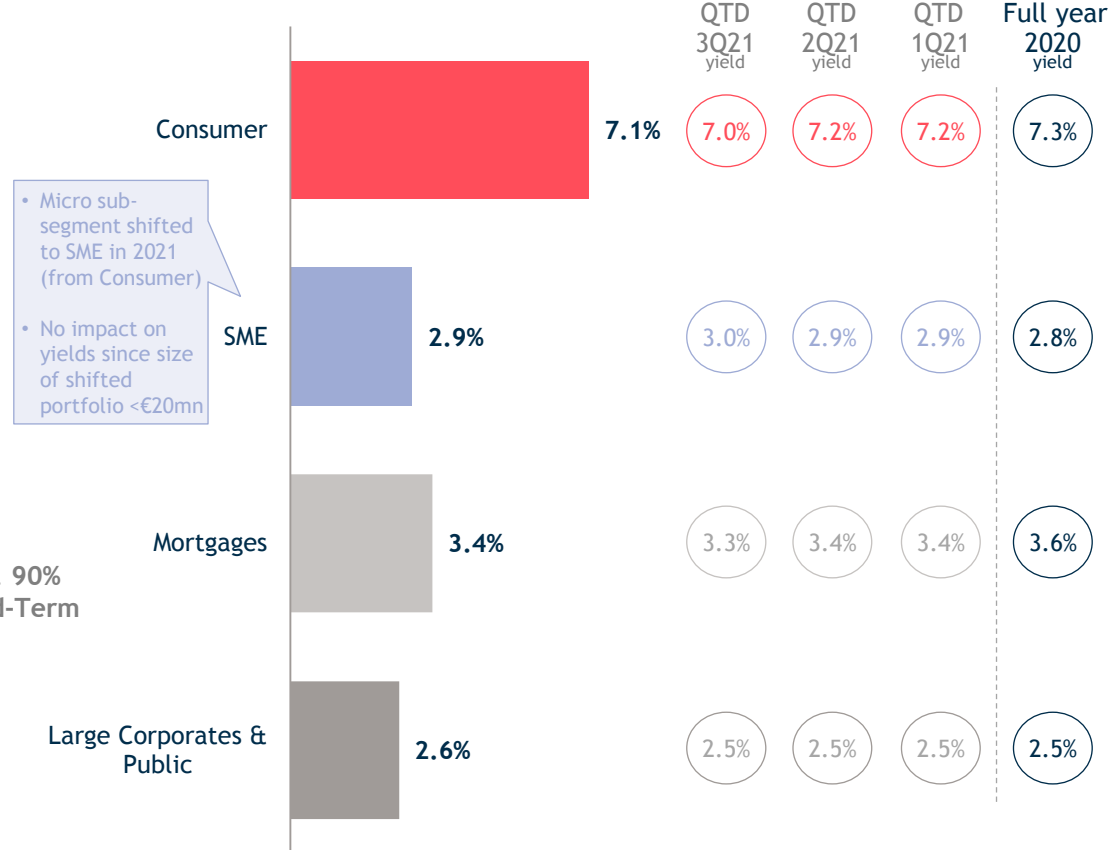
Gross performing loans in focus segments

Gross loans of focus segments as % of total gross performing loans



Gross yield by segment¹

3Q21 YTD

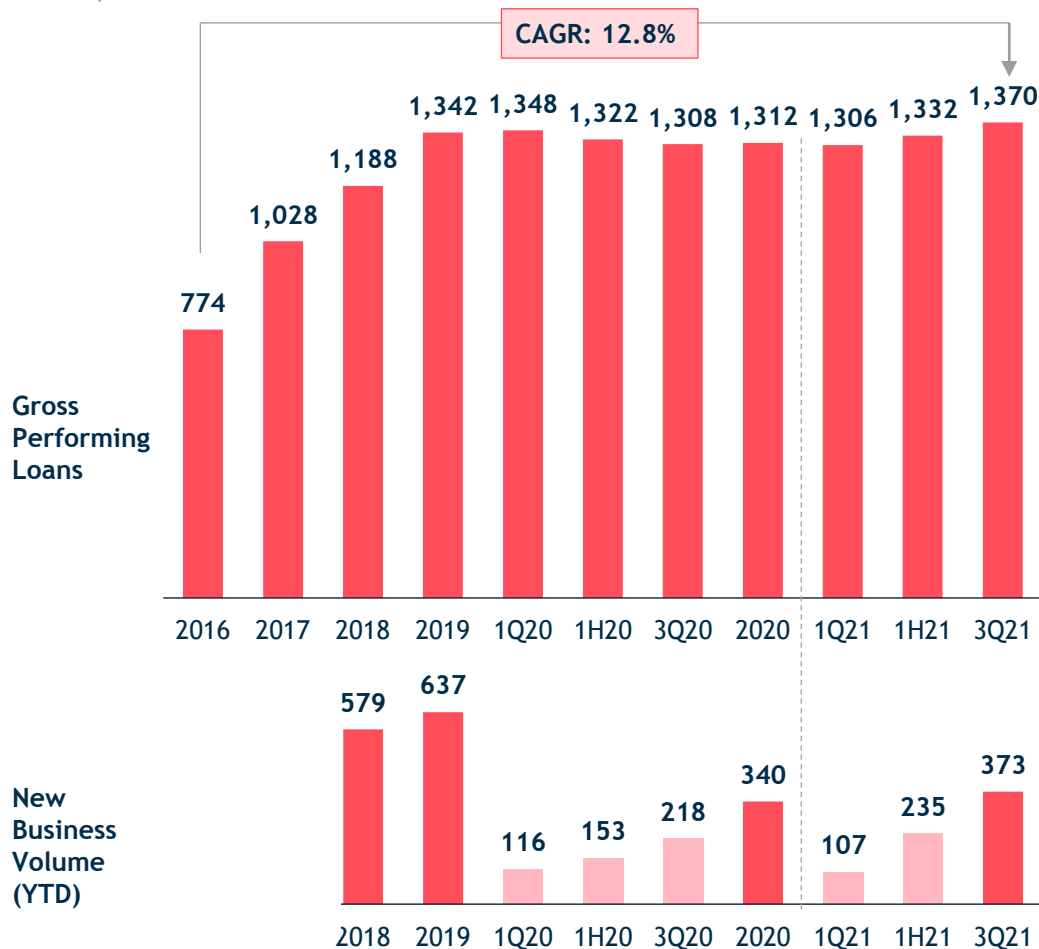


- Shift to focus slowly inching up - management ambition is to return towards double digit growth in focus
- Ambition to accelerate track towards Mid-Term target of >90%
- Yields flat with focus yield at 5.2%

¹ The gross yield is calculated as regular interest income (i.e. excluding interest income on NPE, interest like income and before FTP) divided by the simple average of gross performing loans based on beginning and end of period amounts.

Consumer (from 1Q21 Micro shifted to SME)

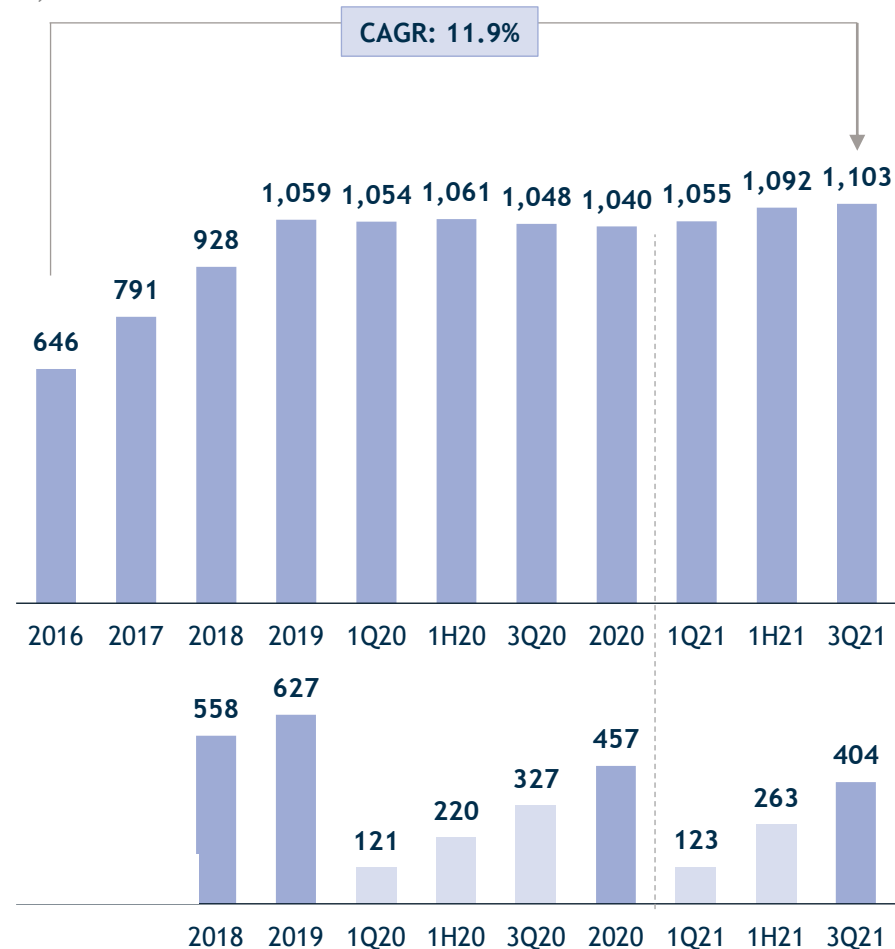
€mn, YTD



- Gross performing loans up +3% vs. 1H21
- New business up by 71% YoY

SME

€mn, YTD



- Gross performing loans flat with +1% vs. 1H21
- New business up by 24% YoY

Roadmap for business & digital growth in 2021

- 1** Broaden Consumer segment to additionally target higher quality pockets through digital
- 2** Focus on growing profitability incrementally with new effective distribution capabilities
 - Increase contribution of digital (20% consumer loans) & digitally enabled multipliers to 40%
 - Establish partnerships for POS lending, B2B2C and other opportunities
 - Remote advice channel (10% of new origination)
 - Accelerate growth in smaller SME loans & Micro
- 3** Enhanced decision engine & risk adjusted pricing driving down cost of risk in Consumer
- 4** Optimize & automate frictionless and quick sales fulfilment journey with better TTD & TTC
- 5** Enhance efficiency & profitability of physical distribution channels
- 6** Sharpen existing customer targeting with better data driven capabilities

Branch Network



Digital & Multipliers



Processes & Data



Digital capabilities

YTD

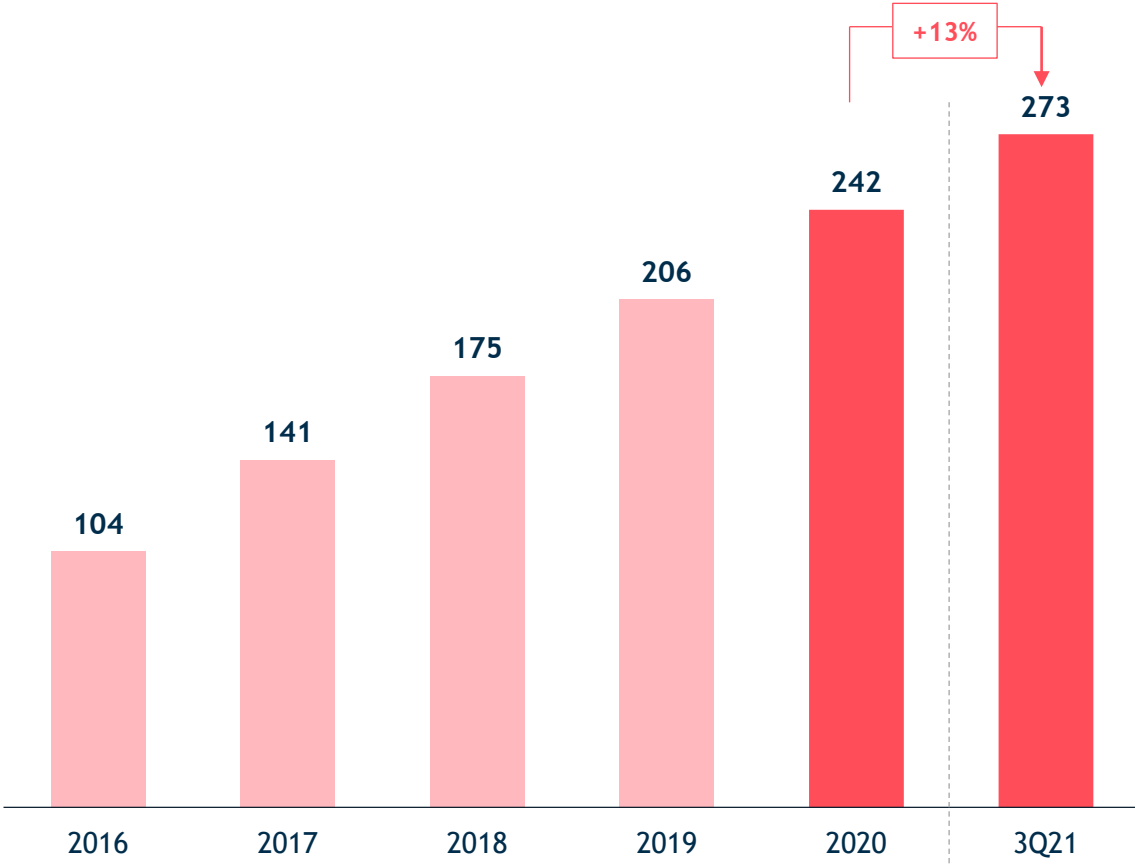
Registered
Mobile Banking
Users (ths.)



+5% Mobile banking users
(vs. 1H21)

+4% Digital users
(vs. 1H21)

Digital
Users (ths.)



28% Bank@Work
(1H21: 28%
YE20: 30%, 3Q20: 28%)

35% Digital consumer loans¹
(1H21: 36% incl. digitally initiated loans
YE20: 16%, 3Q20: 11% both of which exclude
digitally initiated loans)

29% Digital SME loans²
(1H21: 28%
YE20: 13%, 3Q20: 12%)

¹ Consumer loans originated through Web (incl. digitally initiated loans and overdraft in Slovenia) / total consumer loans disbursements.
² Simple SME term loans sold via digital platform as of 3Q21 of all subsidiaries (since 1Q21 in all subsidiaries, previously only Slovenia and Serbia were reported).

WebLoan



Simple entry point for loan requests with instant initial offer (final approval & closure in branch)

Achievements 3Q21

- ✓ Rolled out in all markets
- ✓ Improvements with digital marketing
- ✓ Assisted sales based on video identification
- ✓ Accelerating digital business through digital funnel & marketing optimizations
- ✓ Upgrades in all countries with add-ons where applicable: Bank@Work, integration with CRM, optimisation for NTB etc.

Plans 4Q21

- Integration with 3rd arty merchants
- E2E loan process in Croatia (Virtual Branch)

mLoan



Quick and simple E2E cash loan solution for existing (eligible) clients via app or upgrade with the videoID solution for new clients

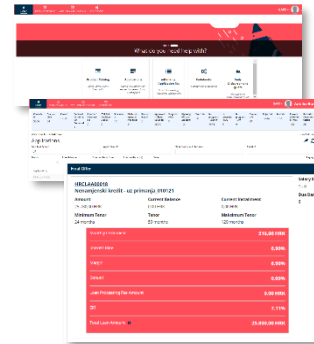
Achievements 3Q21

- ✓ Rolled out in all markets
- ✓ Version 2 with option to cover all existing clients released in Bosnia & Herzegovina

Plans 4Q21

- Optimised video ID for NTB clients in Serbia
- Initiating roll-out of V2 in remaining markets
- Optimization of UI/UX

Group Application Processing System (GAPS)



Simple branch loan Application Processing System including CDE (Credit Decision Engine)

Achievements 3Q21

- ✓ mLoan process in Croatia and Slovenia
- ✓ WebLoan support in Croatia and Slovenia
- ✓ Support for Video Assisted Sales in Croatia
- ✓ Risk Based Pricing in all markets
- ✓ Implementation of signature pads in Slovenia

Plans 4Q21

- Implementation of Overdraft process in Slovenia
- PSD2 OpenAPI Income Verification in Croatia

Digital SME lending platform



Simple Loan & Guarantee Platform for SMEs, with business process management (Appian)

Achievements 3Q21

- ✓ Implementation of signature pads in Slovenia
- ✓ Introduction of new rating tool for micro SMEs (all countries)
- ✓ Various process improvements (automatization of credit bureau checks, setup of repayment plan, e-archiving in Slovenia...)

Plan 4Q21

- Implementation of automated Credit Decision Engine & Credit Bureau check for all markets
- New mBanking

Key financials (reported)

P&L

in €mn

	YTD (new P&L logic)			QTD (new P&L logic)		
	3Q21 (YTD)	3Q20 (YTD)	+/- PY	3Q21	2Q21	+/- PQ
Net interest income	126.8	131.7	-3.8%	42.6	42.2	0.9%
Net fee and commission income	49.5	44.3	11.7%	17.9	16.8	6.3%
Net banking income	176.2	176.0	0.1%	60.5	59.0	2.4%
Other income ¹	-5.3	-3.7	44.2%	-4.4	0.1	>100%
Operating income	170.9	172.3	-0.8%	56.0	59.2	-5.3%
Operating expenses	-127.5	-125.0	2.0%	-40.7	-42.4	-4.1%
1 Operating result ²	43.5	47.3	-8.1%	15.4	16.8	-8.4%
Other result	-15.9	-4.9	>100%	-6.9	-8.5	-18.7%
Credit loss expenses on financial assets	-12.9	-37.8	-66.0%	-2.6	-6.1	-57.2%
Result before tax	14.8	4.6	>100%	5.8	2.2	>100%
2 Result after tax	9.6	-6.4	>100%	3.5	1.1	>100%

Balance Sheet

in €mn

	3Q21 (YTD)	3Q20 (YTD)	+/- PY	+/- PQ
Total assets	6,001	5,869	2.2%	1.2%
Loans and receivables to customers	3,471	3,679	-5.6%	-1.3%
3 o/w gross performing loans	3,481	3,692	-5.7%	-1.4%
Customer deposits	4,775	4,683	2.0%	0.7%
Shareholders' equity	852	840	1.5%	0.3%

Key Ratios

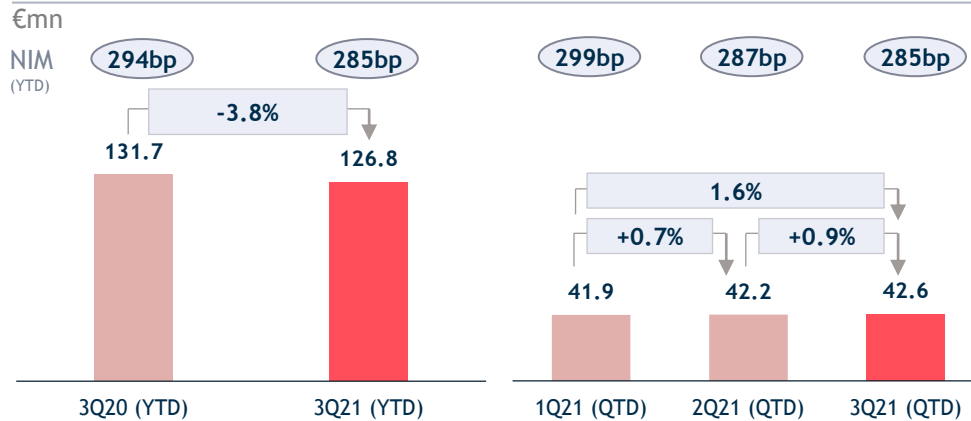
	3Q21 (YTD)	3Q20 (YTD)	+/- PY (pts)	+/- PQ (pts)
NIM (in bp)	285	294	-10	-2
Cost/income ratio	72.3%	71.0%	1.3%	-2.7%
NPE Ratio (GE based)	3.4%	3.6%	-0.2%	0.0%
NPE Ratio (on-balance loans))	5.9%	5.8%	0.1%	-0.1%
Cost of risk (net loans)	-0.4%	-1.0%	0.7%	-0.2%
Loan-deposit ratio (customer)	72.7%	78.6%	-5.9%	-1.4%
CET1 ratio (transitional)	19.8%	19.2%	0.6%	0.1%
Total capital ratio (transitional)	19.8%	19.2%	0.6%	0.1%
CET1 ratio (fully-loaded)	19.1%	18.5%	0.5%	0.1%
4 Total capital ratio (fully-loaded)	19.1%	18.5%	0.5%	0.1%

- Operating result at €43.5mn down by -8.1%:
 - Net Banking income flat YoY** influenced by accelerated run-down in non-focus and pricing pressure in Consumer, mostly compensated by growth in the focus area and higher fee income from lending business and small SME customers
 - Other income down by €1.6mn YoY** related to lower income from bond sales partially compensated by lower deposit insurance costs
 - Operating expenses up by €2.4mn YoY** driven by bonus accruals (€4.7mn), cost for management changes (€1.5mn) counter steered by initiatives of the Transformation Program
- Result after tax of €9.6mn** reflecting increase in provisions for legal claims (€-12.1mn) compensated by lower credit losses with overall asset quality remaining strong
- Reduction in the performing loan book** by €122mn since YE20 (€-210mn YoY) driven by accelerated run-down in non-focus
- Strong CET1 ratio stands at 19.8%** (19.1% fully-loaded) with conditional tranche of 2020 dividend (to be paid 11 November) already deducted



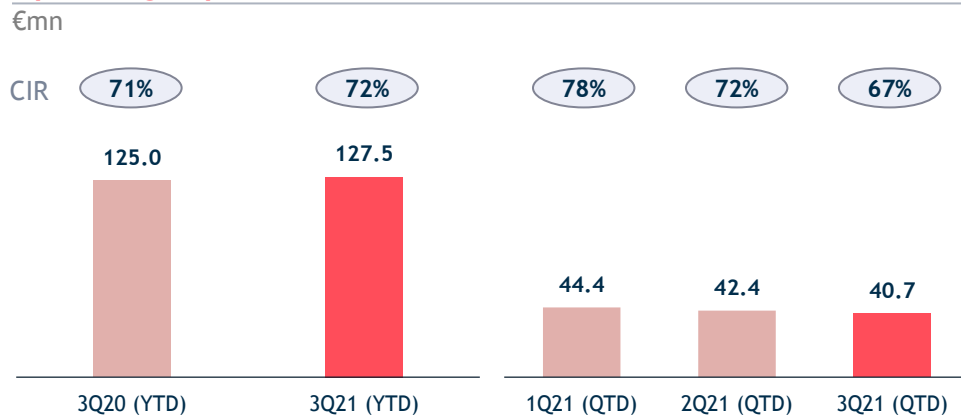
¹ Includes net result on financial instruments and other operating result. ² Operating result before impairments and provisions.

Net interest income



- Regular interest income in continued to inch up in focus while reduction stemming from accelerated non-focus run-down
- Deposits stable with lower deposit yields (c. -10bp YoY)
- NIM impacted by large liquidity buffers

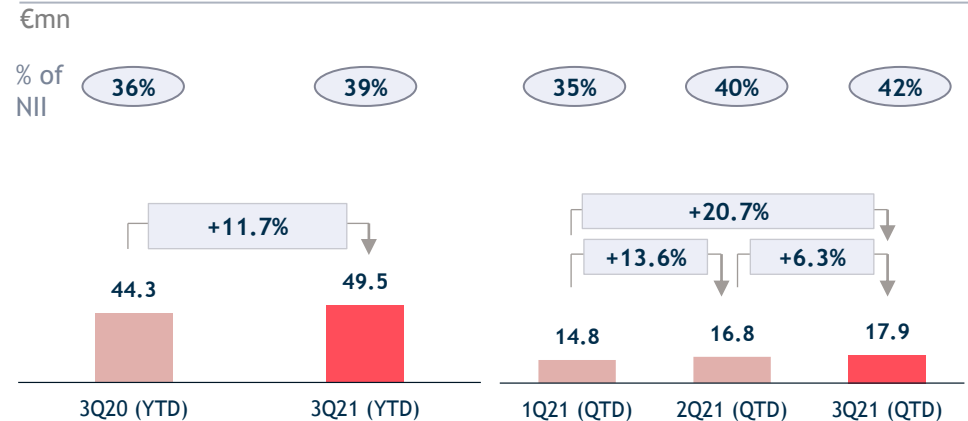
Operating expenses¹



- 3Q21 including bonus accruals of c. €4.7mn (3Q20: €0mn) and cost for management changes (c. €1.5mn) partially compensated by lower spending and Transformation Program initiatives

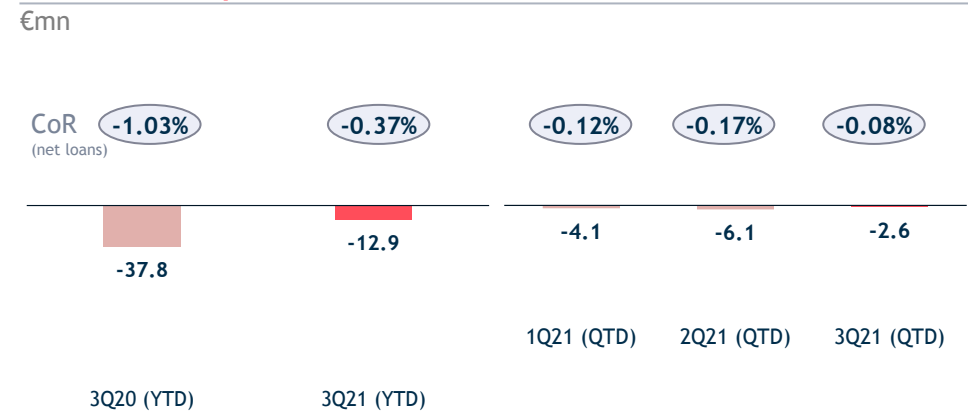
¹ Reclassification depreciation from investment properties to other operating expenses.

Net fee and commission income



- Strong growth in net commission income supported by increased new business and elevated transactions, bancassurance and FX products
- Positive trend driven by accelerated business activities

Credit loss expenses on financial assets



- Credit losses lower than expected mainly driven by limited net NPE inflow - still partially influenced by moratoria
- No release of IFRS 9 post model overlay provisions reflected yet

Key financials (YTD)

€mn	New P&L logic	
Group income statement (reported)	3Q20	3Q21
Interest income	148.9	140.6
Interest expense	-17.2	-13.8
Net interest income	131.7	126.8
Net fee and commission income	44.3	49.5
Net banking income	176.0	176.2
Other income ¹	-3.7	-5.3
Operating income	172.3	170.9
Operating expenses	-125.0	-127.5
Operating result²	47.3	43.5
Other result ³	-4.9	-15.9
Credit loss expenses on financial assets	-37.8	-12.9
Result before tax	4.6	14.8
Tax on income	-11.1	-5.2
Result after tax	-6.4	9.6
Group balance sheet	3Q20	3Q21
Net customer loans	3,679.0	3,471.4
Total assets	5,869.2	6,001.2
Customer deposits	4,682.9	4,774.7
Shareholders' equity	839.6	852.1
Key ratios	3Q20	3Q21
NIM	294	285
Cost/income ratio	71.0%	72.3%
Cost of risk (net loans)	-1.0%	-0.4%
RoATE (@14.1% CET1)	0.2%	2.1%
Loan-deposit ratio (customer)	78.6%	72.7%
CET1 ratio (transitional)	19.2%	19.8%
Total capital ratio (transitional)	19.2%	19.8%

¹ Includes net result on financial instruments and other operating result. ² Operating result before impairments and provisions.

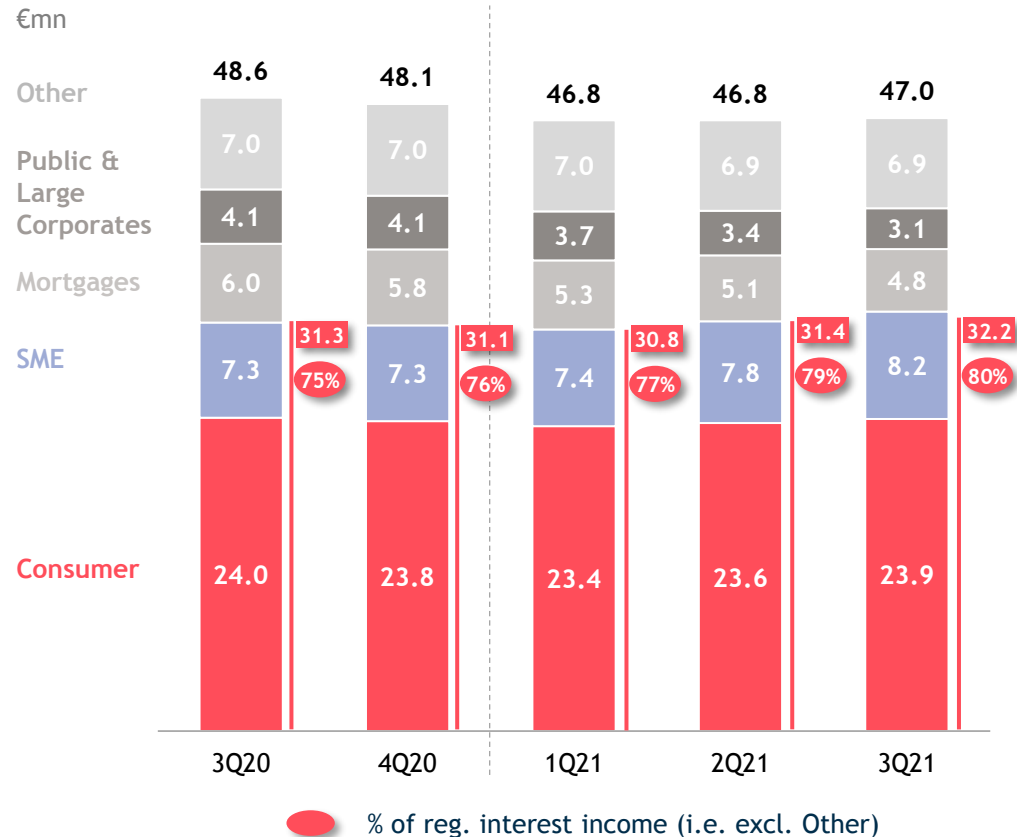
³ Includes non operational items (legal case provisions, impairments on financial assets and modification losses).

Key highlights

- **Interest income** lower by €-8.3mn influenced by:
 - Continued pricing pressure in Consumer (rates down by 18bps) and high market liquidity, partially compensated by higher new business volumes in focus (up €118mn YoY)
 - Accelerated run-down in non-focus portfolio (€-6.4mn)
 - Lower return on bond portfolio (€-1.6mn) reflecting current market environment and market interest levels
- **Interest expense** decreased by €3.4mn due to continued deposit re-pricing (-10bp) and further shift from higher-yield term deposits to lower-cost a-vista deposits
- **Net fee and commission income** up by €5.2mn mainly driven by increasing business activities with Consumer clients and contribution from business with SMEs
- **Other income** down due lower bond sales partially compensated by **lower deposit insurance costs** as well as **lower restructuring costs** vs. 3Q20
- **Other result** influenced by impairments on non-financial assets (incl. impairment on investment property and renegotiated IT contract) and legal provisions (€-12.1mn)
- **Operating expenses:** higher due to regular bonus accruals in 2021 of c. €-4.7mn (€0mn in 2020) and costs for management change (c. €-1.5mn)
- **Credit loss expenses on financial assets** significantly decreased YoY with overall lower credit losses in 3Q21 driven by lower net NPE inflow and resilient asset quality
- **Capital ratios** up YoY standing strong at 19.8% transitional (19.1% fully loaded)

RoATE (@14.1% CET1) at 2.1%

Interest income by quarter¹



- Increase of interest income driven by growth in focus loan book, despite accelerated non-focus run-down

¹ For segments only regular interest income is shown.

² The gross yield is calculated as annualised regular interest income divided by the simple average of gross performing loans based on beginning and end of period amounts. New business yields calculated are calculated using daily averages.

Gross yield by quarter²

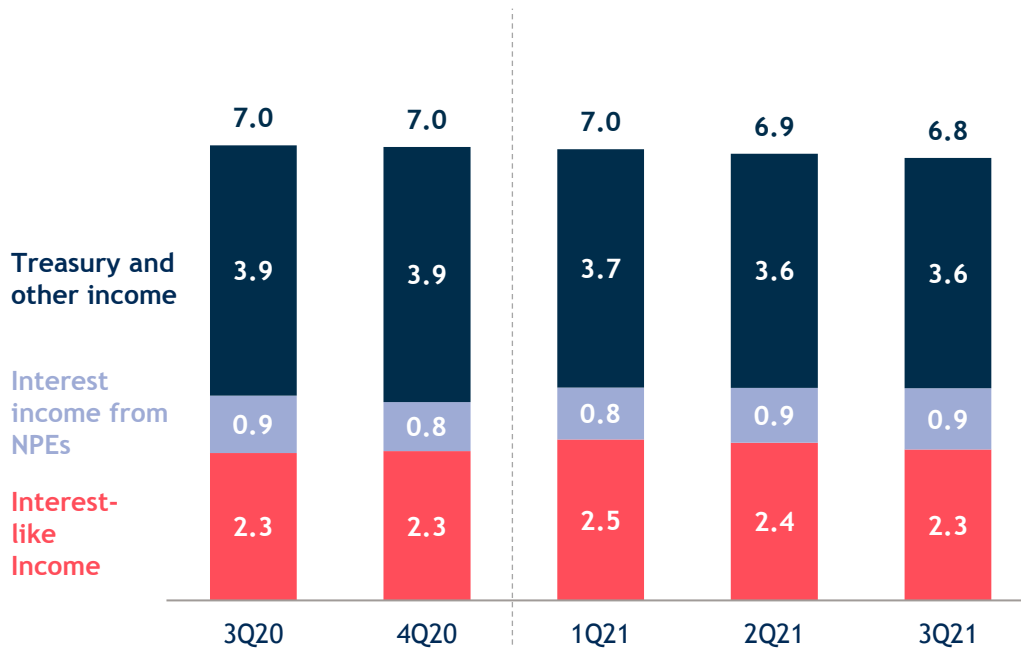
- Micro sub-segment shifted to SME in 2021 (from Consumer)
- No impact on yields since size of shifted portfolio <€20mn

	3Q20	4Q20	1Q21	2Q21	3Q21
Consumer	7.3%	7.2%	7.2%	7.2%	7.0%
	7.5% new business	7.3% new business	6.8% new business	6.6% new business	6.5% new business
SME	2.7%	2.8%	2.9%	2.9%	3.0%
	2.8% new business	2.9% new business	3.3% new business	3.5% new business	3.4% new business
Public & Large Corporates	2.4%	2.6%	2.5%	2.5%	2.5%
Mortgages	3.6%	3.6%	3.4%	3.4%	3.3%

- Pressure on new business yields in Consumer driven by market sentiment and regulatory changes
- SME yields up due to strict focus on smaller tickets & digital
- Continued decline in Mortgage and Public & Large Corp.

Other interest income by quarter

€mn



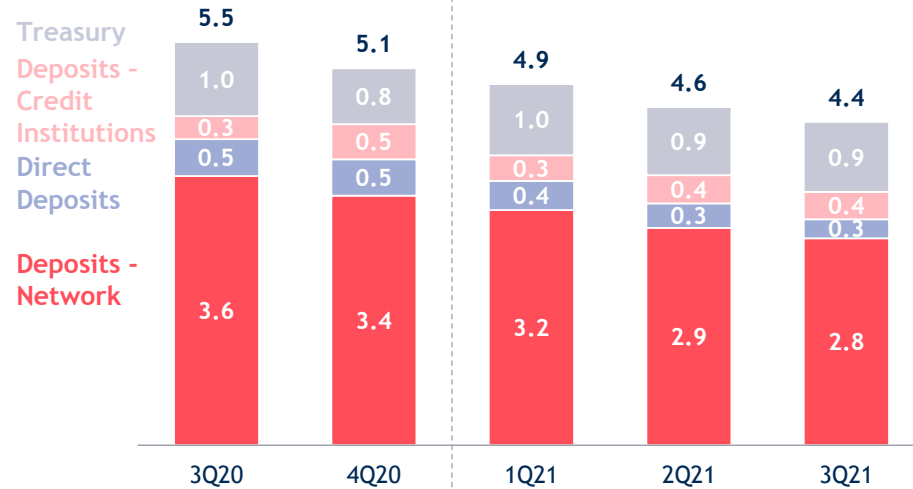
- **Treasury and other income:** stabilizing due to the overall yield environment
- **Plain vanilla bond portfolio** with bonds predominantly in investment grade (ca. 80%) with c. 68% maturing in 2025:
 - 73% government bonds (77% investment grade)
 - 21% financial bonds (100% investment grade)
 - 6% corporate bonds (48% investment grade)

- **Interest income from NPEs:** stable due to limited NPE inflow

- **Interest like income** (i.e. fees accrued over the lifetime of the loan) **flat supported by increased** new business activities

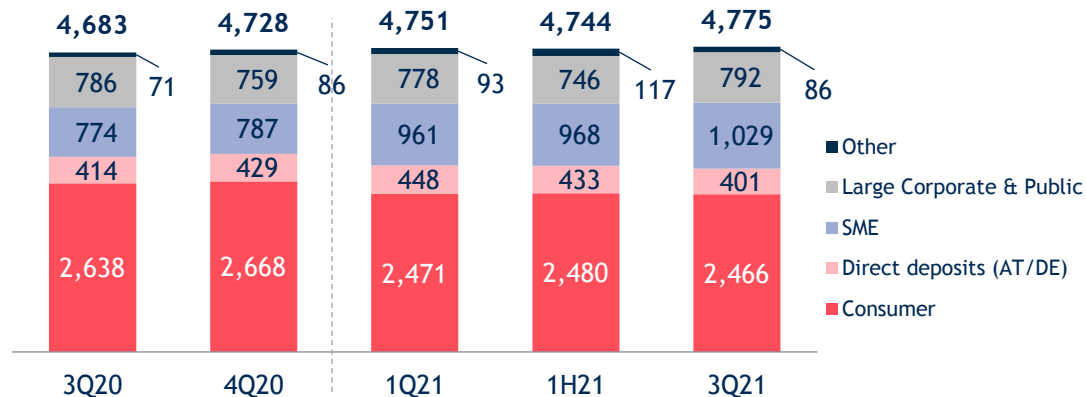
Interest expense by quarter

€mn



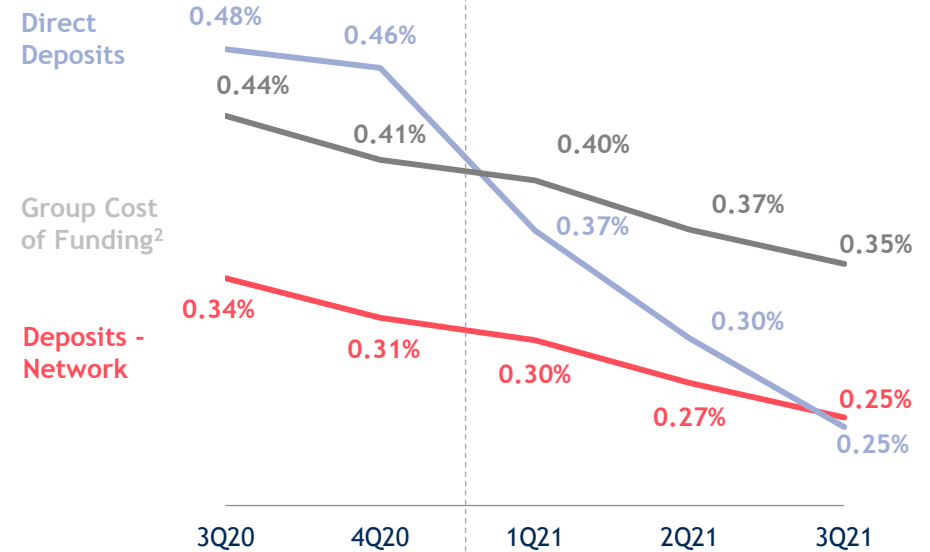
Stable customer deposit volumes

YTD, €mn



¹ Denominator based on simple average. ² Includes customer deposit costs, costs for deposits from credit institutions and Treasury costs.

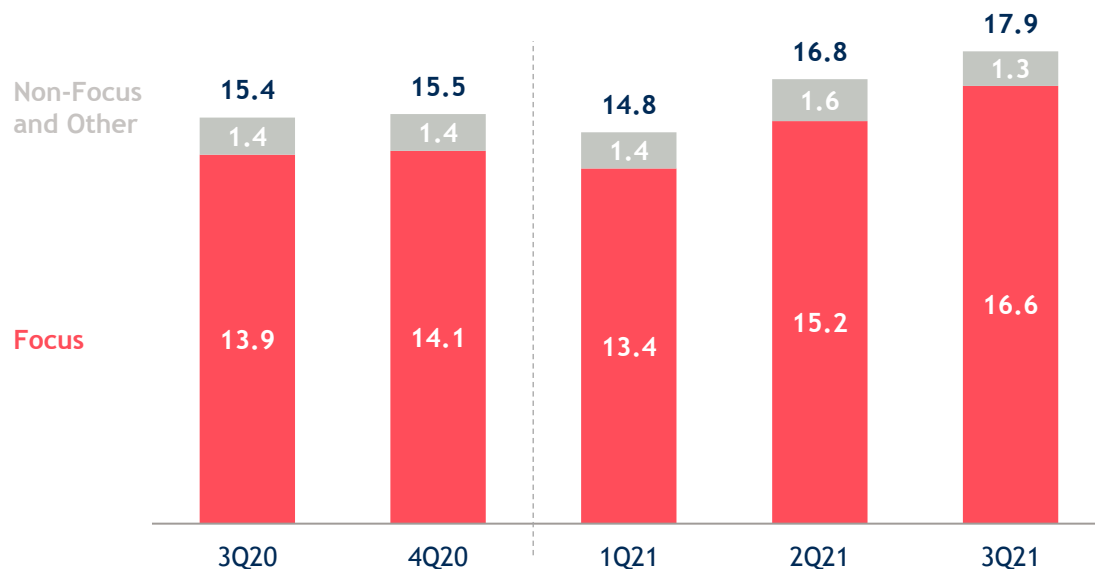
Cost of funding by quarter¹



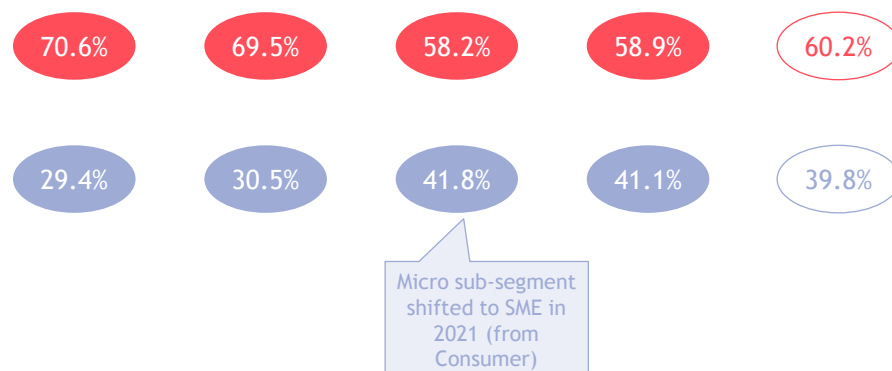
- Customer deposit volume slightly up to €4,775mn in 3Q21 (€4,728mn at YE20)
- Allocation of Micro sub-segment from Consumer to SME since 2020 (shift visible in 1Q21)
- Consistent reduction in deposit costs in the network, with slight reduction in 3Q21 QTD
- Continued reduction in direct deposit costs during 3Q21, following overall market trend

Net fee and commission income by quarter

€mn



Focus



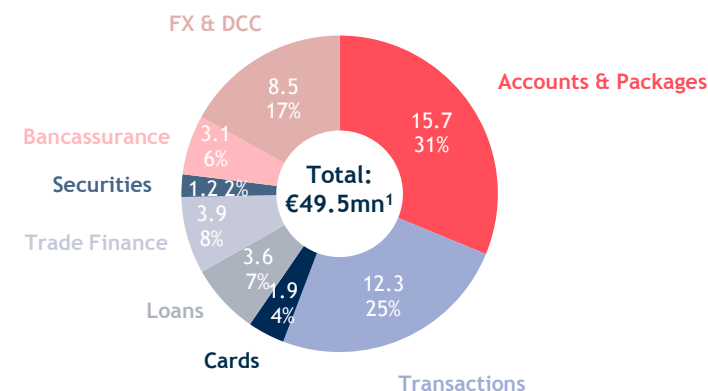
¹ Excludes €0.7mn of negative contribution from "other".

Key highlights

- New business activities moving towards pre Covid-19 levels: 3Q21 net commission income up 11.7% YoY and up 20.7% vs. 1Q21, +6.3% vs. 2Q21
- **Bancassurance** up 80% YoY due to accelerated business activities and ongoing economic recovery after Covid-19 pandemic
- **Products:** increased contribution from accounts & packages, FX & DCC and transactions continued in 3Q21, representing c. 73% of NCI
- NCI from accounts & packages up 7% YoY, from loans up 32% YoY with cards down by -21%
- Consumer and SME segments generate >90% of net fee and commission income

By product type

3Q21 YTD, €mn



Other income & Other result breakdown (YTD)

€mn

		New P&L logic	
		3Q20	3Q21
1	Deposit guarantee	-6.0	-4.1
	Bank levies and other taxes	-2.2	-2.8
	Recovery and Resolution Fund	-1.4	-1.2
2	Restructuring	-3.8	-2.7
3	Other	2.0	0.8
	Other operating result	-11.5	-9.9
4	Net result on financial instruments	7.8	4.6
	Other income	-3.7	-5.3
5	Legal provisions (net)	-1.6	-12.1
	Impairments non-financial assets (net)	-1.6	-3.7
	Modification gains/losses	-1.7	0.0
	Other	0.0	0.0
	Other result	-4.9	-15.9

1 Deposit guarantee: Lower due to regulatory driven changes in Croatia from 1 January 2021

2 Restructuring: Mainly driven by organizational changes to align structure with specialist strategy, 3Q20 impacted by restructuring of the Management Board (€1.9mn)

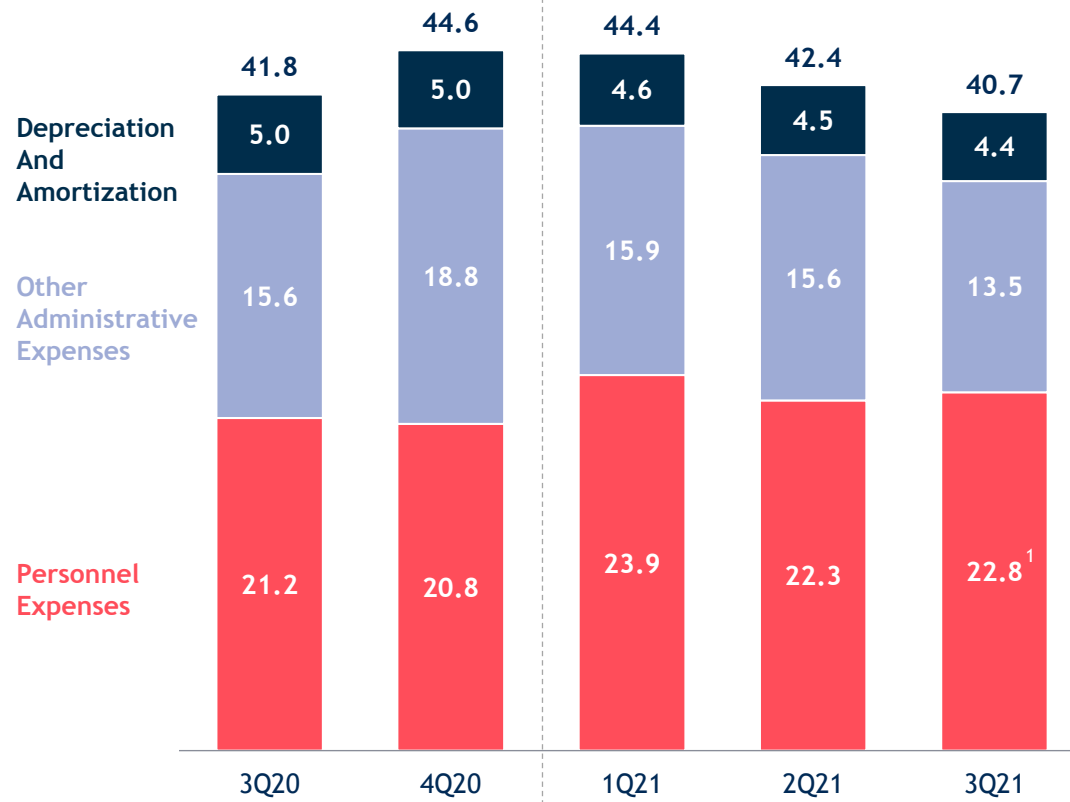
3 Other: 3Q21 includes gains from sale of investment properties in Bosnia & Herzegovina

4 Net result on financial instruments: 3Q21 amounts to €4.6mn vs. 3Q20's €7.8mn related to realized profits from the regular management of debt securities

5 Legal provisions: 3Q21 provisions mainly related to impairments on non-financial assets (incl. impairment on investment property and renegotiated IT contract) as well as legal provisions in Croatia and Serbia

Operating expenses development by quarter

€mn

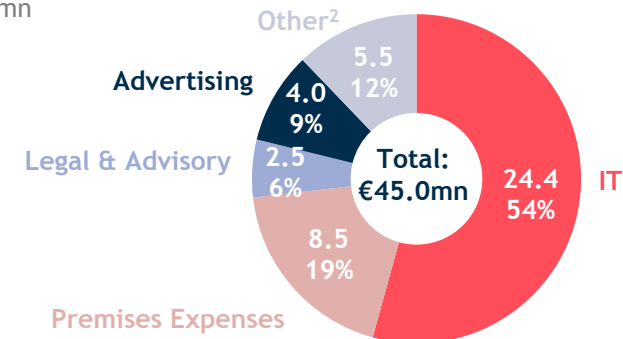


¹ 3Q21 includes Supervisory Board costs which are shown as part of the personnel expenses of €0.6mn (previously included in "Other Administrative Expenses").

² Includes vehicle expenses, travel expenses, education expenses, expenses for legal form, other insurance and other.

Administrative expenses

3Q21 YTD, €mn



- Overall cost base declining despite cost of management changes (ca. €1.5mn) in 3Q21
- In contrast to 2020's quarters, 3Q21 includes performance-based bonus accruals in personnel expenses (ca. €4.7mn for 3Q21 YTD)
- 3Q21 admin expenses lower driven by P&L optimization (ca. €1.0mn)

- Further cost optimization ongoing to reduce operative run-rate as part of Transformation Program
- Full year 2021 guidance of OPEX below €174mn remains intact, with management aiming to compensate for costs related to management changes & the Transformation Program

Detailed balance sheet overview (YTD)

€mn	2016	2017	2018	2019	2020	3Q21
Liquid Assets	3,287.6	2,582.5	2,211.8	2,034.5	2,121.8	2,311.8
Cash reserves	1,878.2	1,285.9	1,002.9	899.4	1,156.3	1,187.8
Investment Portfolio	1,409.4	1,296.6	1,208.9	1,135.1	965.5	1,124.0
Financial assets held for trading	17.4	19.8	24.3	38.5	36.4	33.8
Investment securities ¹	1,391.9 ¹	1,276.8 ¹	1,184.6	1,096.6	929.0	1,090.2
Loans and receivables	3,779.9	3,757.2	3,792.9	3,885.9	3,641.2	3,536.4
Loans and receivables to credit institutions	49.4	65.3	5.6	14.0	56.5	65.0
Loans and receivables to customers	3,730.5	3,691.9	3,787.3	3,871.9	3,584.7	3,471.4
Derivatives - hedge accounting	0.1	0.1	-	-	-	-
Tangible assets	70.4	57.3	57.7	85.9	78.8	72.5
Property, plant & equipment	67.9	55.3	55.7	81.8	74.0	68.7
Investment properties	2.5	2.0	2.0	4.1	4.7	3.8
Intangible assets	17.3	21.8	30.3	27.9	26.4	26.2
Tax Assets	2.6	22.3	28.3	25.7	25.2	26.3
Current tax assets	2.6	1.6	1.7	1.8	3.9	3.0
Deferred tax assets	-	20.6	26.6	23.9	21.3	23.2
Other assets	18.9	24.8	25.5	20.6	18.5	26.7
Non-current assets held for sale	39.3	19.5	5.7	3.1	2.7	1.3
Total assets	7,216.1	6,485.5	6,152.1	6,083.6	5,914.5	6,001.2
Deposits from credit institutions	316.0	341.6	324.4	233.9	196.2	206.3
Deposits from customers	4,435.6	4,933.8	4,836.7	4,831.2	4,728.1	4,774.7
Issued bonds, subordinated and supplementary capital	73.5	198.5	1.1	0.1	0.1	0.1
Other financial liabilities	1,215.3	47.3	40.3	56.4	49.0	59.6
Financial liabilities measured at amortized cost	6,040.4	5,521.2	5,202.5	5,121.6	4,973.4	5,040.6
Financial liabilities at fair value through profit or loss	25.0	-	-	-	-	-
Financial liabilities held for trading	9.1	1.8	2.1	6.0	4.9	1.8
Derivatives - hedge accounting	6.9	-	-	-	-	-
Total interest bearing liabilities	6,081.4	5,523.0	5,204.6	5,127.6	4,978.2	5,042.5
Provisions	107.8	83.3	62.0	66.9	58.2	67.3
Tax liabilities	1.4	1.3	1.0	0.0	26.3	5.0
Current tax liabilities	1.0	0.9	0.9	-	-	5.0
Deferred tax liabilities	0.5	0.5	0.1	0.0	-	0.0
Other liabilities	28.1	33.8	25.1	27.9	26.3	34.3
Liabilities included in disposal groups classified as held for sale	2.7	-	-	-	-	-
Total liabilities	6,221.4	5,641.5	5,292.5	5,222.4	5,089.1	5,149.1
Total shareholders' equity	994.7	844.0	859.5	861.3	851.8	852.1
Total liabilities and shareholders' equity	7,216.1	6,485.5	6,152.1	6,083.6	5,914.5	6,001.2

¹ The line item "Investment securities" was introduced in the Audited Consolidated Financial Statements as of and for the financial year 2018, due to introduction of IFRS 9. The position includes also the IAS 39 positions "available-for-sale financial assets" and "held-to-maturity investments" as presented in the Audited Consolidated Financial Statements for the financial years 2016 and 2017.

Detailed income statement overview (YTD)

€mn

	2016	2017	2018	2019	3Q20	2020	New P&L logic			
							2019	2020	3Q20	3Q21
Interest income calculated using the effective interest method	232.2	226.0	209.6	207.4	146.9	194.3	207.4	194.3	146.9	138.9
Other interest income	6.0	8.3	4.2	3.4	2.0	2.6	3.4	2.6	2.0	1.7
Interest expense	(79.4)	(68.9)	(40.7)	(27.8)	(17.2)	(22.3)	(27.8)	(22.3)	(17.2)	(13.8)
Net interest income	158.8	165.3	173.2	183.0	131.7	174.7	183.0	174.7	131.7	126.8
Fee and commission income	62.0	71.3	76.5	83.0	55.3	75.6	83.0	75.6	55.3	62.4
Fee and commission expense	(12.0)	(12.8)	(14.1)	(15.8)	(11.0)	(15.8)	(15.8)	(15.8)	(11.0)	(13.0)
Net fee and commission income	50.0	58.5	62.4	67.2	44.3	59.8	67.2	59.8	44.3	49.5
Net result on financial instruments	20.3	9.7	70.0	13.4	6.1	9.1	13.4	11.7	7.8	4.6
Other operating income	29.6	27.4	19.1	8.9	9.2	13.4	3.5	6.0	4.4	3.4
Other operating expenses	(71.6)	(34.0)	(35.7)	(48.2)	(23.9)	(32.7)	(23.4)	(19.8)	(15.9)	(13.4)
Operating income	187.0	226.9	289.0	224.3	167.5	224.4	243.7	232.5	172.3	170.9
Personnel expenses	(99.8)	(97.4)	(99.4)	(96.7)	(63.1)	(83.9)	(96.7)	(83.9)	(63.1)	(69.0)
Other administrative expenses	(93.1)	(80.9)	(78.0)	(73.3)	(47.1)	(65.9)	(73.3)	(65.9)	(47.1)	(45.0)
Depreciation and amortization	(19.5)	(11.7)	(10.7)	(19.1)	(14.9)	(19.9)	(19.1)	(19.9)	(14.9)	(13.5)
Operating expenses	(212.4)	(190.1)	(188.1)	(189.2)	(125.1)	(169.7)	(189.1)	(169.7)	(125.0)	(127.5)
Operating result before impairments and provisions (from YE20)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	54.6	62.8	47.3	43.5
Other result (from YE20)	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	(19.4)	(8.1)	(4.9)	(15.9)
Operating result before change in credit loss expense (until 3Q20)	(25.4)	36.9	100.9	35.2	42.4	54.7	35.2	54.7	42.4	27.6
Credit loss expenses on financial assets	4.4	(15.1)	2.8	2.9	(37.8)	(48.4)	2.9	(48.4)	(37.8)	(12.9)
Result before tax	(21.0)	21.8	103.7	38.0	4.6	6.3	38.0	6.3	4.6	14.8
Taxes on income	(2.9)	19.9	0.5	(2.9)	(11.1)	(4.9)	(2.9)	(4.9)	(11.1)	(5.2)
Result after tax	(23.9)	41.6	104.2	35.1	(6.4)	1.4	35.1	1.4	(6.4)	9.6

FINANCIALS: BREAKDOWN BY ENTITY

Addiko Bank

3Q21 YTD (€mn, IFRS)		Addiko Bank d.d., Zagreb	Addiko Bank d.d., Ljubljana	Addiko Bank d.d., Banja Luka	Addiko Bank a.d., Sarajevo	Addiko Bank a.d., Beograd	Addiko Bank A.D., Podgorica
P&L	Net interest income	40.6	29.0	10.3	10.4	23.9	7.8
	Net commission income	19.3	9.7	5.7	5.8	7.9	1.4
	Other income ¹	0.7	(0.7)	0.1	(0.2)	(1.0)	(0.9)
	Operating income	60.7	37.9	16.1	15.9	30.7	8.2
	Operating expenses	(34.2)	(19.0)	(11.1)	(11.5)	(18.7)	(5.8)
	Operating Result	26.5	18.8	4.9	4.5	12.0	2.4
	Other result	(14.4)	(0.3)	(0.3)	(0.2)	(3.4)	(0.2)
	Change in credit loss expenses	(2.7)	(1.6)	(1.3)	(2.7)	(2.8)	(1.3)
	Result before tax	9.4	16.9	3.3	1.6	5.8	0.9
Key Ratios	Net interest margin	2.3%	2.7%	3.0%	2.7%	3.7%	4.9%
	Cost / income ratio	57.0%	49.3%	69.8%	70.9%	58.9%	63.4%
	Loan-deposit ratio ²	63.5%	98.5%	72.5%	65.0%	107.4%	95.3%
	NPE volume	108.1	26.0	22.5	32.4	28.1	21.1
	NPE ratio (CRB based)	6.7%	1.9%	5.6%	8.1%	3.1%	9.9%
	NPE ratio (on-balance loans)	8.1%	2.1%	6.7%	10.6%	4.0%	9.8%
	NPE coverage ratio (provision)	70.5%	65.5%	83.4%	81.2%	68.9%	55.0%
Balance Sheet	Total assets	2,411	1,372	487	509	881	212
	Loans and receivables	1,217	1,033	292	252	635	166
	o/w gross performing loans	1,142	1,000	291	255	628	165
	Financial liabilities at amortised cost	1,918	1,156	403	392	675	182
	RWA	1,168.60	786.17	374.06	383.82	635.28	151.57
		Account for 65% of Group assets					

Source: Company disclosure, does not include Holding and reconciliation.

¹ Includes net result on financial instruments and other operating result.

² Calculated as loans and receivables divided by financial liabilities at amortised cost.

Non-performing loan portfolio (YTD)

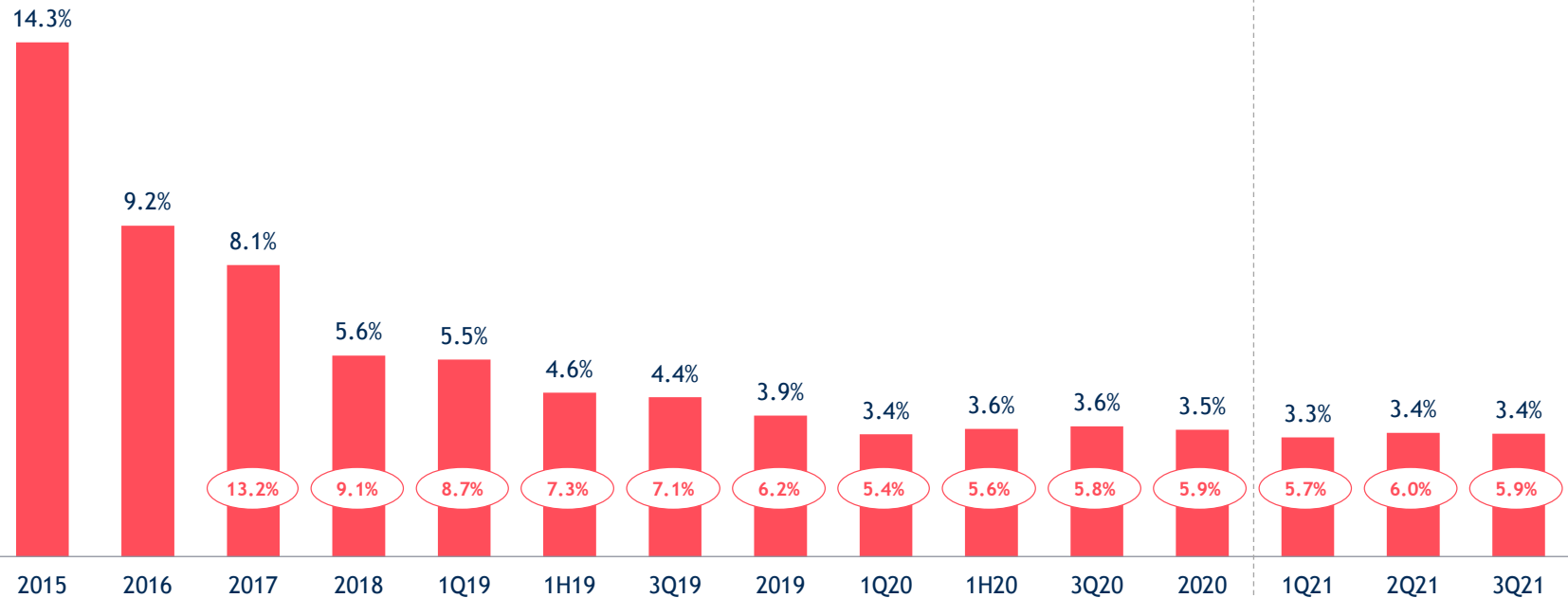
NPE Volumes,
€mn

1,229 761 606 404 393 329 317 277 239 244 248 244 230 238 238

NPE Coverage
Ratio¹
(Ex-Collateral)

61.7% 67.5% 67.0% 75.4% 75.8% 73.2% 75.3% 73.8% 73.3% 73.2% 73.7% 73.6% 75.6% 71.7% 71.2%

NPE Ratio²



NPE Ratio
(on-balance
loans)

NPE Ratio under
New Risk
Framework³

NM 1.6% 1.3% 1.4% 1.5% 1.6% 1.8% 1.9% 1.9% 2.0% 2.2% 2.2% 2.3% 2.6% 2.6%

¹ Calculated as the sum of total SRP resp. Stage-3 ECL divided by total non-performing exposure. ² Calculated as non-performing exposure divided by total credit risk exposure. ³ Calculated as non-performing exposure (new risk framework) divided by total credit risk exposure (new risk framework). Previous risk framework includes all clients where no new risk decision / approval was done after Jan-2016 - all clients which were NPE or forborne on Jan-2016 and stayed NPE since then (even if any approval was done during restructuring).

Focus

Non-Focus

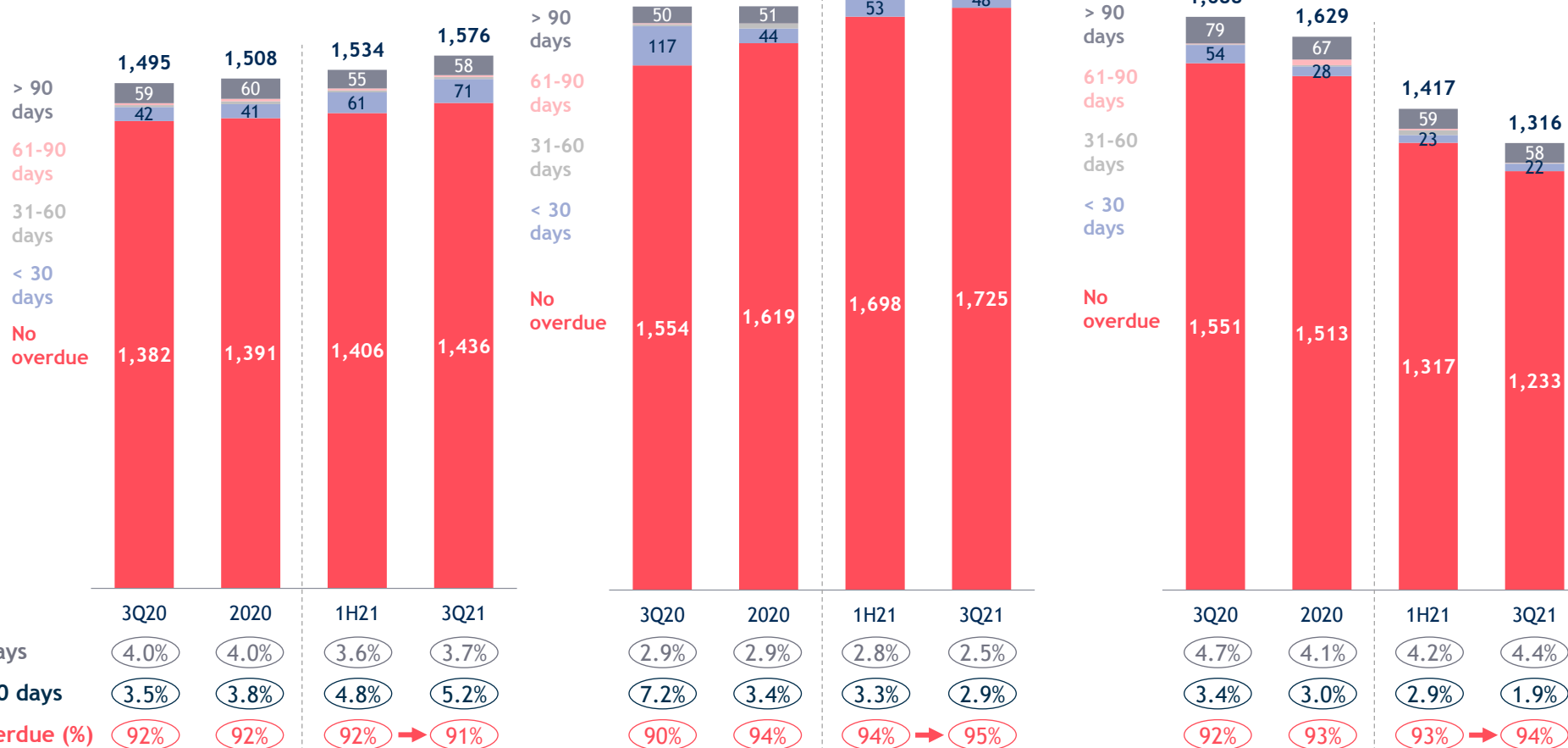
Consumer (from 1Q21 Micro shifted to SME)

€mn

SME

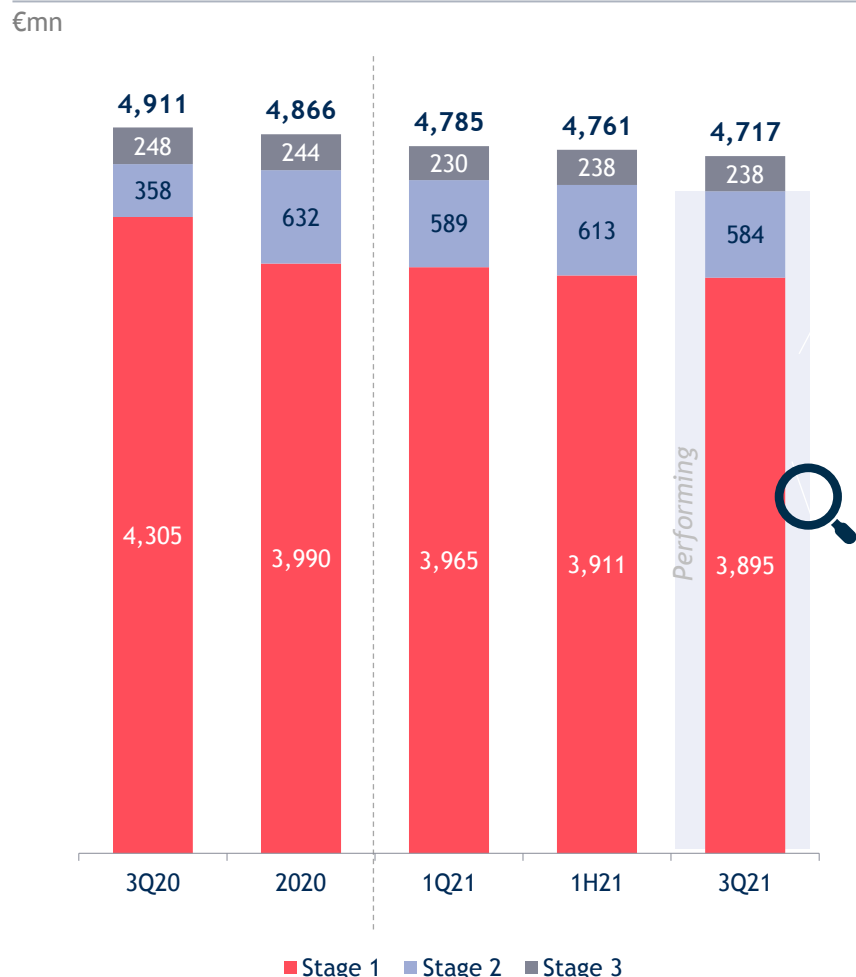
€mn

€mn

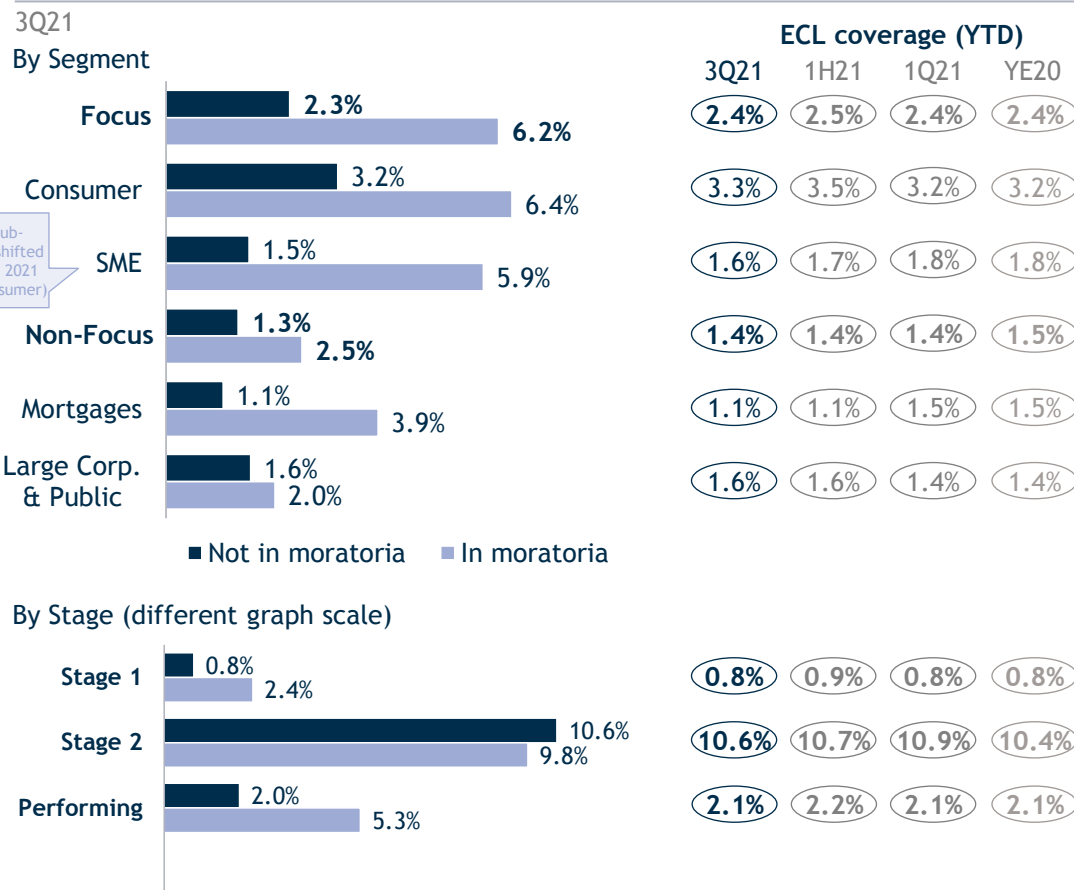


- Resilient asset quality underpinned by stable payment behaviour compared to 2020 - despite expiring moratoria
- Limited migration into >90 days past due bucket
- Early warning monitoring process in place - exposures in moratoria and those exiting moratoria tightly monitored

Stage 1, 2 and 3 assets¹



Business segments: Stage 1 & 2 (Performing) coverage

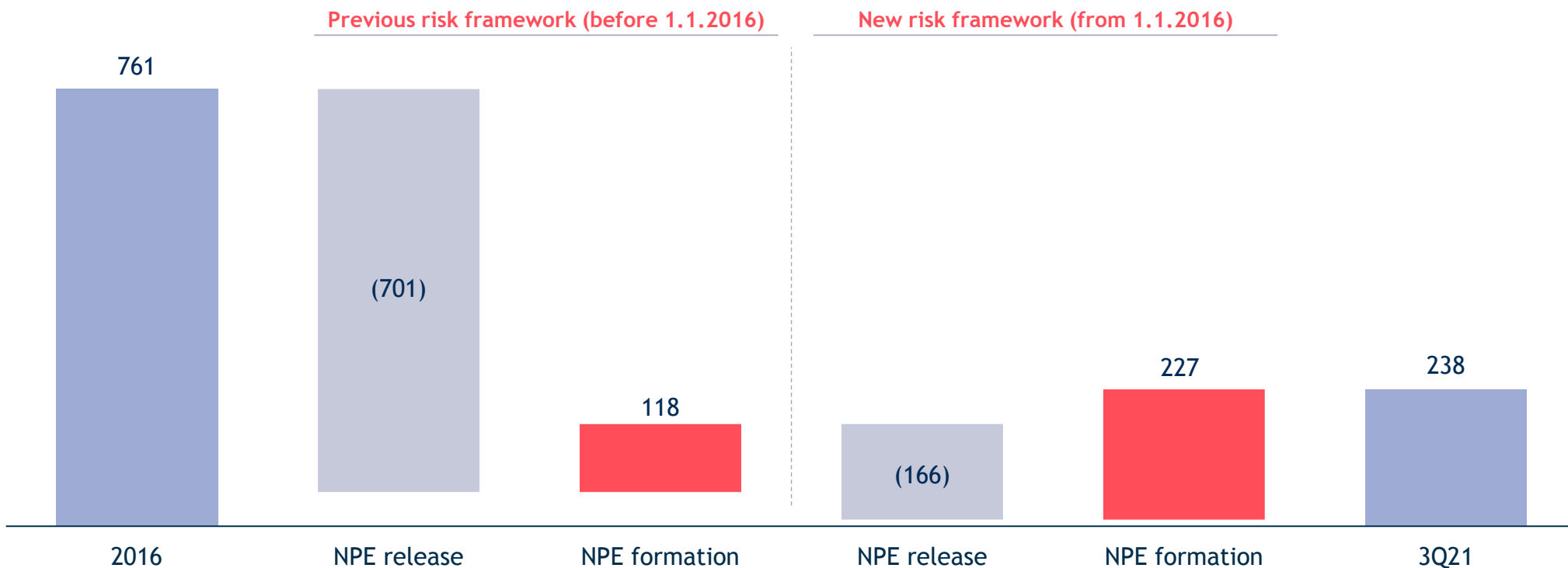


- Minor shifts between Stage 1 and Stage 2 continue due to ongoing effects of Covid-19
- Expected Credit Loss (ECL) coverage for performing business segment assets in Stage 1 & 2 stable at 2.1% (1H21: 2.2%, 1Q21: 2.1%, 2020: 2.1%, 3Q20: 1.9%)
- ECL coverage among the highest for comparable banks

¹ Excluding Corporate Center.

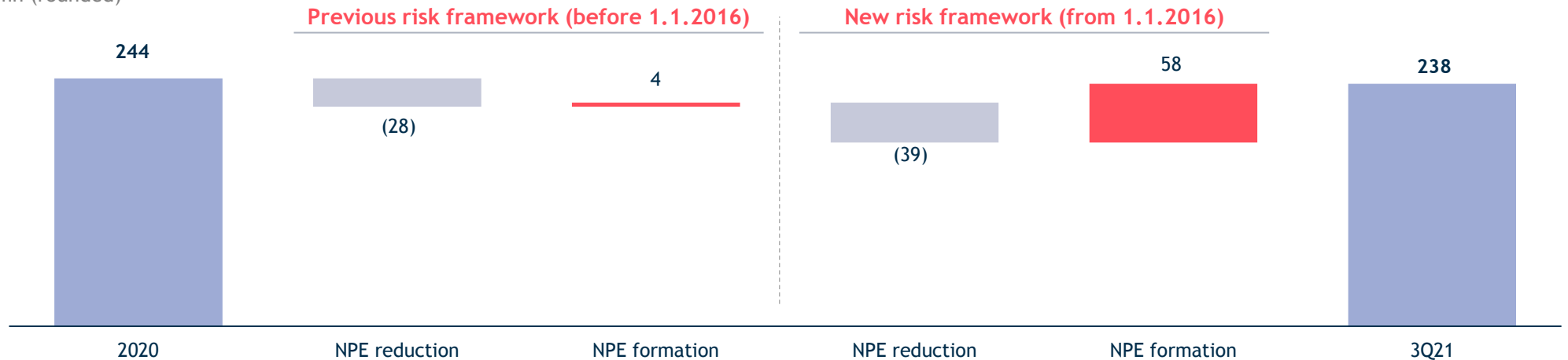
NPE movements since 2016 - group level

€mn (rounded)

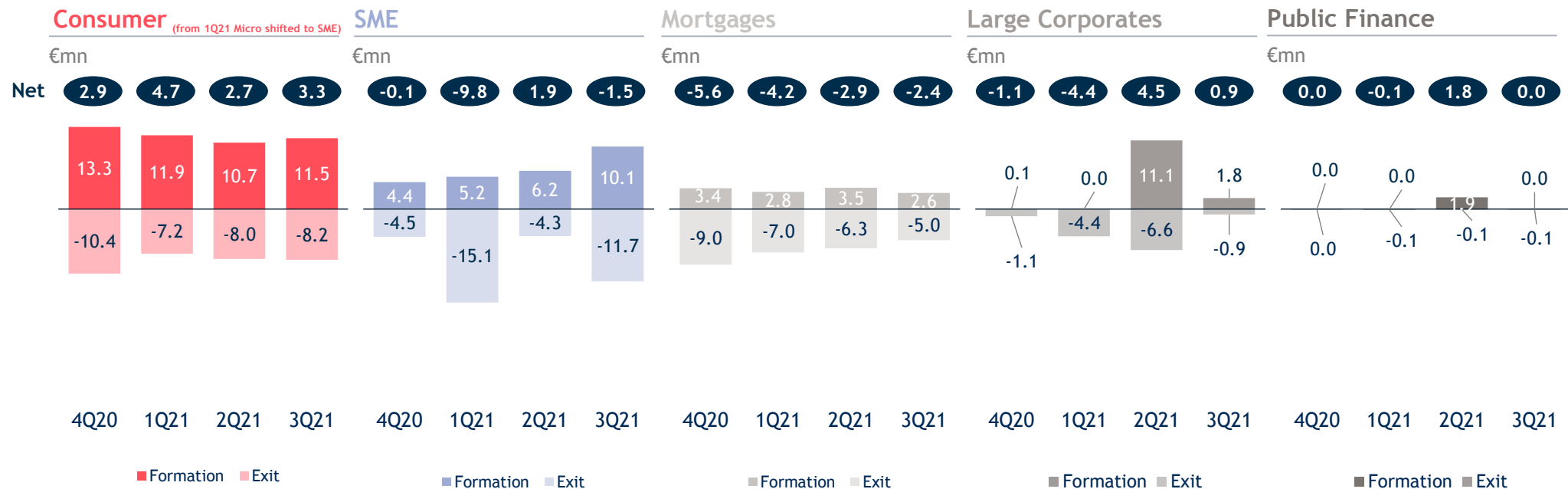


NPE movements 3Q21 YTD vs. YE20 - group level

€mn (rounded)

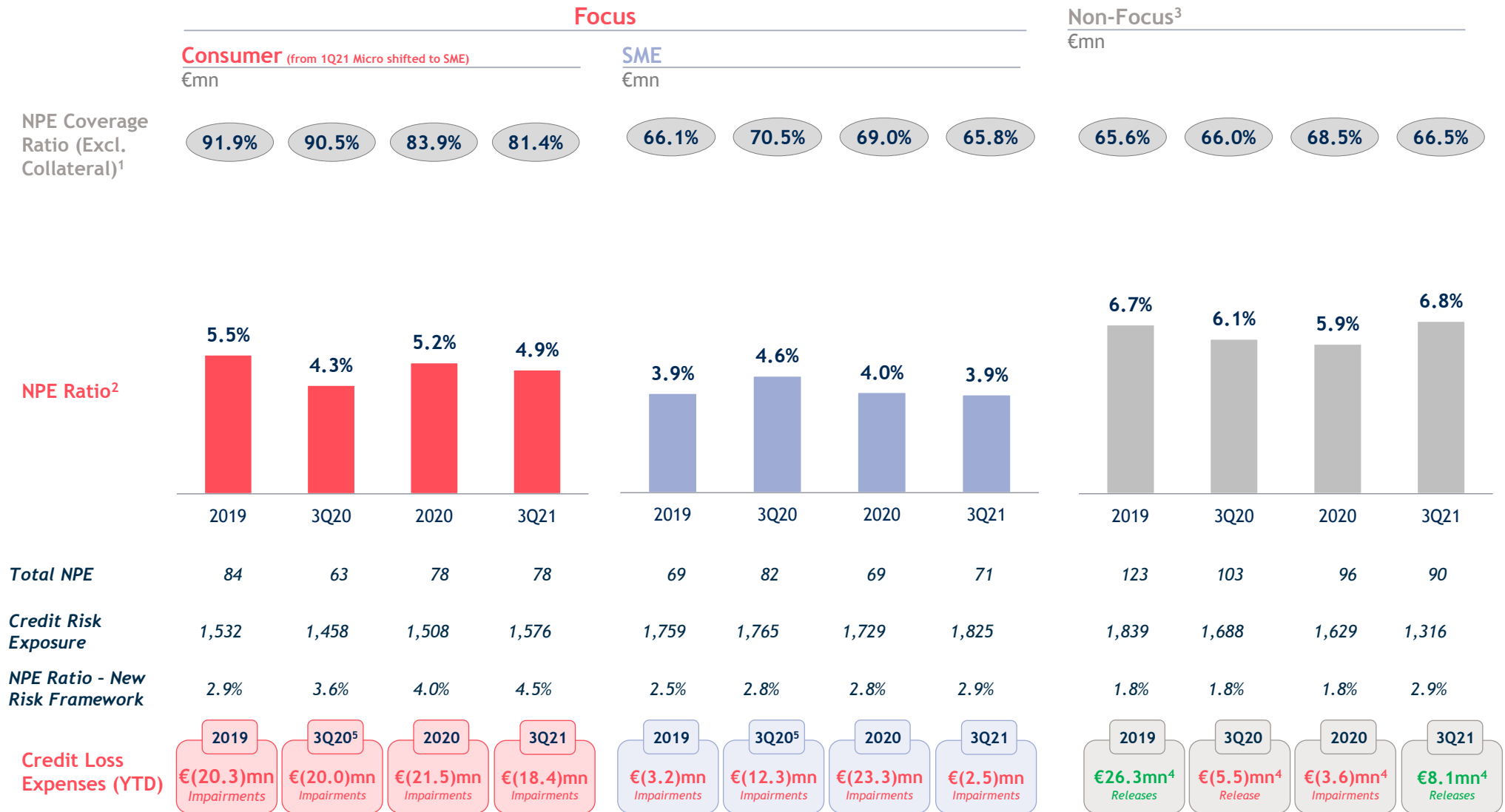


Quarterly NPE formation & exit - group level



RISK: UPDATE ON NPE AND COST OF RISK DEVELOPMENT

Addiko Bank



¹ Calculated as the sum of total SRP resp. Stage-3 ECL divided by total non-performing exposure.

² Calculated as non-performing exposure divided by total credit risk exposure.

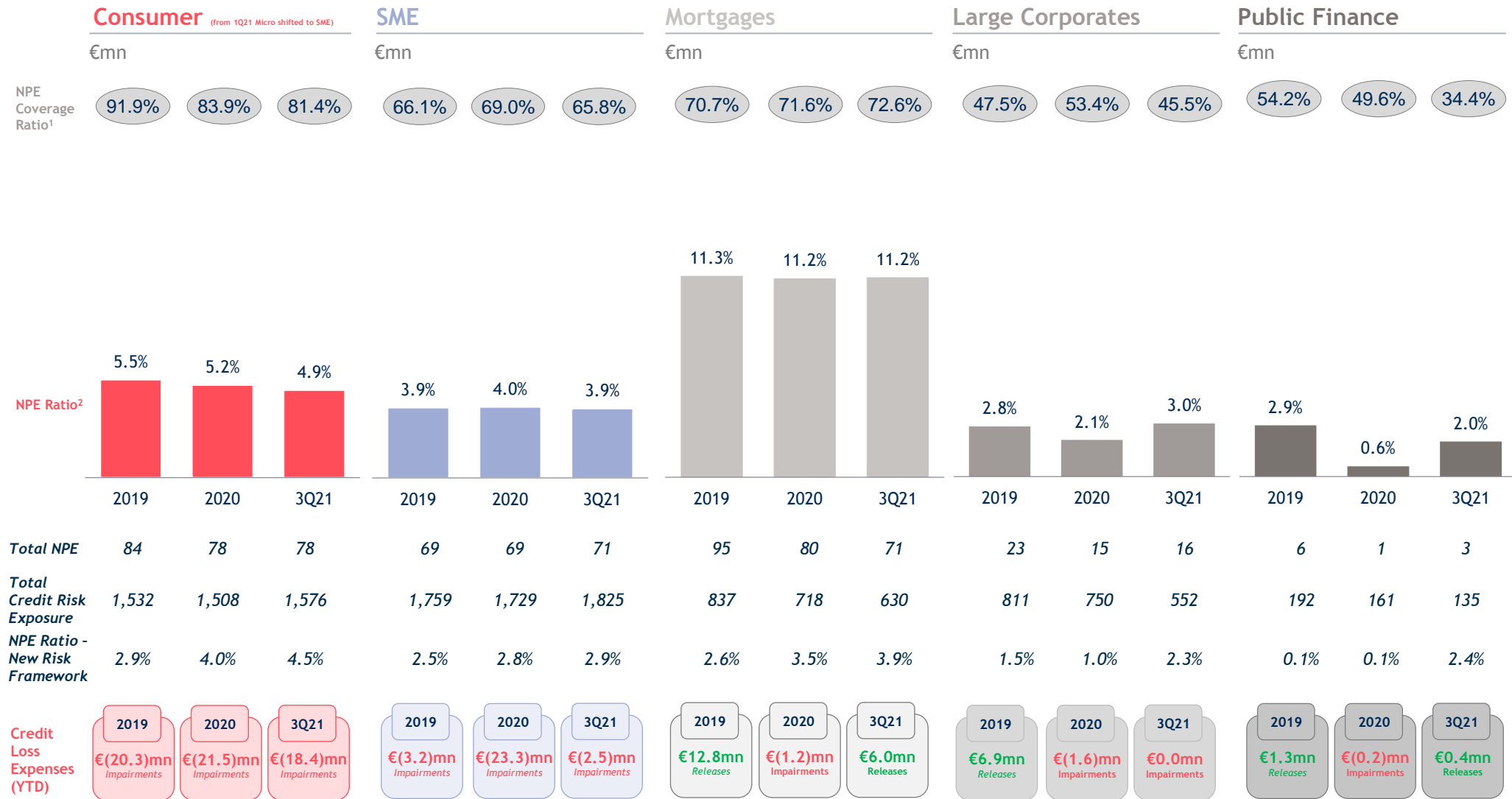
³ Excludes Corporate Center (Financial Institutions).

⁴ Including YTD bookings in Corporate Center (release of €5.3mn in 2019, release of €0.4mn in 3Q20, impairment of €-0.6mn in 2020, and release of €1.7mn in 3Q21).

⁵ Re-segmentation of sub-segment Micro from Consumer to SME in 2021.






RISK: TIGHTLY MONITORED NPE DEVELOPMENT

Addiko Bank



¹ Calculated as the sum of total SRP resp. Stage-3 ECL divided by total non-performing exposure.

² Calculated as non-performing exposure divided by total credit risk exposure.

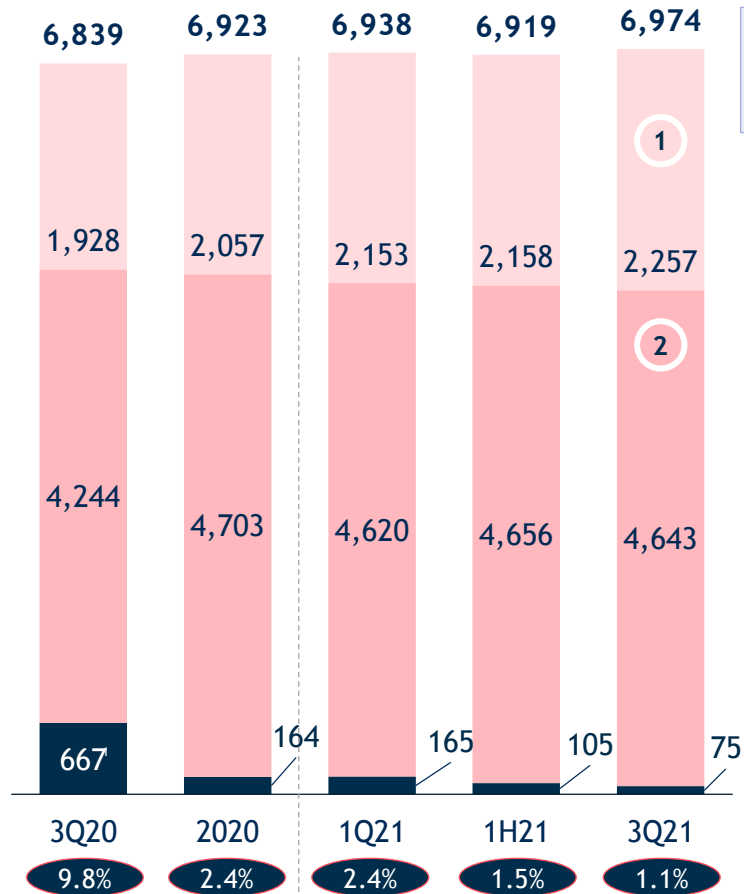
Country	Description	Approach	Duration (first introduced in March 2020)	No changes compared to August 2021
 Slovenia	<ul style="list-style-type: none"> Statutory Moratorium on principal and interest Proof required Eligibility criteria imposed 	Opt-in	<ol style="list-style-type: none"> 12 months (application until 15.11.2020, prolonged to 31.12.2020) 9 months (application until 26.02.2021) 	<ul style="list-style-type: none"> Application for moratorium ended on 26.02.2021
 Croatia	<ul style="list-style-type: none"> Non-statutory, recommendation by National Bank Moratorium on principal and interest or on principal only Proof required Eligibility criteria imposed 	Opt-in	<ol style="list-style-type: none"> 180 days or 12 months for tourism industry (application until 30.09.2020) 180 days or 12 months for tourism industry (application until 31.03.2021) 	<ul style="list-style-type: none"> Application for moratorium ended Deadline for applying expired on 31.03.2021
 Serbia	<ul style="list-style-type: none"> Statutory Moratorium on principal and interest 1st and 2nd moratorium without eligibility criteria or proof of impact (previously Opt-out approach) 3rd moratorium with eligibility criteria and proof of impact 	Now Opt-in	<ol style="list-style-type: none"> 90 days (fixed duration until 30.06.2020) 90 days (fixed duration until 30.09.2020) 180 days (application until 30.04.2021) 	<ul style="list-style-type: none"> Application for moratorium ended Deadline for applying until 30.04.2021
 Bosnia & Herzegovina	<ul style="list-style-type: none"> Statutory Moratorium on principal and interest Proof required Eligibility criteria imposed 	Opt-in	<ol style="list-style-type: none"> 90 days (application until 31.05.2020, prolonged until 31.07.2020) Up to 180 days (application until 31.12.2020, prolonged until 30.06.2021) 	<ul style="list-style-type: none"> Application for moratorium ended Deadline for applying until 30.06.2021
 Montenegro	<ul style="list-style-type: none"> Statutory Moratorium on principal and interest 1st moratorium without eligibility criteria or proof of impact 2nd and 3rd moratorium with eligibility criteria and proof of impact 	Opt-in	<ol style="list-style-type: none"> 90 days (application until 19.05.2020) 90 days (application until 12.08.2020) 180 days (deadline for application not defined) Deadline and application until 31.12.2021 	<ul style="list-style-type: none"> Statutory moratorium in force Deadline for applying until 31.12.2021

RISK: TOTAL EXPOSURE IN MORATORIA DOWN TO 1.1% AS OF 3Q21

Addiko Bank

Gross Exposure in Moratoria

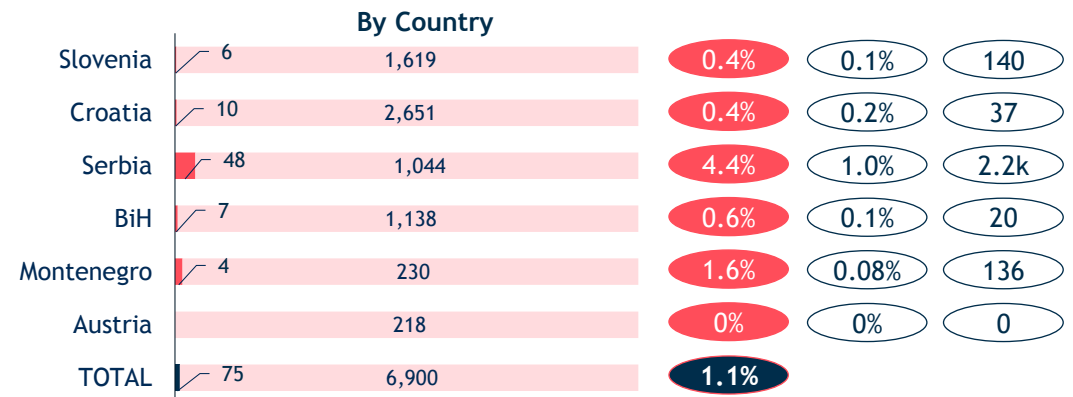
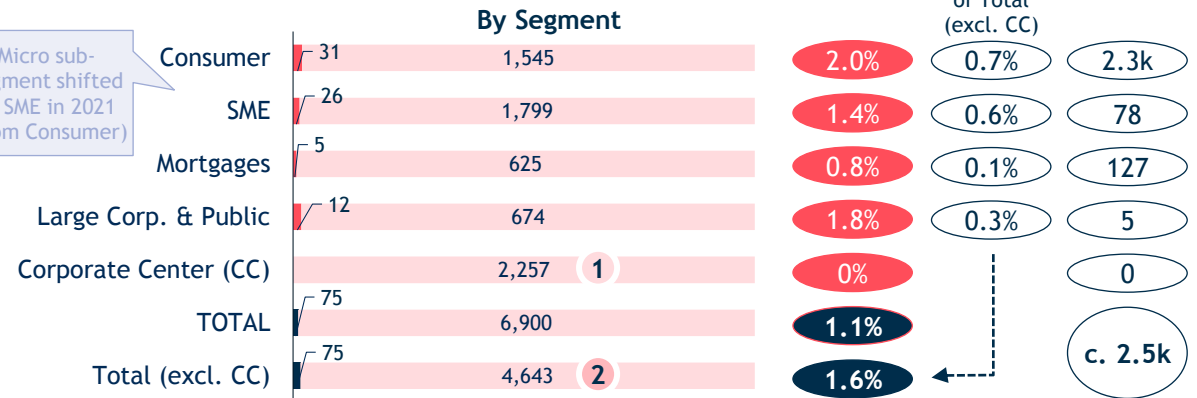
€mn



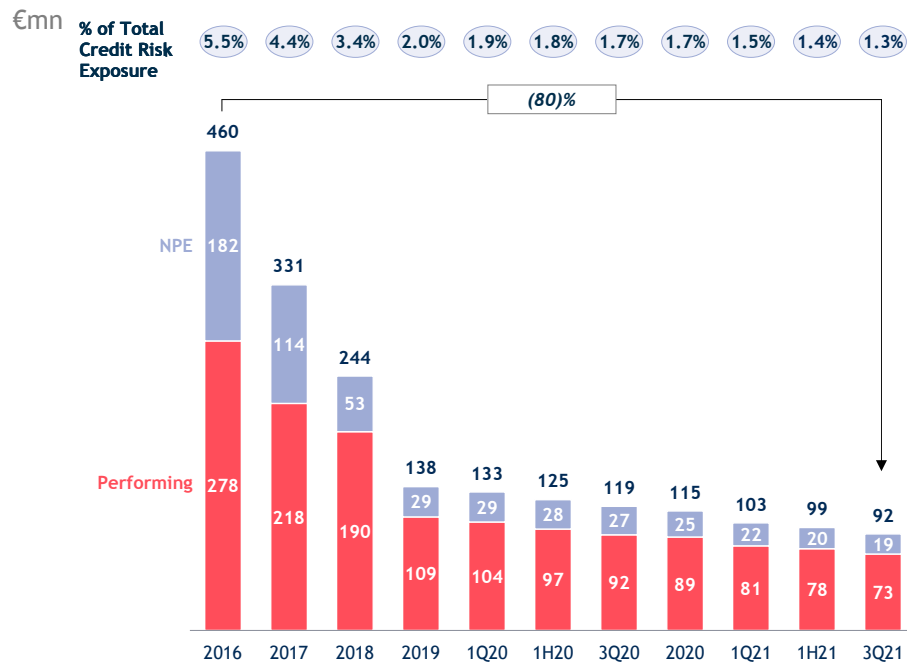
■ No Moratoria (Corporate Center)
■ No Moratoria (Business Segments)
■ Moratoria (Business Segments only) % Moratoria in % of total

Exposure in Moratoria

3Q21, €mn

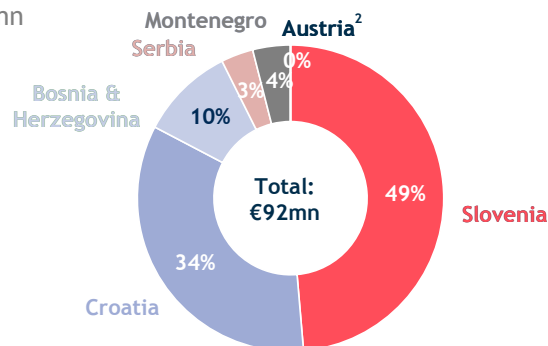


CHF portfolio overview



CHF credit risk exposure by countries

3Q21, €mn



¹ Calculated as total CHF credit risk exposure divided by total credit risk exposure of Addiko Group.

² Reflects Holding's short-term balance (if any) related to hedging CHF exposures for Addiko subsidiaries (no balance as of 30.06.2021).

CHF conversion across countries



Slovenia



Croatia



Serbia



Bosnia & Herzegovina



Montenegro

- In the past, several legislation initiatives on CHF loans have been started but eventually rejected, questioning the constitutionality of such law and a potential violation of European laws
- The Ministry of Finance announced in 2/2020 that it will not continue to mediate between banks and Association Frank and will not block further initiatives regarding a potential CHF conversion law
- ABS continues voluntary CHF loan conversion: Until end 9/21, 382 settlement offers sent out o/w 71 were accepted
- In 4/21, new draft CHF Law submitted to Parliament. CHF loans not to be converted, but if FX rate causes value of annuity in EUR to exceed more than 5% of the value of the same annuity in EUR using the FX rate at the time of drawing, banks should cover the difference and repay the clients. No further details are known at the moment

- Conversion Law enacted in 9/15
- Ruling by Supreme Court in 9/19 declaring FX clauses in CHF loans as null and void
- Supreme Court referred case regarding converted CHF loan to Court of Justice of the EU stating that conversion annexes are valid (i.e. that already converted loans cannot file another lawsuit for a compensation)
- In 2/21, 2021 Constitutional Court rejected extraordinary revision of all 8 banks in collective dispute regarding nullity of CHF clauses. After careful review and in line with external legal opinion, no material changes regarding legal position in individual court cases expected

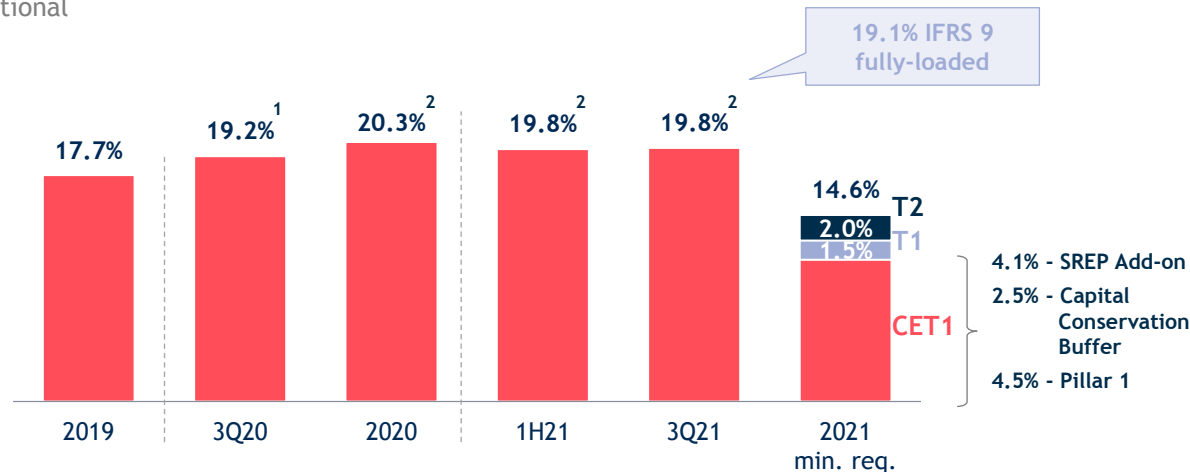
- Law enacted end of 4/2019

- The Conversion Law Draft was voted down by parliament in 10/2017 in favour of a widely accepted voluntary offer
- End of 7/2020, the Conversion Law Draft was put to vote in the Parliament, but the session was interrupted and law was not discussed. The IMF strongly opposes against such law and publicly reminded decision makers of BiH's commitment under the previous Extended Program (EFF)
- Vote for Draft Conversion Law was withdrawn late 9/2020
- Draft Conversion Law put to vote again and in 1/2021 the Parliament stated that all objections and facts needed to be attached to draft (i.e. effects on banking sector as a whole or low number of active CHF loans)

- CHF conversion law enacted in 7/2015 and amended in 9/2016
- First instance ruling in mass proceedings declaring CHF clause invalid but not awarding plaintiffs any amount since they can convert under the Conversion Law 2015. Consequently, the amount in dispute was reduced

Breakdown of capital position and capital requirements

Transitional



Addiko is using the **standardized approach** for its RWA calculation, with most of its RWAs stemming from credit risk

Final SREP 2020: Pillar 2 Requirement (P2R) of 4.1% (4.1% in 2019). In addition, Pillar 2 Guidance (P2G) of 4%

RWA breakdown

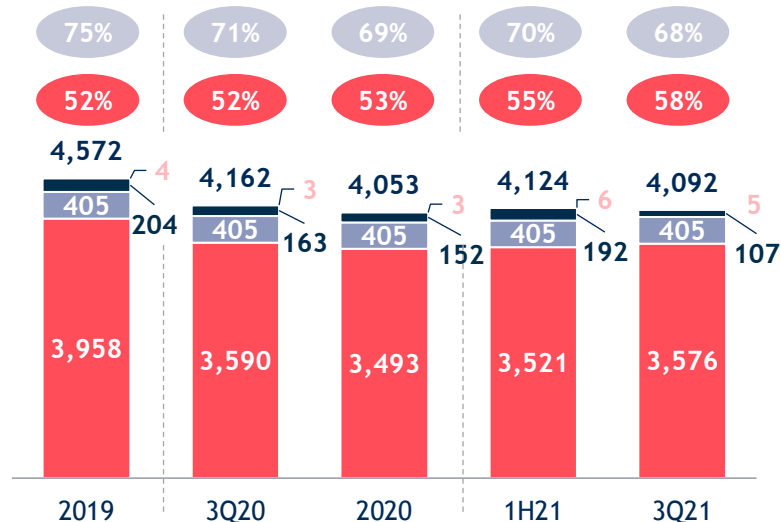
€mn

RWA/ Assets³

Focus RWA as % of Total RWA⁴

Counterparty
Market
Operational

Credit



Equity to CET1 bridge

€mn

	2018	2019	2020	3Q21
Equity attr. to parent	859.5	861.3	851.8	852.1
Interim profit 2021 ⁵	-	-	-	(9.6)
Dividends deducted from capital ⁶	(50.0)	(40.0)	(46.6)	(39.6)
Additional value adjustments	(1.2)	(1.1)	(1.0)	(1.1)
Intangible assets (net of rel. tax liability)	(30.3)	(27.9)	(19.2)	(17.5)
Deferred tax assets	(19.0)	(16.4)	(11.6)	(11.0)
IFRS 9 transitional rules	43.8	34.0	50.1	38.8
CET1 Capital (transitional)	802.8	809.8	823.5	812.1
CET1 Capital (fully loaded)	n.a.	775.8	773.4	773.2
Total Risk Weighted Assets (transitional)	4,545	4,572	4,053	4,092
Total Risk Weighted Assets (fully loaded)	n.a.	4,536	4,003	4,053

¹ Initially proposed 2019 dividend of €40mn already deducted.

³ Calculated as total RWA divided by total assets.

⁵ Unaudited interim profits not included in CET1 capital according to Art. 26 CCR.

² Full dividend of €46.6mn already deducted.

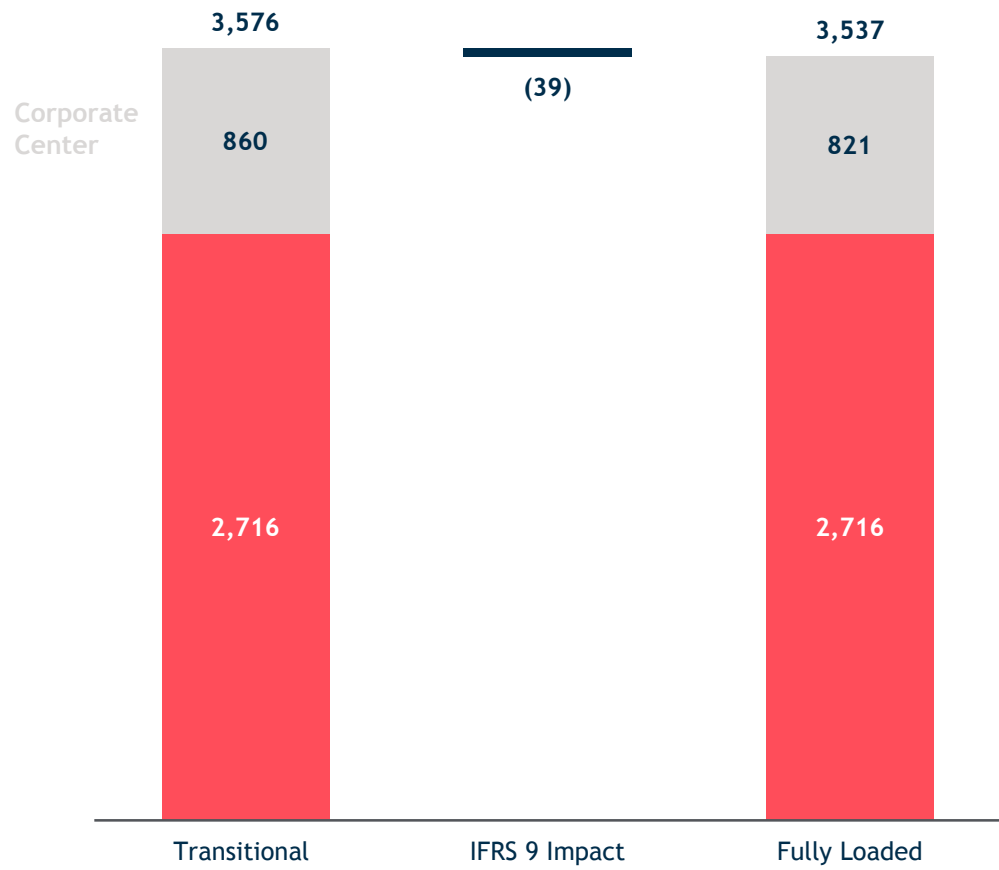
⁴ Based on segment credit RWA (i.e. excl. operational / market / counterparty RWA). Total RWA excl. Corporate Center

⁶ Residual dividend 2020 (i.e. conditional Tranche 2).

Risk weighting for focus portfolio is in line with overall contribution to loan book

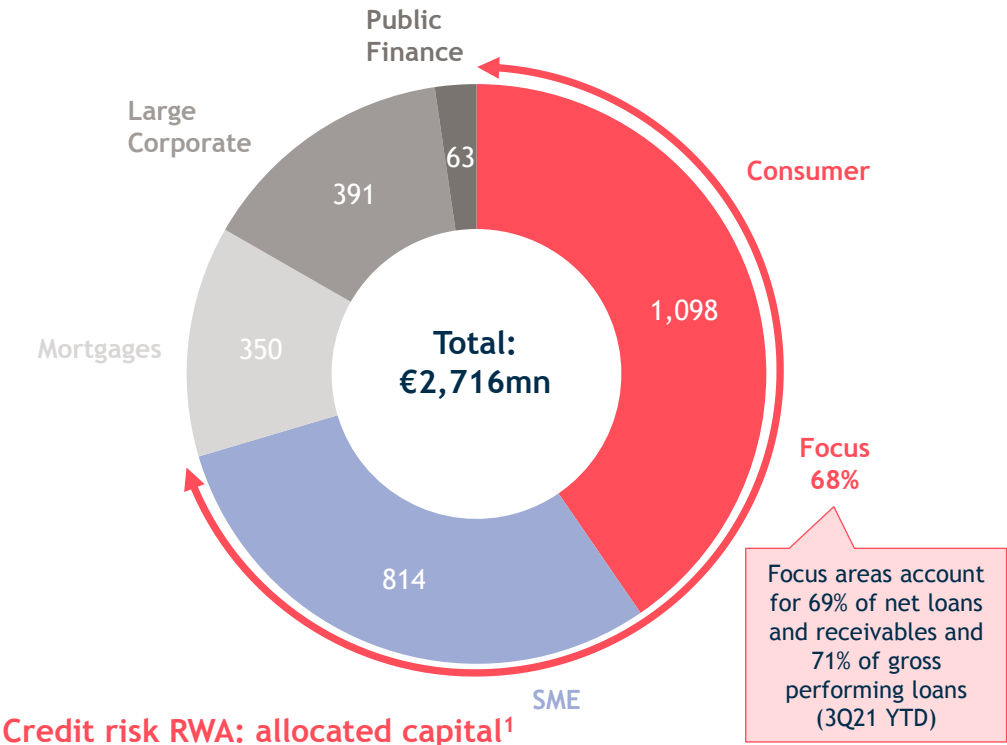
Credit risk RWA

3Q21, €mn



Credit risk RWA: breakdown by segment¹

3Q21, €mn



Credit risk RWA: allocated capital¹

3Q21, €mn

	@3Q21 capital ratio 19.1% fully-loaded	@Target capital ratio 16.1%
Focus	365	308
Non-Focus	153	129

¹ Excluding Corporate Center of €821mn credit RWAs (fully loaded).

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VIENNA, NOVEMBER 2021

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Addiko Group’s Investor Relations website <https://www.addiko.com/investor-relations/> contains further information, including financial and other information for investors.

About Addiko Group

Addiko Group consists of Addiko Bank AG, the fully-licensed Austrian parent bank registered in Vienna, Austria, listed on the Vienna Stock Exchange and supervised by the Austrian Financial Market Authority and by the European Central Bank, as well as six subsidiary banks, registered, licensed and operating in five CSEE countries: Croatia, Slovenia, Bosnia & Herzegovina (where it operates via two banks), Serbia and Montenegro. Through its six subsidiary banks, Addiko Group services as of 30 September 2021 approximately 0.8 million customers in CSEE using a well-dispersed network of 161 branches and modern digital banking channels.

Based in its focused strategy, Addiko Group has repositioned itself as a specialist Consumer and SME banking group with a focus on growing its Consumer and SME lending activities as well as payment services (its “focus areas”). It offers unsecured personal loan products for consumers and working capital loans for its SME customers, and is largely funded by retail deposits. Addiko Group’s Mortgage business, Public and Large Corporate lending portfolios (its “non-focus areas”) have been gradually reduced over time, thereby providing liquidity and capital for continuous growth in its Consumer and SME portfolios.